

2023 WACO TRADE MEMBER BOOKLET

Campground Owners:
Please consider purchasing from
these people who reduce your
registration costs first!

WISCONSIN ASSOCIATION OF CAMPGROUND OWNERS

2023 WACO Convention & Trade Show

Thursday March 16 - Saturday March 18, 2023



Holiday Inn Hotel & Convention Center 1001 Amber Avenue | Stevens Point, WI Phone: (715) 344-0200

TRADE SHOW HOURS

Thursday (3/16/23)

Set-up time is open from 2:00 - 5:00 pm

Friday (3/17/23)

Set Up: 7 to 11 am
Trade Show: 1 to 7pm
Booths must be set up by 11am

Saturday (3/18/23)

Trade Show: 9:30am to 4:30pm A Grab & Go lunch is included in your registration.

Friday Evening: Vendor Appreciation Dinner & Program at 7pm!



EARN \$5000 TO SPEND AT THE TRADE SHOW!



- Earn \$1000 to spend at the trade show if you have the basket or combination of baskets, that raises the most money Friday Night!

 Yes, you can combine several baskets!
- Earn \$500 if you win the PAC auction gift card!

 Earn up to \$1000 just for signing up for convention through our social media contest.
- Earn \$1000 to spend at the trade by playing our buying game Friday night!
- Win \$1000 to spend at the trade show if you purchase from the right supplier Saturday morning! Winner drawn Saturday at 3pm!
- Win an extra \$500 to spend at any Show Sponsor!
 Pulled at our Trade member Dinner Friday Evening.

Company Name 4Kids Media LLC Phone (608) 235-2320

> 1800 Butler Dr Fax

Waukesha WI 53186

Contact Kip Schwanke **Email** kipschwanke

Products and Services Kamper Kip: Adult/family show of famous songs with naughty, funny lyrics about

camping. Strolling to campsites at dusk or on stage anytime. **Booth Number**

Kip's Fun Show: Kids/family show of music and silly activities: trick voices, wacky sing-

along, Simon Says, Face Game, even a crazy dance. A great show! H2

Company Name Abracadabra Entertainment Company Phone

> 2000 S. Jackson St Fax

Appleton WI 54915

Contact Ron Lindberg **Email** abramagic@juno.com

Products and Services Wholesaler of magic & joke items for gift shops, magic, science & hypnosis shows

Booth Number

21

Company Name AccessParks Broadband Phone (858) 353-0845

> 2869 Historic Decatur Rd Fax

San Diego CA 92106

Tim Rout Contact **Email** tim.rout@accessparks.com

Products and Services Broadband and television managed services provider to 30 million annual guests

nationwide.

Booth Number

L33

Company Name AM Solutions Company (608) 201-3249 Phone

> 100 Interstate Blvd Fax

Edgerton WI 53534

Contact Greg Marshall **Email** gregmarshall@amsolutionswi.com

Products and Services Signage and Printing

Booth Number

Booth Number

L6

Company Name App My Community Phone (636) 459-5161

> 60 Fourfield Drive Fax

Troy MO 63379

Contact Joe Duemig **Email** joe@armstrongsoft.com

Products and Services

We create a specific resort/campground mobile app for your brand and is downloadable by your community name. Year round communication via push

notifications, personalized activity schedules, custom forms and real timeanalytics are

included. Great resource for reservations and upselling amenities! L41

Company Name Artisans, INC **Phone** (715) 322-5285

> W4146 Second Street (715) 322-5281 Fax

Glen Flora WI 54526

Contact Stephanie Groothousen/ Carmella Haskins **Email** sgroothousen@artisansinc.;chaskins@a

Products and Services Decorated Resort/Camp Apparel & Hats

Booth Number

40,41

Friday, March 3, 2023 Page 1 of 23 Company Name Astonishing Hypnotist Phone (920) 988-6171

1122 S 3rd St

Watertown WI 53094

Contact Jim Mitchell Email astonishinghypnotist@gmail.com

Products and Services Let your guest be the star of the show! A unique blend of stand up comedy and crazy

hypnosis will leave your campers amazed and laughing till their sides hurt. **Booth Number**

Booth Numbe

H10

Company Name Badger Mats Phone (877) 707-7400

PO Box 222 Fax (608) 987-5441

Fax

Mineral Point WI 53565

Contact Nick Filardo Email info@badgermats.com

Products and Services Mats for Commercial, Industrial, residential and schools

Booth Number

Booth Number

L40

Company Name Badger Popcorn & Concession Supply Phone 800-962-6227

2914 Latham Drive Fax 608-274-5408

Madison WI 53713

Contact Tim Virnoche Email tim@badgerpopcorn.com

Products and Services

We are a team of dedicated Concession Specialists offering Equipment, Supplies & Service for traditional Fun Food concepts including: popcorn, carmel corn, cotton

candy, sno-kones, nachos, soft pretzels, slush, smoothies, frozen yogurt & soft serve,

funnel cakes, hot dogs and more!

Company Name Battle Company Phone (414) 305-8750

9100 S Nicholson Rd Fax

Oak Creek WI 53154

Contact Brain Sythemski Email brian.s@battlecompany.com

Products and Services laser tag hardware and software

Booth Number

56

Company Name Best Craft Furniture Phone (920) 427-9558

7859 Cty Rd D Fax (920) 462-0073

Kaukauna WI 54130

Contact Danielle Martinez Email danielle@bestcraftfurniture.com

Products and Services Wood Furniture & Upholstered Furniture

Booth Number

34,35

Company Name Blackhawk Bank Phone (608) 713-1997

2525 Milton Ave PO Box 769 Fax (800) 209-2616

Blackhawk Bank is a locally owned, Wisconsin-based community bank specializing in

Janesville WI 53547

Contact Phil Whitehead Email pwhitehead@blackhawkbank.com, smei

Products and Services

consultation and advice-driven relationships. From business transitions and succession planning to website and HR consultation, business clients of Blackhawk Bank experience much, much more than customized financial terms. You'll find a true advector and dynamic financial porton for your business. Are you ready for a

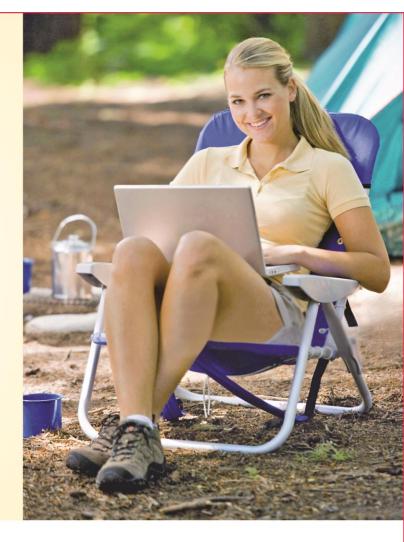
advocate and dynamic financial partner for your business. Are you ready for a

different kind of bank?

Friday, March 3, 2023 Page 2 of 23

Are you ready for a different kind of bank?

Blackhawk Bank is a Wisconsin-based community bank specializing in consultation and advice-driven relationships.



When you work with Blackhawk Bank, you'll find a true advocate and dynamic financial partner that meets the unique needs of the campground industry:

- Customized financing terms with alternative payments plans
- Merchant Services with many options to accept credit and debit cards
- Website/online strategies and HR consultation
- Business transition and succession plans to help protect what you've worked hard to build
- Fraud prevention and more

Contact:

Phil Whitehead • 608.713.1997

blackhawkbank.com > Business > Campgrounds & RV Parks



Bouncing Angels Inc (626) 969-5533 **Company Name** Phone

> 9242 Hyssop Dr Fax (626) 969-5854

91730 Rancho Cucamon CA

Gary Haytaian Contact **Email** gary@bouncingangels.com

Products and Services Inflatables

Booth Number

Α4

Brew Pub Lotzza Motzza Pizza "Bernatello's Foods" **Company Name Phone** (920) 883-7851

> 2290 Southern Cross Rd Fax

Green Bay WI 54303

Contact **Denny Terrance Email** dterrance@bernatellos.com

Products and Services Brew pub Lotzza Motzza Pizza's. Pre Made Manufactured frozen pizza. This is a

locally Wisconsin made product. Available in 9", 12" and 15"sizes.

Booth Number

107

Company Name Brian Loveland Sales Phone (920) 740-6908

> N1493 Meadow Park Drive Fax

Greenville \//I 54942

Contact Brian Loveland **Email** lovelandb19@gmail.com

Resort Wear: Sportswear, T-Shirts, Sweatshirts, Caps, Blankets **Products and Services**

Booth Number

Products and Services

Booth Number

29

Cabinworks (850) 890-7600 **Company Name Phone**

> 4828 W Donges Bay Rd Fax

Mequon WI 53092

Contact Jeremy LaSage **Email** jlasage2@gmail.com

50amp, off-grid and non-electric camping cabin options and custom furnishing

available.

L2

Company Name campersAPP Phone (888) 231-2267

> PO Box 373 Fax

Dragoon ΑZ 85609

Contact Heather Gere **Email** heather.gere@campersapp.com

Custom mobile apps for RV parks and campgrounds. Features include real-time **Products and Services**

Booth Number

alerts, asset scheduler, digital waivers with signature capture, mobile camp store with in-app purchasing, augmented reality scavenger hunts, activity schedule with reminders and much more. Also provide website services, interactive maps, and built

Makers of craftsman cabins, park models and tiny homes with unique high-end finish.

in website alert system.

Company Name CampersCard Phone

> 1300 N Frontage Road #1594 Fax

CO Vail 81657

Contact Sash Hickey **Email** sash@camperscard.com

Products and Services Campground Discounts & Perks

Booth Number

89

18

Friday, March 3, 2023 Page 3 of 23 The professional you can trust in the campground buying and selling business!



Campgrounds4Sale.com

CMINNESOTA 💠 WISCONSIN





John Jaszewski
Owner/Broker - MN & WI
Properties Plus
Campgrounds4Sale
724 E. Broadway
Winona, MN 55987
507-452-5700
507-450-5626 (Cell)

Let me show you what your park is worth - how to get more money - and how to prepare to sell! Simply bring your latest tax return or P&L to convention and text or call John to set up a private and confidential session. Remember meeting with me does NOT mean your necessarily trying to sell. This is helpful when you're looking to expand or add new profit centers!

Campground Commander (816) 835-9571 **Company Name** Phone

305 E 9th Street / PO Box 1003

MO 64060 Kearney

Contact Mary Moeller **Email** mary@campgroundcommander.com

Products and Services

family/private owned campgrounds. Campground Commander is family owned and **Booth Number** managed just like you! Our old fashioned values means our goal is to help your campground succeed and understand your success is our success. To that end, we 23

have NOT raised our prices in more than 5 years.

Company Name Campgrounds4sale.com **Phone** (507) 450-5626

> Fax 507-452-1550 724 East Broadway

Easy to use and learn Campground Reservations and Management software built for

Fax

Winona MN 55987

Contact John Jaszewski **Email** john@campgrounds4sale.com

Products and Services Specializing in commercial businesses and cash flow analysis. Let us help you buy and sell correctly! Real Estate Broker

Booth Number

87,88

Company Name CampLife (877) 783-2367 Phone

> PO Box 1951 (615) 970-6231 Fax

Mount Juliet TN 37121

Contact Roguer Rosa / Caleb Cook **Email** marketing@camplife.com

Products and Services Campground operators are frustrated using software that holds them back. We create

reservation and park management software that helps operators easily maximize their

Booth Number properties and provide an experience that guests can't wait to repeat.

Banquet

Company Name Campspot **Phone** (800) 724-8620

> 38 Commerce Ave SW Ste 200 Fax

Grand Rapids MI 49503

Email Contact Michelle Hollenbeck Michelle.hollenbeck@campspot.com

Products and Services Campspot is the industry's leading campground management and reservation

software. Our powerful, cloud-based platform automatically optimizes to fill your **Booth Number** reservation grid and drive revenue. Campspot is easy to use, customize, and train. With no setup or subscription fees, you'll save time and money with Campspot. Visit 48

JoinCampspot.com

(920) 923-4321

Company Name Candyman On Main (T&B Enterprises of WI. LLC) **Phone**

N6451 S. Pioneer Rd Suite A Fax

> Fond du lac WI 54935

Contact Bill Laufer **Email** info@fishysbakery.com

Products and Services Bulk Candy

Booth Number

L35

Company Name Carpet Ball Made By Jim **Phone** (815) 790-5804

> 23631 122nd St Fax

WI Trevor 53179

Contact Jim O'Toole **Email** CarpetballbyJim@gmail.com

Products and Services Carpetball Table

Booth Number H12.H13

Friday, March 3, 2023 Page 4 of 23 Company Name Cason Land & Water Management Phone (877) 309-8408

PO Box 230/ 520 N Washington St **Fax** 920-361-4086

Berlin WI 54923

Contact Gus Hetcher Email info@casonland-water.com

Products and Services

Booth Number

L38

Cason Land & Water Management provides professional resources for the management of lakes, ponds, rivers and wetlands. Products and Services include pond management consulting, pond management programs (ranging from plans for the do-it-yourself pond owner to fully intergrated plans where we take care of everything), custome aeration systems, fountains, fish stocking, pond design and construction, aquatic planting and quality fishery management and many other

Company Name Castle Rock Realty / WI Campgrounds4sale Phone (608) 847-6020

PO Box 318/104 W State St Fax (608) 847-5504

Mauston WI 53948

services available.

Contact Lisa Coughlin Wafle/Paul Merk Email lisarealtor@mwt.net

Products and Services Specialize in Campground / Resort Sales

Booth Number

54

Company Name Chocolate Shoppe Ice Cream Co. Phone (608) 221-8640

2221 Daniels Street Fax

Madison WI 53718

Contact Talia Schutz Email talia@chocolateshoppeicecream.com

Products and Services Wholesale Ice Cream

Booth Number

L10

Company Name Cold River Mining Co. Phone (216) 466-2968

7432 Carrollton rd. Fax

Campbellsburg KY 40011

Contact Ryan Houchens Email ryan@coldrivermining.com

Products and ServicesGemstone Panning Sluices & Mining attractions and many rock related gift items.

Toysmith distributor - Mining Products

Booth Number

A2

Company Name Commercial Laundry Sales Phone (920) 437-0947

1130 Elizabeth Street PO Box 8605 Fax 920-437-1078

Green Bay WI 54308

Contact Wayne E Kuhn Email sales@claundrysales.com

Products and Services Speed Queen coin-operated laundry and OPL Washers and Dryers, bill changers,

soap vendors, laundry arts, parts & services **Booth Number**

99

Friday, March 3, 2023 Page 5 of 23

Company Name Commercial Recreation Specialists, Inc. Phone (608) 848-8781

807 Liberty Drive, Suite 101

Verona WI 53593

Contact Carrie Flesher Email info@crs4rec.com

Products and Services

90,91,92,93,94,94d,95,7

Booth Number

Commercial Recreation Specialists (CRS) delivers unparalleled industry knowledge and proven industry knowledge and proven revenue-generating solutions to campground owners. Specializing in developing custom Water-Based Family Entertainment Centers with Aqua Parks, CRS brings over 100 years of combined expertise and results-oriented solutions. Create an unforgettable recreation experience with Aqua Parks, Floating Cabanas, Dock Systems, Splashpads, Miniature Golf, Playgrounds, Shelters and more! We turn your dreams into reality as

Fax

608-848-8782

your full-service provider for design, master planning, installation and maintenance. CRS is Serious About Fun!

Company Name Coverra Insurance Services, Inc. Phone (608) 269-2127

P.O. Box 253 Fax (608) 269-2130

Sparta WI 54656

Contact Eric Haun Email ehaun@coverrainsurance.com

Products and Services

Coverra Insurance Services is a full lines, independent insurance agency offering a specialized insurance program to campground owners including liability coverage for jumping pillows, docks, swim rafts, water slides, space basketball, slidezilla, water trampolines, inflatables, and other specialty items.

5,6

Booth Number

Company Name CSAW Associates LLC Phone (608) 779-2143

9542 E 16 Frontage Rd Fax

Onalaska WI 54650

Contact Christine Metcalf Email couleebookkeeping@gmail.com

Products and Services Accounting Services: Bookkeeping, Tax preparation

Booth Number
WACO Booth

Company Name Cutting Etch Studios Phone (815) 931-0032

1823 Sunkist Rd Fax

Oshkosh WI 54904

Contact Roberta Adams Email roberta@cuttingetchstudios.com

Products and Services Laser engraved products, customized for campgrounds, stickers, magnets, metal

signs, fun promotional and souvenirs!

Booth Number

58

Company Name DMP Engraving Phone (920) 324-1000

724 Robin Rd Fax

Waupun WI 53963

Contact Russell Miescke Email sales@dmpengraving.com

Products and Services

Engraved and sublimated items as thermal mugs, coffee cups and many other custom items. Screenprinted shirts and sweatshirts. Wholesale and volume discounts

We sell products for your campground stores such as: plush animals, drinkware, toys,

Booth Number availab

14

Company Name DNA Sales Phone (734) 437-0700

7444 August Ave Fax

Westland MI 48154

Contact Phil Fisher Email Phil@dnasales.com

hats, customized gifts and more.

. . . .

Booth Number

Products and Services

32,33

Friday, March 3, 2023 Page 6 of 23



ASSOCIATES, LLC
COULEE REGION

www.couleebookkeeping.com

BOOKKFFPING AND TAX

9542 E 16 Frontage Road Onalaska, WI 54650 (608) 779-2143 At CSAW Associates, LLC we offer a full range of accounting services for any type of business.

Our bookkeeping services provide a wide range of solutions, including...

- Data entry and posting transactions to your account
- · Review and reconciliation of accounts
- Monthly reports to help you see your business's performance
- Accounting software training to improve your productivity
- Accounting software customization
- Insights and ideas to make your business better

Our tax services include...

- Return preparation to maximize legal deductions and minimize your taxes
- Quality control to ensure accuracy
- Explaining your return to you
- · E-filing your return upon your approval
- Preparing next year's tax payment schedule
- · Providing you with a PDF copy of your return

We also provide full payroll services...

Direct Deposit Tax deposits and reports





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we care enough to build it better

YOUR AQUATIC PROFESSIONALS





info@neumanpools.com | 920.885.3366 | www.neumanpools.com

Company NameDura-Bilt Products, IncPhone570-596-2000

PO Box 188 Fax 570-596-3296

Wellsburg NY 14894

Contact Frank LaViola, Gerald Francis Email Frank@durabilt.com

Products and Services National Manufacturer of top quality Sunrooms, Screen Rooms, Awnings, Portable RV

Awnings, Portable RV Sunrooms and Screen Rooms, Fold-Down Slide-out Covers,

Booth Number Storage Buildings, Aluminum Railing and Window Canopies, Manufacturing

Excellence Since 1958

Company Name E.A. Graphics **Phone** (586) 726-1400

42111 VanDyke Ave Fax (586) 726-1405

Sterling Heights MI 48314

Contact Sandy Yard Email Sandy@eagraphics.com

Products and Services Custom screen printed and embroidered apparel- campground specific designs and

unique staff apparel- affordable prices and low minimums. **Booth Number**

62

Company Name Eagle Graphics Phone (920) 759-1092

1200 Prospect Ln Fax

Kaukauna WI 54130

Contact Mike Case Email lwelhouse@egpromo.com

Products and Services Sportswear - Screen print - Embroidery - Applique - Adult & Youth- campground

designs

Booth Number

0 N Fd. 0

Company Name Edge One Phone (608) 873-3311

161 Business Park Circle Fax (608) 873-3506

Stoughton WI 53589

Contact Wayne Weber/Kris Zahn Email kzahn@edgeone.com

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Products and ServicesEdge one is Wisconsin's leading ATM solutions provider offering, ATM sales, merchant processing, point of sale, first line and second line service, transaction

Booth Number processing and compliance assistance.

45

17

Company Name Elton's Home Improvements LLC Phone

N2224 French Ridge Rd **Fax** (715) 539-1115

Merrill WI 54452

Contact Elton Weaver Email eweaver@norcell.us

Products and Services Portable - Log Cabins Sizes from 10x20 up to 14x42

Booth Number

Cabin,T13

Company Name Farmtastic Fun Phone (888) 879-8059

P.O. Box 376 **Fax**

Spanish Fork UT 84660

Contact Jennifer Pixton Email office@farmtasticfun.com

Products and Services Jumbo Jumpers, Spiderwebs, Low ropes courses, Play structures, musical

instruments, roller bowlers. **Booth Number**

L20

Friday, March 3, 2023 Page 7 of 23

Company Name Firefly Reservations Phone (719) 233-7735

717 N Harwoods St. Suite 2400

Dallas TX 75201

Contact Bobby Sorden Email bobby.sorden@fireflyreservations.com

Products and Services Reservation Software

Booth Number

53

Company Name Fireside Lodge Furniture Company **Phone** (877) 568-6188

PO Box 665 Fax (218) 568-8222

Fax

Pequot Lakes MN 56472

Contact Dallas Steffen Email dallas@firesidelodgefurniture.com

Products and Services Rustic Furniture, Bedding and Décor. Hospitality and Design Services.

Booth Number

70

Company Name Gabes Top It or Drop It Tree Service, LLC Phone (920) 252-2204

1018 Roberts Road Fax

Wild Rose, WI 54984

Contact Devin Friday or Stephanie Boyce Email gabe@gabestreeservice.com

Products and Services Tree Trimming and Removals, Storm clean-up, Stump removal

Booth Number

Booth Number

L13

68

12

Company Name Gaga Ball Pits (Coach Cliff's) **Phone** (847) 573-2377

95 Noll Street Fax

Waukegan IL 60085

Contact Cliff Silverman Email coachcliff@gagaballpits.com

Products and Services Unique Gaga Ball Bracket System makes building your own Gaga Ball Pit fast and

easy! Just drill your holes and bolt the lumber to the brackets. Template, instructions, and all fasteners included. See our website for more accessories and information, or

call us direct.

Company Name GAMA SONIC SOLAR LIGHTING Phone (727) 688-5030

6185-F Jimmy Carter Blvd. Fax (678) 736-8308

Norcross GA 30071

Contact Matt Cohen Email matt@gamasonic.com

Products and Services Gama Sonic is the leading manufacturer of high quality solar lamp post lights. Solar

Booth Number lamp lights can be easily installed anywhere there is sunshine and bring an alternative to traditional lighting without digging and running electrical wiring, which saves time

and money.

Company Name Gilbert Brown Foundation Phone (608) 525-2326

P.O. Box 228 Fax (608) 525-2328

Ettrick WI 54627

Contact Email info@gilbertbrownfoundation.org

Products and Services Fundraising activities that benefit the Gilbert Brown Foundation which supports Camp

Sunshine Wisconsin, Make a Wish, Rawhide Boys Ranch

Booth Number

L30

Friday, March 3, 2023 Page 8 of 23

Serving Iowa, Illinois, Nebraska & Wisconsin













- Power, Quiet Performance, Versatility
 & Comfort
- New 402 cc/14.25 HP Yamaha Built Engine
- Best Fuel Economy (45 MPG)
- Larger Utility Bed & Effortless Dump Bed Lock
- Redesigned Dash With More Storage (USB Standard)
- Under Hood Storage Compartment
- Available In UMAX One, Two, Fairway Lounge & Range Picker Models







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13900 Leetsbir Road Sturtevant, WI 53177

(262) 886-2816

For more information visit:

www.harrisgolfcars.com

IOWA:

155 N. Crescent Ridge Dubuque, IA 52003

(563) 582-7390

ILLINOIS:

549 Heartland Drive, Suite A Sugar Grove, IL 60554

(630) 466-5239

NEBRASKA:

1020 S. Highway 30 Blair, NE 68008

(402) 426-8110

Hours: Open Monday-Friday 8-5 | Saturday By Appointment or 9-1 from March-June

Company Name Ginast Outdoor Wellness/ Outdoor Fitness & Dog Park Phone (954) 892-0654

Fax

1505 SW 4TH AVE

Boca Raton FL 33432

Contact Diego Michelato Email diego@xtendo.com

Products and Services Outdoor Gym and pet park

Booth Number

55

Company Name Glo Cone International Phone (402) 871-8356

2025 S Tremont St Fax

Oceanside CA 92054

Contact Gary Lauber Email Gary.Lauber@yahoo.com

Products and Services Light up Cotton Candy Cones, Buckets & Discs Plush Animals

Booth Number

110

Company NameGloworks IncPhone800-809-4569

21116 Greenfield Rd Fax (586) 204-7939

Oak Park MI 48237

Contact Robin Razzak Email robin@gloworks.com

Products and Services LED Toys & Novelties

Booth Number

26,27

Company Name Good Sam Phone (805) 667-4134

2750 Park View Court Suite 240 Fax (805) 667-4301

Oxnard CA 93036

Contact Christine Distl Email cdistl@goodsam.com

Products and Services Advertising/Marketing & Reservation System

Booth Number

25

Company Name Hack-Away Forest Products **Phone** (608) 356-8215

S3863 Loggers Lane Fax (608) 356-9662

Baraboo WI 53913

Contact Mike or Tammy Wilm Email hackaway@centurytel.net

Products and Services Bundled Firewood - Kiln dried not just for certification - Actually dry wood

Booth Number

47

Company Name Harris Golf Cars **Phone** (563) 582-7390

155 North Crescent Ridge Fax (563) 582-6863

Dubuque IA 52003

Contact Zach Kapler Email zkapler@harrisgolfcars.com

Products and Services Sales, Service, Rentals/Leasing of Yamaha Golf Cars and Yamaha Utility Vehicles

Booth Number

85,86

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Company Name Hidden Bay Graphics Phone (715) 934-5353

15708 W County RD B- PO Box 966 Fax (715) 699-1555

Hayward WI 54843

Contact Becky Neibert Email hbgbecky@gmail.com

Products and Services Screen Printing, Embroidery, Promotional Products

Booth Number

49,50

Company Name Holiday Wholesale, Inc. Phone (608) 963-3953

225 Pioneer Drive, PO Box 177 Fax 608-254-8003

Wisconsin Dells WI 53965

Contact Paula Hickey Email phickey@holidaywholesale.com

Products and ServicesA complete campground provider offering candy, snack, grocery, extensive food service, beverage and concession programs, paper and janitorial supplies, camping

Booth Number supplies.

108,109

Company Name Imperial Industries Inc Phone 800-558-2945

550 W. Industrial Park Ave Fax

Rothschild WI 54474

Contact Renee Menge Email rmenge@imperialind.com

service units and full septic units available.

Booth Number

11

Products and Services

Company Name Inex Technologies

echnologies Phone (865) 671-1400

Security & Gate Automation System - Liscense Plates & Cloud-Base Software for

Manufacturer of vacuum tanks, vacuum trailers and vacuum trucks. Portable restroom

150 Willowbrook Ave, Suite 130 Fax

Wayne NJ 07470

Contact Anna Ilinskaya Email anna@inexzamir.com

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gated or gateless operations. Intergrated with all major reservation systems.

Booth Number

Booth Number

Products and Services

L29

Company Name J&J Snack Foods Phone

960 E Bridgewater Ct Fax

Oak Creek WI 53154

Contact Lora Goldensoph Email Igoldensoph@jjsnack.com

Products and Services Bring the

Bring the very best to your Campground. J&J Snack Foods has the largest variety of Soft Pretzels, Pretzel Rolls, Sticks, Fries and Nuggets. Along with Filled Pretzels, J&J Snack Foods has Funnel Cakes, Churros and Frozen Novelties that will add to the

104 camping experience.

Company Name Jim's Golf Cars, Inc Phone (800) 465-4495

305 Manitowoc St. PO Box 400 Fax 920-754-4630

Reedsville WI 54230

Contact Jim Brandt Email jgc@lakefield.net

Products and Services Club car authorized dealer. Sales, Services, and Rentals. Repair all makes and

model.Golf Cars, 2,4,6,8 Passenger People Movers and Utility Vehicles.

Booth Number

13,24

Friday, March 3, 2023 Page 10 of 23



GOLF CAR



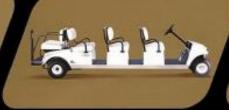
FOUR-PASSENGER



CAR WITH BOX



SIX-PASSENGER



EIGHT-PASSENGER



UTILITY

On-Site

Special Event

VEHICLES

Club Car Golf Cars

Four-Passenger Transportation Vehicles

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Six-Passenger Transportation Vehicles

Eight-Passenger Transportation Vehicles

Beverage Unit

New or Pre-owned cars

Gas or Electric Cars

www.jimsgolfcars.com

LF CARSING

305 Manitowoc Street Reedsville, WI 54230 Phone: 920-754-4175 Tool Free: 800-465-4495 Fax: 920-754-4630

3094 Mid Valley Dr DePere WI 54115 Phone: 920-632-4305



Company Name JT FIRESTARTERS Phone (563) 357-2829

316 Angela Jean Circle

Peosta IA 52068

Contact Katherine Toops Email justtoops@gmail.com

JT FIRESTARTERS are the easy & inexpensive way to start a fire. Handmade by adults with disabilities. Company is owned by an adult with Autism.

Fax

Booth Number

Products and Services

L12

Company Name Jump Pad Phone (704) 902-1786

9165 Glendoaks Blvd Fax

Sun Valley CA 91352

Contact Randy Jenkins Email thejumppad@gmail.com

Booth Number

69

Company Name Kampgrounds of America, Inc. KOA Phone (800) 548-7239

550 North 31st Street; Suite 101 Fax 406-248-7414

Billings MT 59101-1123

Contact Nichole Poisson or Lance Bevier Email franchisesales@koa.net

Booth Number

Products and Services

20

KOA is built upon pillars of Camper Growth, Revenue Growth, Operational Excellence and the KOA Family. Our fresh, flexable franchise model allows business owners to achieve their unique goals and deliver an unparalleled camping experience to their guest. At KOA, our focus is providing the thought leadership, tools and resources that allow each of our KOA Campgrounds the opportunity to be best-in-class. Our products, services and support are carefully designed to help our owners succeed. At KOA we are continually innovation, ensuring we are first to market with the latest products and services campers are looking for.

Company NameKangaroo Jumper IncPhone(682) 800-5151

3212 Pinewood Dr Fax

Arlington TX 76010

Contact Courtney Childress Email courtney@kangaroojumper.com

Products and Services Kangaroo Jumper. The first and still and the best!

Booth Number

46

Company Name Kindling Cake Phone (608) 774-5429

3410 Sheffield Dr Fax

Janesville WI 53546

Contact Jim Poad Email kindlingcake@gmail.com

Products and Services Firestarters

Booth Number

19

Company Name Lake Country Corporation Phone (800) 472-5720

721 River Knoll Dr **Fax** (920) 387-4111

Mayville WI 53050

Contact Jeff Baker Email jeff@lakecountrycorp.com

Products and Services Graffiti and impact resistant indoor & outdoor custom signage, custom yard games,

hitch covers and cutting boards

Booth Number

L28

Friday, March 3, 2023 Page 11 of 23

Company Name Lancaster Log Cabins LLC Phone (715) 445-5522

1005 Brackbill Road **Fax** (717) 445-9218

Gap PA 17527

Contact Jim Franck Email jim@lancasterlogcabins.com

Products and Services We build rustic, true log cabins on wheels, also known as Park Model Log Cabins.

Our log cabins fully comply with the RVIA standards. We specialize in providing

Booth Number cabins to campgrounds and RV Parks all across the nation.

L26

Company Name Leavitt Recreation & Hospitality Insurance Phone (307) 296-6142

1337 Wyoming Ave Fax (866) 840-0638

Cody WY 82414

Contact Leah Bright Email leah-bright@leavitt.com

Products and Services Insurance. We now have access to two more WI based carriers than we did last year.

Booth Number

60

Company Name Legacee Recruiting Phone (860) 754-4200

116 Toll Branch Lane Fax

Johnson City TN 37601

Contact Justina Aylmer Email justina.aylmer@legaceerecruiting.com

Products and Services WorkCamper Recruiter

Booth Number

L21

Company Name Lonesome Yurts & Treehouses Phone

PO Box 665 Fax (218) 568-8222

Pequot Lakes MN 56472

ContactDallas SteffenEmaildallas@firesidelodgefurniture.com

Products and ServicesOur yurts and treehouse come with everything you need in a ready-to-build kit. From

structure to windows and doors, to coverings, to engineered deck plans - it is the

Booth Number complete package.

71

Company Name Lynkris Patio Furniture Phone (608) 269-4315

4440 Theater Rd Fax 608-269-3902

Sparta WI 54656

Contact Bruce Webster Email brucew@lynkris.com

Products and Services Outdoor Patio / Pool Furniture

Booth Number

72

Company Name M&H Custom Crafts Phone (920) 765-3310

W6532 S Cty Rd A

Wild Rose WI 54984

Contact Hannah Butturini Email mandhcustomcrafts@gmail.com

Products and Services Promotional/Retail Products, craft kits, signs, tumblers, stickers

Booth Number

8

Friday, March 3, 2023 Page 12 of 23

M3 Insurance Solutions Inc (608) 288-2753 **Company Name** Phone

Fax

828 John Nolen Dr

Madison WI 53713

Lindsey Henry Contact **Email** lindsey.henry@m3ins.com

Products and Services Commerical License

Booth Number

L7

Company Name Magical Entertainment Presents- Magic Matt's **Phone** 630-244-0979

> P.O.Box 532 Fax

Marseilles IL 61341

Matthew Scherer Contact **Email** schererm@aol.com

Products and Services Family Fun - Magic Shows & Balloon Artistry

Booth Number

Н1

Company Name Marz and Associates LLC Phone (715) 787-4540

> N5999 Campground Road Fax

Shawno WI 54166

Contact Zachary Zirbel **Email** marzassc@gmail.com

Subcontracting company that specailizes in toiilet partitions, lockers, wire mesh **Products and Services**

partitions, exterior sunshades and security gates.

Booth Number

9

Mass Appeal Inc. (920) 469-2000 **Company Name Phone**

> 1566 Lineville Rd 920-469-1111 Fax

Green Bay WI 54313

Tom Wilkinson sales@mass appeal inc.comContact **Email**

Products and Services Thousands of advertising items to promote your business. T-Shirts, Hoods, Jackets,

Hats, Advertising Specialities products, Promotional products, embroidery, screen **Booth Number**

printing and more.

43,44

Company Name Menzel's Amish Phone (608) 837-4900

> 1831 CR-V Fax

Columbus WI 53925

Todd Menzel Contact **Email** info@MenzelsAmish.com

Products and Services Mini cabins, Poly Furniture, Storage Sheds, Chicken Coops - Hunting Blinds

Booth Number

Cabin,L5

Company Name Mouse Mix, LLC Phone (952) 210-8992

> 646 Hillary Farm RD Fax

Hudson 54016

Contact Tim & Julie Moen **Email** events@mousemix.us

Products and Services All Natural Mouse-Deterrent for Campers/RV's, Cabins & Landscaping

Booth Number

36

Friday, March 3, 2023 Page 13 of 23



So, you manage a Campground?

Find more freedom and take control of your operations with Newbook's Connected Campground Management Solution.











Company Name Neuman Pools Phone (920) 885-3366

W9684 Beaverland Pkwy Fax (920) 885-3371

Beaver Dam WI 53916

Contact Mark Othmer / Courtney Email mothmer@neumanpools.com

Products and Services Premier builder of pools. Portfolio includes lap pools, leisure pools, waterparks, wave

pools, interactive play features, lazy rivers, zero depth pools, activity pools and

Booth Number waterfalls.

L16

Company Name NewBook Phone (310) 855-3773

19800 MacArthur Blvd. Suite 300 Fax

Irvin CA 92612

Contact Gemma Todd Email marketing@newbook.cloud

Products and Services Powerful Campground Management & Reservation System, helping operators take

control of their operations, save time, boost revenue and provide memorable

Booth Number experiences.

L17,L18

Company Name North Star Portable Buildings LLC Phone (715) 257-7815

244394 State Hwy 97 N Fax (715) 257-7816

Athens WI 54411

Contact Paul Miller Email info@northstarbuildings.net

Products and Services Manufacturing of portable buildings/garages/yard barns

Booth Number

Cabin + L3

Company Name Northwoods Industries Inc Phone (715) 634-7725

10463 State Rd 27 Fax (715) 934-6625

Hayward WI 54843

Contact Clair Martin Email clair@northwoodoutdoor.com

Products and Services Poly Outdoor Furniture, Lodge Furniture, Sheds / Cabins

Booth Number 63,64,65,66

Company Name Northwoods Sewing LLC Phone (715) 542-2525

8656 County Road N Fax

Sayner WI 54560

Contact Art & Wanda Matzdorf Email awmatzdorf@gmail.com

Products and Services Embroidery and screen printing apparel

Booth Number

57

Company Name Ntiz - Wifisite Phone (312) 366-6888

207 E Ohio St #403 Fax

Chicago IL 60611

Contact Jon Nieuwenhuizen Email jn@ntiz.com

Products and Services WiFi

Booth Number

H4

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MARZASSC@GMAIL.COM

715-787-4540

Park & Play Sign Solutions

National Suppliers

For Campground **Signs & Site Amenities**









Company Name Original Jumping Pillow Phone (865) 934-7348

1993 Newport HWY Fax

Sevierville TN 37876

Contact Con Elfes Email con@originaljumpingpillows.com

Products and Services We manufacture the Original Jumping Pillow, supply Children's playground

Booth Number equipment, in all shapes and sizes and also supply just components for play ground equipment. We also have an excellent range of out door furniture, receptacles, bike racks, planters, swings, Dino Pedal Carts, Shade Structures and all sorts of out door

products.

Company Name Outdoor Alliances Phone (330) 327-7929

12429 Cantburg Ave NW Fax

Uniontown OH 44685

Contact Alex Burkett Email alex@outdooralliances.com

Products and Services Next-Gen Marketing for Campgrounds, RV Parks, and the Outdoor Industry.

Booth Number

L4

Company Name Park and Play USA Phone (701) 515-0022

2131 16th St. N Fax

Fargo ND 58102

Contact Kyle Beckstead Email sales@parkandplayusa.com

Products and Services Provider of sporting goods, site amenities, and spectator seating

Booth Number

АЗ

Company Name Peak Energy Technology LLC Phone (888) 613-7775

243 Bent Creek Dr Fax

Waxahachie Tx 75165

Contact Carol Weideman Email cweideman@peakenergytech.com

Products and ServicesSave 15-20% on your electric bill by recycling electricity with Peak Energy Savers in

your campground.

Booth Number

L23

Company Name Phelps Honey Wagon, Inc Phone (717) 502-1090

158 Whiskey Spring Rd **Fax** 717-502-1090

Dillsburg PA 17019

Contact Ron or Jaylene Shannon Email info@phelpshoneywagon.com

Products and Services Serving the campground industry since 1970. Providing the best portable water or

sewage handling system for all your sludge moving needs.

Booth Number

102

Company Name Plainscraft LLC Phone (785) 748-4588

435 NW Independence Ave Suite B Fax

Topeka KS 66608

Contact Dennis Steinman Email info@plainscraft.net

Products and Services Covered Glamping Wagons

Booth Number

Cabin,T12

Friday, March 3, 2023 Page 15 of 23

Company Name Play Design Scapes Phone (847) 354-2697

352 Cedar Ln Fax

Elk Grove IL 60007

Contact Gina Wilch Email gina@playdesignscapes.com

Products and Services playground equipment, drinking fountains, site furniture & shelters

Booth Number

L42

Company Name Premier Golf and Utility Vehicle INC Phone (608) 246-0444

5924 Haase Rd Fax

Deforest WI 53532-2976

Contact Ben Rudolph Email Ben@premierqu.com

Products and Services Retail and rental sales of golf carts & utility vehicales as well as fleet lease options

Booth Number

100,101

Company Name Pull Start Fire (Better Horse Inc) Phone (757) 505-5606

268 London Bridge Rd Fax

Virginia Beach VA 23454

Contact Karen Welch Email kwelch@pullstartfire.com

Products and Services Firestarter - no kindling needed - Build, loop, pull

Booth Number

L9

Company Name RadioBoss 2-Way Radios Phone (516) 694-6000

28 Baiting Place Road **Fax** (516) 694-9477

Farmingdale NY 11735

Contact Adam Smith Email adam@radioboss.com

Products and Services RadioBoss 2-Way Radios sells, services, and rents radios to campgrounds as well as

businesses of all types. We specialize in two-way radios including waterproof, speaker mics, PA system (through radios), callbox, repeater, base station, etc. Our prices are

98 always low for radios, repairs, and parts.

 Company Name
 Rescue - One
 Phone
 (301) 740-3390

7621 Rickenbacker Dr Ste 700 Fax

Gaithersburg MD 20879

Contact Elizabeth Orendorff Email eorendorff@rescue-one.com

Products and Services CPR/AED Training, AED's, AED Program maintenance

Booth Number

L39

Company Name ResNexus Phone (801) 742-5574

185 East 200 North Fax

Salem UT 84653

Contact Travis Orton Email torton@resnexus.com

Products and Services Reservation software, Credit Card Processing, Direct Connect, Associations

Websites Campground/RV Websites Booth Number

15,16

Friday, March 3, 2023 Page 16 of 23

Company Name Resort Forward Phone (952) 905-9024

PO Box 2181 Fax

Mankato MN 56002

Contact Brian Schmitz Email brian@bantersoftware.com

Products and Services Online reservation software which includes an integrated point-of-sale and contact

management (email and text messages). Our guest portal allows guests to manage

Booth Number reservation information themselves.

L8

Company Name Rigero **Phone** (855) 755-0445

22110 Telegraph Rd Fax

Southfield MI 48033

Contact Roy Cole Email roy@rigero.com

Products and Services We recover and clean Campground Ponds and Lakes naturally

Booth Number

51

Company Name Sales Tax Advisory Network LLC Phone (715) 498-4164

205 Wilson St Fax

Amherst WI 54406

Contact Holly Hoffman Email holly@salestaxlady.com

Products and Services Sales & Use Tax Advisory Services & Audit Insurance

Booth Number

L25

Company Name Sand County Equipment Phone (715) 335-6652

P.O Box 228, 8364 Monica Rd Fax (715) 335-6653

(414) 712-9141

Bancroft WI 54921

Contact Paul Cieslewicz or Cheryl Dorshorst Email cheryl@sandcountyequipment.com

Products and Services Bad Boy Lawnmowers all shapes & sizes, plus zero turns. Also septic & nurse tanks

available

Booth Number

L43

Company Name Schooley Mitchell Phone

S87W17732 Edgewater Court Fax

Muskego WI 53150

Contact Jim Burke Email jim.burke@schooleymitchell.com

Products and Services Cost reduction consulting

Booth Number

L24

Company Name See More Corn Heat, LLC Phone (920) 833-2751

225 N Main Street Fax (920) 833-2751

Seymour WI 54165

Contact Dale Maass Email dalem@seemorecornheat.com

Products and Services Gather Grills, Ooni ovens, Excel Power Bikes

Booth Number

H5

Friday, March 3, 2023 Page 17 of 23

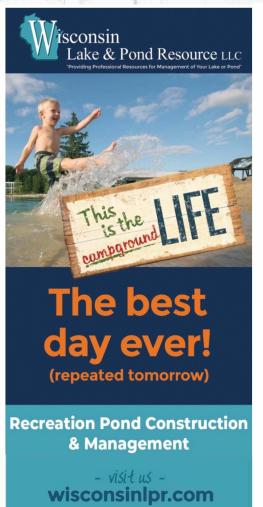


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FireflyReservations.com | 656-Firefly (347-3359)





Severson & Associates S&H Ad Specialties (608) 525-2323 **Company Name** Phone

N22676 US Hwy 53

Ettrick WI 54627

Tina Severson sandh@seversonandassociates.com Contact **Email**

Fax

(608) 525-2328

Products and Services Retail clothing, staff shirts, color me tees, event tees, mugs, caps, promotional items.

Booth Number

L31.L32

Company Name Sign Solutions USA **Phone** (701) 237-1255

> 2501 8th Ave NW Fax

West Fargo ND 58078

Contact Kerry Briss **Email** kerry@signsolutionsusa.com

Products and Services Sign Solutions USA is a 3M Certified Sign Manufacturer that provides both custom

and standard traffic signs to customers nationwide. We also distribute a wide range of **Booth Number** traffic related products. We take pride in our American Made Quality and Service, and it is a pleasure to be able to provide our customers with signs designed and made to А3 fit their needs. Whether it is a sign directing traffic or a sign with your company name,

we would be happy to help you find the right sign solution.

Company Name Skyline Homes Phone (800) 348-7469

> PO Box 590, 1023 Hwy 61 N Fax (608) 723-4179

Lancaster WI 53813

Contact Dale Allen **Email** daallen@skylinehomes.com

Products and Services Rental Cabin Display

Booth Number

Cabin,T14

Company Name (847) 607-9319 Smart Industry Products Phone

> 2720 Dundee Road #275 Fax (847) 412-1005

Northbrook IL 60062

Jeff/Robin/Stu Lazarus Contact **Email** jeff@smartindustryproducts.com

Products and Services Store products, custom t-shirts, mattress manufacturing, sofa bed mattresses, futons,

pet waste stations, logo promo products, t-shirts, store toys, trash and recycle

Booth Number receptacles and smoker oasis units

L36,L37

Company Name Snowie **Phone** (513) 231-6040

> 1284 Heitman Ln Fax

OH 45103 Batavia

Contact Lyle Rupp **Email** lyle@snowie.com

Products and Services Shaved Ice equipment and supplies

Booth Number

L22

Company Name Sola Products **Phone** (918) 574-8888

> 126 N Garnett Bldg C Fax (918) 710-4693

Tulsa OK 74116

Contact Tonya Shanks & Steve House **Email** tonya@solaproducts.com

Products and Services Summer seasonal products - pool inflatables, towels, flip flops, pool toys, outdoor games and camping necessities.

Booth Number

37,38

Page 18 of 23 Friday, March 3, 2023

Company Name Southeast Publications / MySites Phone (800) 832-3292

2150 SW 10th Street Fax (866) 205-7425

Deerfield Beach FL 33442

Contact Kim Warrick Email kim@sepub.com

Products and Services Full service digital marketing company, publisher and SAAS provider.

Booth Number

L14

Company Name Spot2Nite Phone (386) 316-5783

888 Chickadee Drive Fax

Port Orange FL 32127

Contact Emily Baskin Email emily@spot2nite.com

Products and Services List your park at no cost for travelers to instantly book RV spots!

Booth Number

L34

Company Name State Fair Mini Donuts Phone (704) 621-8394

17423 Summers Walk Blvd Fax

Davidson NC 28036

Contact Ryan Schooley Email rschooley@statefairminidonuts.com

Products and Services Fresh, hot mini donuts

Booth Number

106

Company Name Strait Web Solutions Phone (360) 797-3799

PO Box 938 Fax (360) 323-6998

Port Angeles WA 98362

Contact Roxi Baxley Email roxi@straitwebsolutions.com

Products and Services web design / development, hosting, Search Engine Optimization, ADA Compliance,

digitial marketing services, blogs

Booth Number

30

Company Name Taylor Enterprises of WI, Inc. Phone (262) 567-7286

N8108 Maple St. **Fax** 262-567-7201

Ixonia WI 53036

Contact Email john.mlsna@taylorwi.net

Products and Services Equipment

Booth Number

103

Company Name TENGOInternet Inc. **Phone** 512-469-7660

1800 E 4th St, Ste 122 Fax

Austin, TX 78702

Contact Karen Wong Email info@tengointernet.com

Products and ServicesConnectivity solutions for outdoor hospitality venues.

Booth Number

L27

Friday, March 3, 2023 Page 19 of 23

Company Name Terrainables Phone (616) 886-6477

92 E 64th ST

Holland MI 49423

Contact Julie Love Email juliel@egl.net

Products and Services High quality Roto-Molded barrel trains for all size childern and adults.

Booth Number

A2

Company Name The BSC Group Phone (312) 224-8965

600 W. Van Bureu Suite 204 Fax

Chicago IL 60607

Contact Drew Sikula Email dsikula@thebscgroup.com

Products and Services

Booth Number

52

The BSC Group is a commercial mortgage broker with a specialty in RV Parks and Campgrounds. Since 2009, The BSC Group has delivered best-in-class financing solutions to owners, investors, and operators across the nation. Whether you are looking to purchase, construct, expand, or refinance your property, The BSC Group can source the best loan available in today's market. The BSC Group has relationships with all types of lenders including local and regional banks, credit union

relationships with all types of lenders including local and regional banks, credit unions, money-center banks, life insurance companies, and private debt funds. Potential lending solutions to consider include conventional, permanent, SBA, USDA, bridge loans, and Commercial Mortgage-Backed Securities (CMBS) products. The BSC Group packages your transaction and makes a market of potential lenders to efficiently evaluate and compete for your business, significantly improving the

execution of your transaction.

Company Name TOTALToys, Inc. Phone (312) 543-6569

7455 France Ave S #191 Fax (636) 789-5200

Edina MN 55435

Contact Karla Kalper Email karla@totaltoys.biz

Products and Services Toys / Water Toys / Impulse

Booth Number

59

Company Name TSF Company, Inc. Phone 812-985-2630

2930 Street Philip Rd Fax 812-985-3671

Evansville IN 47712

Contact Ashley Schenk Email aschenk@tuff-jon.com

Products and Services Portable Restrooms - Holding Tanks - Free Standing Sink - Hand Sanitizers

Booth Number

96,97

Company Name TY Inc. **Phone** (920) 606-5224

W6068 Sweet William Dr Fax

Appleton WI 54915

Contact Amy Zappa Email azappa@tymail.com

Products and Services Ty Beanie Plush - stuff animals

Booth Number

Н3

Friday, March 3, 2023 Page 20 of 23

Utility Supply Group (800) 800-2811 **Company Name** Phone

> 10605 SW Allen Blvd (360) 285-2003 Fax

OR 97005 Reaverton

Heidi Doyle Contact **Email** heidi@go-usg.com

Products and Services RV site power outlet boxes & pedestals, meters, electric, gas, water & replacement

parts, solar lighting options, hand dryers, site testors and layout service

Booth Number

1,2

Company Name Vacation Docks **Phone** (715) 495-5245

> 3816 Old Wells Rd Fax

Eau Claire WI 54703

Contact Patrick Rebman **Email** info@vacationdocks.com

Products and Services On-line Dock Booking/Reservation Platform

Booth Number

67

Company Name Vector & Ink Phone (608) 254-8770

> 211 Pioneer Dr. Fax 608-254-7223

Wisconsin Dells WI 53965

Contact **Brandon Raimer Email** brandon@vectorandink.com

Tourism Marketing Experts. With over 50 years of experience our literature displays **Products and Services**

are seen in over 1,000 locations. We specialize in travel literature publications &

Booth Number distribution, web design & development, online marketing and print design.

28

Vision Design Group Inc (507) 453-0767 **Company Name Phone**

> 370 W 2nd St Ste 256 Fax

Winona MN 55987

Gwen Katula Contact **Email** info@visiondesign.com

Products and Services Website design & digital marketing

Booth Number

31

Company Name Water Wars Phone (218) 568-4099

> 30478 Rasmussen Rd/ PO Box 383 Fax 218-568-5788

Pequot Lakes MN 56472

Contact Tommy Woog **Email** ofcmgr@waterwars.com

Water Wars is an interactive, entertaining, competitive, and refreshing attraction **Products and Services**

where people launch water balloons from opposing battle stations. Also featuring the **Booth Number**

Downpour Derby (dueling water pump race), Pitchburst (portable dunk tank

alternative), and Boom Blaster (balloon popping race)! A4

Company Name Well Balanced Dog Phone (262) 676-2238

Fax

Oshkosh WI 54901

Contact Catherine Gryniewicz **Email** info@dogwellbalanced.com

Products and Services Dog Owner and/or dog focused presentations, workshops, crafts and activities.

Booth Number

H11

Friday, March 3, 2023 Page 21 of 23

The Industry Experts For Electrical Supplies RV Resorts, Campgrounds & Manufactured Home Communities



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10605 SW Allen Blvd. Beaverton, OR. 97005

Utah

1730 South, 4650 West Salt Lake City, UT. 84104







Company Name Wieser Concrete Phone (715) 647-2311

W3716 US Hwy 10

WI

Contact Heidi Bradshaw Email heidib@wieserconcrete.com

54750

Products and Services Precast Concrete products: Storm Shelters, Pre-cast Picnic Tables, Boat Ramps,

Restroom Buildings, Septic Tanks, PedestrianTunnels, Car-Stops, Retaining Walls,

Fax

(715) 647-5181

Booth Number Utility Structures.

Maiden Rock

61

Company Name Wilcor International Phone (800) 346-2345

161 Drive In Road Fax 315-733-3215

Frankfort NY 13340

Contact Michele Medina / Amanda Condon Email sales2@wilcor.net

Products and ServicesWilcor International is the #1 supplier to the vacation industry with the largest variety

from one source. We proudly research and develop new, innovative products to help make your business prosper. Product Listing: Camping goods, RV & Electrical Goods, BBQ, Picnic, Housewares, Fishing Gear, Pocket Knives, Impulse Jewelry, Toys & Games, Everyday Goods, Summer Fun Products, Wildlife Plush Animals, Polystone Figurines, Picture Frames, Handcrafted Wood Gifts, Magnets, Mountain Lodge Décor,

Customized Souvenirs, Candy and more!

Company Name Wildthings Snap-Ons LLC **Phone** (415) 457-0112

7593 Windy Knoll Dr Fax (415) 457-6804

Cincinnati OH 45241

Contact Adina Powers Email Adina @wildthingstshirts.com

Products and Services Adventure Clothing for Kids. Jr Ranger Vests, hats and accessories for children as

well as, many outdoor t-shirts with or without snap-on toys.

Booth Number

Booth Number

111,112

L19

Company Name Winter Woods, Inc Phone (715) 264-4892

269 Winter Woods Drive Fax 715-264-4893

Glidden WI 54527

Contact Shelly BeBeau Email shelly@winterwoods.com

Products and Services Color Cones and Fire Starters

Booth Number

42

Company Name Wisconsin Flowgate and Drainage **Phone** (715) 325-3302

9511 Bainbridge Trail **Fax** (715) 325-6213

Wisconsin Rapids WI 54494

Contact Dawn Ruiter Email sales@wisconsinflowgate.com

Products and Services Galvanized Fire rings, culverts, drain tile, and water control & drainage structures for

ponds or wetlands areas

Booth Number

22

Company Name Wisconsin Lake & Pond Resource, LLC Phone (920) 872-2032

N7828 Town Hall Rd Fax (920) 872-2036

Eldorado WI 54932

Contact Cory Zickert/Kathy Freund Email zach@wisconsinlpr.com

Products and Services

Booth Number

10

SWIM PONDS can make a valuable improvement to your campground. Wisconsin Lake & Pond Resource, LLC can help you with design assistance, installation, and management of your swim pond. Swim ponds have been a proven revenue source for campground owners while providing recreational opportunities for your guests. In addition to swim ponds, we also specialize in managing ponds used for fishing, aesthetics, and wildlife. Our professional staff of biologists, technicians, and installers will work with you from concept to completion.

Friday, March 3, 2023 Page 22 of 23

Company Name Xcel Promotions LLC Phone (920) 344-7908

N6515 Valley View Lane Fax

Iron Ridge WI 53035

Contact Dustin Fredrick Email dustin@xcelpromos.com

Products and Services Great Plate, Great Cup, Great Coaster, Promotional/Retail Products

Booth Number

L11

Company Name Yale Realty & Capital Advisors Phone (305) 414-4234

3050 Biscayne Blvd. Suite 402 Fax

Miami FL 33138

Contact James McCaughan Email marketing@yaleadvisors.com

Products and Services

Booth Number

L15

Since 2012, Yale Realty & Capital Advisors has been nationally recognized as a leading sales and financing brokerage with access to the top buyers and lenders in the Manufactured Housing and RV industry. With over \$3 billion in successfully closed sales and financing production, our experience and expertise are unmatched. We are the first true fully integrated firm with a dedicated representative in each region of the country to assist MH and RV owners and investors nationwide. Recognized by the MH Institute as the Manufactured Home Community Lender/Broker of the Year in 2018/2019 and 2021, we take pride in our client-centric approach and are deeply committed to having True Regional Expertise and Relationships and in sustaining the future of affordable housing communities. We look forward to helping you close the

deal that's right for you.

Company Name Zingler Sign & Design Phone (608) 378-3316

6125 County Hwy O Fax

Tomah WI 54660

Contact Greg Zingler Email sales@zinglersign.com

Products and ServicesSigns, decals, lettering, photos on canvas, banners, vehicle graphics, feather flags, canopies, offering design and installation

Booth Number

T8,T9

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HOW TO EARN TICKETS TO WIN \$1000 IN WACO BUCKS!

20 TICKETS FOR REGISTERING BEFORE JANUARY 31ST 20 TICKETS FOR STOPPING BY THE MEMBERSHIP UPDATE AREA BY REGISTRATION 20 TICKETS FOR PRESENTING A CLASS 50 TICKETS FOR EVERY AUCTION ITEM YOU BRING 50 TICKETS FOR EVERY \$200 SPONSORSHIP LEVEL **50 TICKETS FOR BRINGING A BASKET** 30 TICKETS FOR EVERY VENDOR YOU PURCHASE FROM 30 TICKETS FOR ATTENDING THE ROUND TABLES ON SUNDAY 30 TICKETS FOR RETURNING CONVENTION CRITIQUE ON SUNDAY 25 TICKETS IF YOU REGISTERED IN ADVANCE 25 TICKETS FOR PARTICIPATING IN THE PAC AUCTION **50TICKETS FOR PURCHASING RAFFLE CHANCES FROM REGISTRATION DESK AREA** 20 TICKETS BY PICKING UP YOUR DIRECTORIES 50 TICKETS FOR EACH BOTTLE OF LIQUOR YOU DONATE **50 TICKETS FOR BRINGING A BOTTLE OF WINE** 20 TICKETS FOR ANY PAC FUND DONATION YOU MAKE 20 TICKETS FOR EVERY \$100 YOU SPEND AT THE AUCTION 20 TICKETS FOR PARTICIPATING IN ANY BASKET RAFFLE 20 TICKETS FOR ATTENDING WEDNESDAY NIGHT EVENT 20 TICKETS FOR COMPLETING WACO SURVEY 10 TICKETS FOR EACH RAFFLE ITEM YOU PURCHASE 5 TICKETS FOR EACH EDUCATIONAL COURSE YOU ATTEND 5 TICKETS FOR EACH COURSE EVALUATION COMPLETED **5 TICKETS FOR INTRODUCING A NEW MEMBER**

Bring your receipts to registration for tickets.

Participants are responsible for collecting their tickets. Sunday morning simply rip your tickets in half. You keep one half and the other half goes in the bucket for the drawing.

Must be present on Sunday at 11:00am to win!



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