

2022 October Fall Workshop Registration

October 11-12, 2022

Champions Riverside Resort

Your Hosts: Ryan Lipke and Lisa Black W16751 Pow Wow Lane, Galesville, WI 54630 camp@championsriversideresort.com (608) 582-2995

Camping Option:

Camp at Champions Riverside Resort - Cabins and sites available. No charge for lodging - Call (608) 582-2995 to reserve.

Hotel Option:

Comfort Inn - WACO rate is \$65.00 per night. 1223 Crossing Meadows Dr., Onalaska, WI 54650 Call (715) 344-0200 to reserve.



2022 October Fall Tours/Workshop Itinerary Tuesday - October 11, 2022



Host Campground: Champions Riverside Resort

W16751 Pow Wow Lane, Galesville, WI 54630 camp@championsriversideresort.com | (608) 582-2995

8:30 - 9:00a: Registration with Coffee & Mini-Donuts

9:00 – 10:00a: Panel discussion with the experts! Our panelists include Holly Hoffman, Abe Leis, John Jaszewski, Eric Haun Chris Metcalf and Andrew Metcalf.

• When to talk to your accountant about taxes you owe, what tax advantages are available, and things to consider before selling.

• Biggest safety issues and risk management.

What are the five biggest things campgrounds miss on a sales tax audit?

• Getting your house in order for the right exit plan for you!

10:45 - 11:45a: Tour at Champions Riverside Resort

12:00 – 1:00p: Lunch at Champions Riverside Resort – Sponsored by:

Beef Stroganoff with salad and a roll

Or, get the "Scott Special" ... a burger and fries!

1:00 - 2:00p: Tour at Whispering Pines Campground

N8905 US Hwy 53, Holmen, WI 54636 - Phone: (608) 498-1587

2:30 – 3:30p: Tour at Pettibone RV Park and Campground

333 Park Plaza Drive, La Crosse, WI 54601 - Phone: (608) 782-5858

3:45 - 5:45p: La Crosse Queen Cruise - 405 East Veteran's Memorial Drive, La Crosse, WI 54601

No cost, but please pre-register your group

online at bit.ly/OctBoatCruiseWACO - Sponsored by: Blackhay

6:30 – 7:30p: Dinner at Champions Riverside Resort

Includes three entrees: Broasted Chicken, Meatballs and Ham — Mashed potatoes, vegetables, salad, dinner roll and dessert. Lemonade and Grass Hoppers available along with a full bar. Sponsored by Champions Riverside Resort, Severson &

Associates and S&H Ad Specialties.

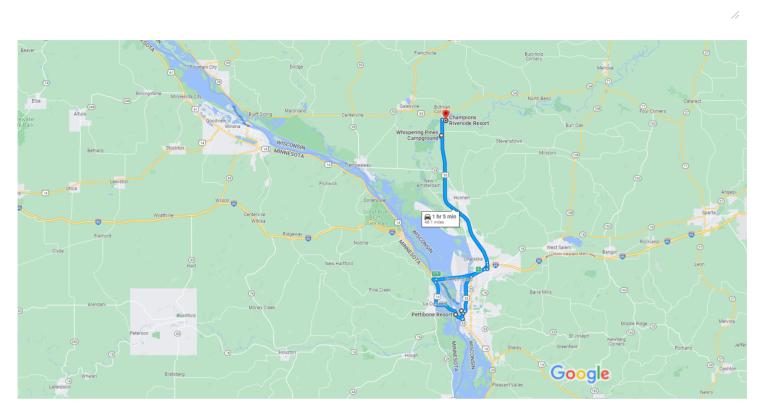
Cracker Barrel Note

These will be in a structured format with a specific time spent on each topic. Ask any question you'd like and learn how other campgrounds handle issues! To be sure we have time to get your questions answered, send them in ahead of time to Danielle Todd at danielletodd425@gmail.com!



Champions Riverside Resort, W16751 Pow Wow Ln, Drive 48.1 miles, 1 hr 5 min Galesville, WI 54630 to Champions Riverside Resort, W16751 Pow Wow Ln, Galesville, WI 54630

Tuesday Oct 11 2022



Map data ©2022 Google 2 mi ■

Champions Riverside Resort W16751 Pow Wow Ln, Galesville, WI 54630

Follow Pow Wow Ln to US-53 S

			1 min (0.4 mi)
↑	1.	Head west on Pow Wow Ln	1 111111 (0.4 1111)
\rightarrow	2.	Turn right to stay on Pow Wow Ln	0.3 mi
←	3.	Turn left at Co Rd AA	390 ft
			98 ft
←	4.	Turn left onto US-53 S	2 : (1.5 :)
			2 min (1.6 mi)
Drive	to y	our destination	- 2 min (0.2 mi)
\rightarrow	5.	Turn right	2 min (0.3 mi)
7	6.	Slight right toward Sandmans Campg	0.2 mi rounds
			233 ft

↑	7.	Continue onto Sandmans Campgrounds	
←		Turn left	207 f
	0	Destination will be on the left	141 f
min	(2.3 n	ni)	
	-	g Pines Campground -53, Holmen, WI 54636	
ont	inue 1	to US-53 S	
1	9.	Head southwest toward Sandmans Campgro	(0.3 mi) ounds - 141 fi
\rightarrow	10.	Turn right onto Sandmans Campgrounds	207 f
5	11.	Slight left	207 f
		Slight left	200 1
\ Cont	12.	on US-53 S to Dresbach Township. Take exit	
Cont		on US-53 S to Dresbach Township. Take exit : W 17 min (1	276
Cont	13.	on US-53 S to Dresbach Township. Take exit : W 17 min (1 Turn right onto US-53 S	276 8.4 mi) 12.8 m
Cont rom	13.	on US-53 S to Dresbach Township. Take exit : W 17 min (1 Turn right onto US-53 S Use the right lane to take the ramp onto I-90 Entering Minnesota	8.4 mi) 12.8 m
Cont rom	13. 14.	on US-53 S to Dresbach Township. Take exit : W 17 min (1 Turn right onto US-53 S Use the right lane to take the ramp onto I-90 Entering Minnesota	276 8.4 mi) 12.8 m) W 4.9 m
Controm A	13. 14. 15.	on US-53 S to Dresbach Township. Take exit : W 17 min (1 Turn right onto US-53 S Use the right lane to take the ramp onto I-90 Entering Minnesota	276 8.4 mi) 12.8 m) W 4.9 m
Controm A	13. 14. 15. 15.	on US-53 S to Dresbach Township. Take exit : W 17 min (1 Turn right onto US-53 S Use the right lane to take the ramp onto I-90 Entering Minnesota Take exit 276 for US-14 E/US-61 S 3-14 E/US-61 S/Hiawatha Pioneer Trl/I-90 ALT a Dr in La Crosse	276 8.4 mi; 12.8 m) W 4.9 m 7 to (4.5 mi; Yellow 0 ALT
controm	13. 14. 15. 15.	on US-53 S to Dresbach Township. Take exit : W 17 min (1 Turn right onto US-53 S Use the right lane to take the ramp onto I-90 Entering Minnesota Take exit 276 for US-14 E/US-61 S 3-14 E/US-61 S/Hiawatha Pioneer Trl/I-90 ALT a Dr in La Crosse 6 min (1 Continue onto US-14 E/US-61 S/Black and N Trl/Great River Rd/Hiawatha Pioneer Trl/I-9	276 8.4 mi) 12.8 m 0 W 4.9 m 7 to (4.5 mi) Yellow 0 ALT 2.1 m
Controm A Follo	13. 14. 15. 16.	on US-53 S to Dresbach Township. Take exit : W 17 min (1 Turn right onto US-53 S Use the right lane to take the ramp onto I-90 Entering Minnesota Take exit 276 for US-14 E/US-61 S 3-14 E/US-61 S/Hiawatha Pioneer Trl/I-90 ALT a Dr in La Crosse 6 min (1 Continue onto US-14 E/US-61 S/Black and N Trl/Great River Rd/Hiawatha Pioneer Trl/I-9 Turn left onto US-14 E/US-61 S/Hiawatha P	276 8.4 mi) 12.8 m 0 W 4.9 m 6.7 to (4.5 mi) Yellow 0 ALT 2.1 m ioneer
Controm A	13. 14. 15. 16.	on US-53 S to Dresbach Township. Take exit: W 17 min (1) Turn right onto US-53 S Use the right lane to take the ramp onto I-90 Entering Minnesota Take exit 276 for US-14 E/US-61 S -14 E/US-61 S/Hiawatha Pioneer Trl/I-90 ALT a Dr in La Crosse Continue onto US-14 E/US-61 S/Black and N Trl/Great River Rd/Hiawatha Pioneer Trl/I-9 Turn left onto US-14 E/US-61 S/Hiawatha Pioneer Trl/I-90 ALT	276 8.4 mi) 12.8 m 0 W 4.9 m 7 to (4.5 mi) Yellow 0 ALT 2.1 m

↑	19.	Head east on Park Plaza Dr toward Compan Store Rd	У
\rightarrow	20.	Turn right onto Hiawatha Pioneer Trl/I-90 AL	374 ft T
\rightarrow	21.	Turn right onto 3rd St S/Hiawatha Pioneer T	
\rightarrow	22.	Turn right at the 1st cross street onto Division	
\rightarrow	23.	Turn right onto 2nd St S	430 ft
\leftarrow	24.	Turn left onto State St	0.5 mi 0.1 mi
\rightarrow		Turn right onto E Veterans Memorial Dr Destination will be on the right	0.11111
			0.3 mi

6 min (1.9 mi)

La Crosse Queen Cruises

405 E Veterans Memorial Dr, La Crosse, WI 54601

Take E Veterans Memorial Dr and 2nd St N to 3rd St N/I-90 ALT

1	26.	Head southwest on E Veterans Memorial D toward State St	(0.7 mi) r
\rightarrow	27.	Turn right onto State St	0.2 mi
←	28.	Turn left onto 2nd St N	0.1 mi
\rightarrow	29.	Turn right onto La Crosse St	0.3 mi 427 ft

Continue on I-90 ALT. Drive from US-53 N to Gale

23 min (19.7 mi)

← 30. Turn left onto 3rd St N/I-90 ALT

Continue to follow I-90 ALTPass by Subway (on the left in 2.0 mi)

____ 3 2 mi

★ 31. Use the right lane to merge onto I-90 E via the ramp to US-53 N

1.4 mi

r	32.	Take exit 4 for US-53/WI-157 toward La Crosse/Onalaska	
5	33.	Use the left 2 lanes to turn slightly left onto 53 N (signs for Onalaska)	0.3 mi US-
\leftarrow	34.	Use any lane to turn left onto I-90 ALT	194 ft
\leftarrow	35.	Keep left to continue on US-53 N/I-90 ALT	0.6 mi
			14.2 mi
Drive	to Po	ow Wow Ln	
\rightarrow	36.	Turn right toward Pow Wow Ln	(0.4 mi)
\rightarrow	37.	Turn right onto Pow Wow Ln	98 ft
←	38.	Turn left to stay on Pow Wow Ln Destination will be on the right	390 ft
			0.3 mi

28 min (20.8 mi)

Champions Riverside Resort W16751 Pow Wow Ln, Galesville, WI 54630



2022 October Fall Tours/Workshop Itinerary Wednesday - October 12, 2022



8:00 a: Cupcakes, Coffee & Water at Lake Road Campground

8:00 – 8:30a: Tour at Lake Road Campground

Address: 23828 Lake Rd, Trempealeau, WI 54661

Phone: (715) 831-8003

9:00 - 9:15a: Donuts & Coffee at Blue Bird Family Campground

9:15 – 10:15a: Tour at Blue Bird Family Campground

Address: N2833 Smith Valley Road, La Crosse, WI 54601

Phone: (608) 781-2267

11:00a – 12:00p: Tour at Neshonoc Lakeside Camping Resort

Address: N5334 Neshonoc Road, West Salem, WI 54669

Phone: (608) 786-1792

12:00 – 12:30p: Lunch at Neshonoc Lakeside Camping Resort – Lunch sponsored by:

Drinks sponsored by Stefan Technologies

Grand Valley Campground

1:15 – 2:15p: Tour at Whiskey Creek Family RV Park

Address: 17694 Icarus Road, Sparta, WI 54656

Phone: (608) 487-6553

2:30 – 3:30p Tour at Leon Valley Campground

Address: 9050 Jancing Ave., Sparta, WI 54656

Phone: (608) 269-6400

3:30p: Goodbye everyone! See you at convention in March!

Thank you for joining us and of course...

THANK YOU TO ALL OF OUR OCTOBER HOSTS!



Insurance Services

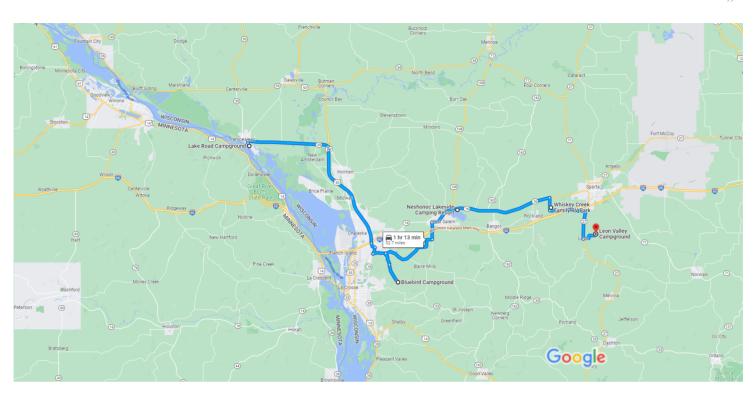


If you took any great pictures during this event, we would love for you to send them to tina@seversonandassociates.com for use in the WACO newsletter!



Lake Road Campground, 23828 Lake Rd, Trempealeau, Drive 52.7 miles, 1 hr 13 min WI 54661 to Leon Valley Campground, 9050 Jancing Ave, Sparta, WI 54656

October 12th 2022



Map data ©2022 Google

Lake Road Campground 23828 Lake Rd, Trempealeau, WI 54661

Take Lake Rd to WI-35 S/E 3rd St/Great River Rd

1	1.	1 min (0.5 mi) Head northwest on Lake Rd toward Pickerel Path
↑	2.	0.3 mi Continue onto Fremont St
		0.2 mi

C

Cont Cros		on WI-35 S. Take US-53 S to Smith Valley Rd in La
\rightarrow		22 min (19.6 mi) Turn right onto WI-35 S/E 3rd St/Great River Rd Continue to follow WI-35 S
*	4.	7.2 mi Turn right onto the ramp to Onalaska
*	5.	0.4 mi Merge onto US-53 S
↑	6.	9.6 mi Continue onto WI-157 E/I-90 ALT (signs for County Rd SS)
		0.6 mi

ightharpoonup	7.	Turn right onto WI-16 W/WI-16 Trunk W	
\leftarrow	8.	Turn left toward Co Hwy B/Co Rd B	0.6 m
\leftarrow	9.	Turn left onto Co Hwy B/Co Rd B	279
			1.2 m
Drive	e to S	mith Valley Rd in Medary	<i>.</i> _
\rightarrow	10.	Turn right onto Smith Valley Rd	
\leftarrow	11.	Turn left to stay on Smith Valley Rd	1.2 n
			1.6 m
29 m	in (22.	8 mi)	
	,	,	
		Campground nith Valley Rd, La Crosse, WI 54601	
↑	12.	Head northwest on Smith Valley Rd toward Hidden Springs Rd	
\rightarrow	13.	Turn right onto Co Hwy B/Co Rd B	2.7 r
←	14.	Turn left onto Co Hwy M/Co Rd B/Co Rd M Continue to follow Co Hwy M/Co Rd M	5.5 r
\rightarrow	15.	Turn right onto WI-16 E/WI-16 Trunk E/I-90	
\rightarrow	16.	Turn right onto Neshonoc Rd	2.6 n
•	0	Destination will be on the left	
			0.1 n
20 m	in (12.	6 mi)	0.1 n
	·		0.1 r
Nesh	nonoc	6 mi) Lakeside Camping Resort eshonoc Rd, West Salem, WI 54669	0.1 r
Nesh	nonoc	Lakeside Camping Resort	
Nesh N 53	nonoc 34, N	Lakeside Camping Resort eshonoc Rd, West Salem, WI 54669 Head northwest on Neshonoc Rd toward WI	I-16
Nesh N 53	17.	Lakeside Camping Resort eshonoc Rd, West Salem, WI 54669 Head northwest on Neshonoc Rd toward WI E/WI-16 Trunk E	l-16 0.1 n

Whiskey Creek Family RV Park 17694 Icarus Rd, Sparta, WI 54656

↑	20.	Head south on Icarus Rd toward Iberia Ave	
←	21.	Turn left onto Iberia Ave	0.3 mi
\rightarrow	22.	Turn right onto Icebox Rd	2.0 mi
←	23.	Turn left onto Icon Ave	0.1 mi
\rightarrow	24.	Turn right onto WI-27 S	1.2 mi
←	25.	Turn left onto Jancing Ave	2.6 mi
←		Turn left	1.3 mi
	0	Destination will be on the left	0.1 mi

12 min (7.7 mi)

Leon Valley Campground 9050 Jancing Ave, Sparta, WI 54656



2022 Fall Workshop Registration Form

Please be sure to pre-register for this event!

Mail To: PO Box 228 | Ettrick, WI 54627 - Fax To: (608) 582-2328

Email To: danielle@seversonandassociates.com

You are welcome to bring family and employees to this event. The fee is the same no matter if you have 1 or 20 members from your campground!

WACO MEMBER FEE:

\$40 FOR ONE WORKSHOP \$75 FOR BOTH SEPTEMBER AND OCTOBER WORKSHOPS

Non-Member Fee:

\$55 FOR ONE WORKSHOP \$105 FOR BOTH SEPTEMBER AND OCTOBER WORKSHOPS

MEALS & LODGING COSTS ARE NOT INCLUDED

Campground Name:	
Contact Name:	
Contact Phone:	
Email:	
Number of People Attending In	Your Group:
Workshop Choices:	
☐ September Workshop Only	
October Workshop Only	
☐ Both September & October	Workshops
То	otal Amount Due: \$
nent Please Invoice Me	
	Credit Card Number:
	Credit Card Number:
hod: Check Enclosed Check #:	Credit Card Number: VISA Expiration Date: CVV: