



FALL TOURS/WORKSHOP

October 5 & 6, 2021

Host Campground: Hickory Oaks Campground

Your Host: Robert Gallinger

Address: 3485 Vinland Rd
Oshkosh, WI 54901

Phone: 920-235-8076

Email: hickoryoaks@gmail.com

Please NOTE Change of venue for the registration and Seminars! We will start at the town hall – then tour Hickory Oaks just 2 miles away.

Registration & Seminars start at Town of Oshkosh

230 E. Cty. Rd. Y
Oshkosh WI 54901
Telephone: [920-231-5887](tel:920-231-5887)

Fall Tours/Workshop Itinerary

Tuesday, October 5, 2021

Host Campground: **Hickory Oaks Campground**

Registration & Seminars start at Town of Oshkosh

230 E. Cty. Rd. Y

Oshkosh WI 54901

Telephone: [920-231-5887](tel:920-231-5887)

8:30am - 9:00 am **Registration at Hickory Oaks Campground**

9:15 am - 10:30 am Preparing for Success – we will have a panel to speak to these issues

- Accounting Timelines - Avoid paying unnecessary taxes – **Chris Metcalf**
- Marketing planner- **Advertising Committee**
- Convention ideas and format- **Danielle Todd**
- Seasonal Agreements – **Mark Hazelbaker**
- Preparing to sell/preparing to purchase- **John Jaszewski**
- Employee hiring for next season- **Lori Severson & Mark Hazelbaker**
- Sales tax biggest errors – **Holly Hoffman**

10:45 am - 11:45 am **Tour Hickory Oaks Campground**

3485 Vinland Rd

Oshkosh, WI 54901

hickoryoaks@gmail.com

920-235-8076

12:00 pm – 1:30 pm **Circle R Campground**

Host: Randy Streblov

1183 Old Knapp Rd

Oshkosh, WI 54902

920-235-8909

Lunch Sponsored by Campgrounds4Sale: Lunch prepared by Randy Steblow Brats & Burgers!

Sponsor introduction – [Stefan Technologies/Grand Valley Campground Sponsoring Drinks](#)

Speaker - Rebecca Kleefisch

Award – Evergreen Campground ARVC Campground of the year

Short Cracker Barrel

1:30 pm - 2:00 pm **Tour Circle R Campground**

2:15 pm – 3:30 pm Tour The EAA Aviation Museum – [\\$6.50, WACO exclusive group rate](#)

Check-in at the gift shop for this self-guided tour.

One of the most extensive aviation attractions in the world.

3000 Poberezny Road Oshkosh, Wisconsin, 54902

Phone Number: 920-426-4818

4:00 pm - 5:00 pm **Tour Kalbus Country Harbor Campground**

5309 Lake Rd

Oshkosh, WI 54902

920-426-0062

5:15 pm – 6:15 pm Cocktails – The Roxy
571 N Main St, Oshkosh, WI 54901
920-231-1980
Cracker Barrel & Cocktails/Sponsor Introductions

Cracker Barrels:

Structured format with a specific time spent on each topic. Ask any question you like and learn how other campgrounds handle issues. Send in any questions ahead of time to be sure we have time to get yours answered. Send to Danielle at danielletodd425@gmail.com.

6:15 pm Dinner – The Roxy 920-231-1980

571 N Main St, Oshkosh, WI 54901

Family Style Serving 3 entrees – Stuffing & Mashed potato - Corn

*Roast Chicken
Tenderloin Tips
Haddock (Baked)*

All Dinners Include Rolls and Butter, Salad (choice of three dressings)

Coffee or Milk \$20.00 per person

After Dinner Social Hour

Camp at

**Hickory Oaks Campground – Call for rates and details
Cabins/sites Available**

Local Motels

Best Western Premier Waterfront Hotel & Convention Center

**1 North Main Street
Oshkosh, WI. 54901
\$99.99 per night**

Fall Tours/Workshop Itinerary

Wednesday, October 6th, 2021

9:00 am - 9:15 am

Registration & Welcome
Breezy Hill Campground
N4177 Cearn's Ln
Fond du Lac, WI 54937
920-477-2300

9:15 – 10:15 am

Tour Breezy Hill

11:00-12:00pm

Tour Fond Du Lac East/Kettle Moraine KOA
N5456 Division Road
Glenbeulah, WI 53023

12:00 – 1:00 pm

Lunch & Cracker Barrel
Fond Du Lac East/Kettle Moraine KOA
Dino's Pizza combination of pizza & subs
Lunch - **Stefan Technologies Sponsoring Drinks**
Grand Valley Campground

Goodbye and thank you for joining us! Thank you to our hosts and we'll see you all in March at Convention!

Fall Tours/Workshop

Please pre-register:

Phone: 608-525-2327

Fax: 608-525-2328

Campground Name: _____

of people attending: _____

You are welcome to bring family and employees. The fee is the same if you have 1 or 20 members from your campground.

WACO Member Fee:

\$40 one workshop

\$75 Sept/Oct workshops

Non Member Fee:

\$55 one workshop

\$105 Sept/Oct workshops

**** Meals & Motel costs are not included**

September only \$_____

October only \$_____

Both Seminars \$_____

Send payment and registration form to:

WACO

PO Box 228

Ettrick, WI 54627