



FALL TOURS/WORKSHOP

October 5 & 6, 2021

**Host Campground:
Hickory Oaks Campground**

Your Host: Robert Gallinger

Address: 3485 Vinland Rd
Oshkosh, WI 54901

Phone: 920-235-8076

Email: hickoryoaks@gmail.com

Fall Tours/Workshop Itinerary

Tuesday, October 5, 2021

Host Campground: **Hickory Oaks Campground**

3485 Vinland Rd
Oshkosh, WI 54901
hickoryoaks@gmail.com
920-235-8076

8:30am - 9:00 am **Registration at Hickory Oaks Campground**

9:15 am - 10:30 am Preparing for Success – we will have a panel to speak to these issues

- Accounting Timelines - Avoid paying unnecessary taxes – **Chris Metcalf**
- Marketing planner- **Advertising Committee**
- Convention ideas and format- **Danielle Todd**
- Seasonal Agreements – **Mark Hazelbaker**
- Preparing to sell/preparing to purchase- **John Jaszewski**
- Employee hiring for next season- **Lori Severson & Mark Hazelbaker**
- Sales tax biggest errors – **Holly Hoffman**

10:45 am - 11:45 am **Tour Hickory Oaks Campground**

12:00 pm – 1:30 pm **Circle R Campground**

Host: Randy Streblov
1183 Old Knapp Rd
Oshkosh, WI 54902
920-235-8909

Lunch Sponsored by Campgrounds4Sale: Lunch prepared by Randy Steblow Brats & Burgers!

Sponsor introduction – Stefan Technologies/Grand Valley Campground Sponsoring Drinks

Speaker - Rebecca Kleefisch

**Award – Evergreen Campground ARVC Campground of the year
Short Cracker Barrel**

1:30 pm - 2:00 pm **Tour Circle R Campground**

2:15 pm – 3:30 pm Tour The EAA Aviation Museum – \$6.50, WACO exclusive group rate
Check-in at the gift shop for this self-guided tour.
One of the most extensive aviation attractions in the world.
3000 Poberezny Road Oshkosh, Wisconsin, 54902
Phone Number: 920-426-4818

4:00 pm - 5:00 pm **Tour Kalbus Country Harbor Campground**

5309 Lake Rd
Oshkosh, WI 54902
920-426-0062

5:15 pm – 6:15 pm Cocktails – The Roxy
571 N Main St, Oshkosh, WI 54901
920-231-1980

Cracker Barrel & Cocktails/Sponsor Introductions

Cracker Barrels:

Structured format with a specific time spent on each topic. Ask any question you like and learn how other campgrounds handle issues. Send in any questions ahead of time to be sure we have time to get yours answered. Send to Danielle at danielletodd425@gmail.com.

6:15 pm Dinner – The Roxy 920-231-1980

After Dinner Social Hour

Camp at

Hickory Oaks Campground – Call for rates and details

Cabins/sites Available

Local Motels

Best Western Premier Waterfront Hotel & Convention Center

1 North Main Street

Oshkosh, WI. 54901

\$99.99 per night

Fall Tours/Workshop Itinerary

Wednesday, October 6th, 2021

9:00 am - 9:15 am

Registration & Welcome
Breezy Hill Campground
N4177 Cearn's Ln
Fond du Lac, WI 54937
920-477-2300

9:15 – 10:15 am

Tour Breezy Hill

11:00-12:00pm

Tour Fond Du Lac East/Kettle Moraine KOA
N5456 Division Road
Glenbeulah, WI 53023

12:00 – 1:00 pm

Lunch & Cracker Barrel
Fond Du Lac East/Kettle Moraine KOA
Dino's Pizza combination of pizza & subs
Lunch - **Stefan Technologies Sponsoring Drinks**
Grand Valley Campground

Goodbye and thank you for joining us! Thank you to our hosts and we'll see you all in March at Convention!

Fall Tours/Workshop

Please pre-register:

Phone: 608-525-2327

Fax: 608-525-2328

Campground Name: _____

of people attending: _____

You are welcome to bring family and employees. The fee is the same if you have 1 or 20 members from your campground.

WACO Member Fee:

\$40 one workshop

\$75 Sept/Oct workshops

Non Member Fee:

\$55 one workshop

\$105 Sept/Oct workshops

**** Meals & Motel costs are not included**

September only \$_____

October only \$_____

Both Seminars \$_____

Send payment and registration form to:

WACO

PO Box 228

Ettrick, WI 54627