



FALL TOURS/WORKSHOP

October 5 & 6, 2021

**Host Campground:
Hickory Oaks Campground**

Your Host:

Address:

Phone:

Email:

Robert Gallinger

3485 Vinland Rd

Oshkosh, WI 54901

920-235-8076

hickoryoaks@gmail.com

Fall Tours/Workshop Itinerary

Tuesday, October 5, 2021

Host Campground: **Hickory Oaks Campground**

3485 Vinland Rd
Oshkosh, WI 54901
hickoryoaks@gmail.com
920-235-8076

8:30am - 9:00 am Registration

9:15 am - 10:30 am Preparing for Success – we will have a panel to speak to these issues

- Accounting Timelines - Avoid paying unnecessary taxes
- Marketing planner
- Convention ideas and format
- Seasonal Agreements/ratio to overnights
- Preparing to sell/preparing to purchase
- Employee hiring for next season
- Sales tax biggest errors

10:45 am - 11:45 am **Tour Hickory Oaks Campground**

12:00 pm – 1:00 pm **Circle R Campground**

Lunch Sponsored by Campgrounds4Sale

Sponsor Introduction

Short Cracker Barrel

Lunch prepared by Randy Steblow Brats & Burgers Lunch!

Host: Randy Steblow

1183 Old Knapp Rd

Oshkosh, WI 54902

920-235-8909

1:00 pm - 2:00 pm **Tour Circle R Campground**

2:15 pm – 3:30 pm Tour The EAA Aviation Museum – \$6.50, WACO exclusive group rate

Check-in at the gift shop for this self-guided tour.

One of the most extensive aviation attractions in the world.

3000 Poberezny Road Oshkosh, Wisconsin, 54902

Phone Number: 920-426-4818

4:00 pm - 5:00 pm **Tour Kalbus Country Harbor Campground**

5309 Lake Rd

Oshkosh, WI 54902

920-426-0062

5:15 pm – 6:15 pm Cocktails – The Roxy

571 N Main St, Oshkosh, WI 54901

920-231-1980

Cracker Barrel & Cocktails

Cracker Barrels:

Structured format with a specific time spent on each topic. Ask any question you like and learn how other campgrounds handle issues. Send in any questions ahead of time to be sure we have time to get yours answered. Send to Danielle at danielletodd425@gmail.com.

6:15 pm Dinner – The Roxy 920-231-1980

After Dinner Social Hour

Camp at

Hickory Oaks Campground – Call for rates and details
Cabins/sites Available

Local Motels

Best Western Premier Waterfront Hotel & Convention Center
1 North Main Street
Oshkosh, WI. 54901
\$99.99 per night

Fall Tours/Workshop Itinerary

Wednesday, October 6th, 2021

9:00 am - 9:15 am

Registration & Welcome
Breezy Hill Campground
N4177 Cearn's Ln
Fond du Lac, WI 54937
920-477-2300

9:15 – 10:15 am

Tour Breezy Hill

11:00-12:00pm

Tour Fond Du Lac East/Kettle Moraine KOA
N5456 Division Road
Glenbeulah, WI 53023

12:00 – 1:00 pm

Lunch & Cracker Barrel
Fond Du Lac East/Kettle Moraine KOA
Dino's Pizza combination of pizza & subs
Lunch - **Stefan Technologies Sponsoring Drinks**
Grand Valley Campground

Goodbye and thank you for joining us! Thank you to our hosts and we'll see you all in March at Convention!

Fall Tours/Workshop

Please pre-register:

Phone: 608-525-2327

Fax: 608-525-2328

Campground Name: _____

of people attending: _____

You are welcome to bring family and employees. The fee is the same if you have 1 or 20 members from your campground.

WACO Member Fee:

\$40 one workshop

\$75 Sept/Oct workshops

Non Member Fee:

\$55 one workshop

\$105 Sept/Oct workshops

**** Meals & Motel costs are not included**

September only \$_____

October only \$_____

Both Seminars \$_____

Send payment and registration form to:

WACO

PO Box 228

Ettrick, WI 54627