

Trade Member	Sponsorship Level	Sponsorship Amount Due	Notes
Wisconsin Lake & Pond Resource, LLC	Gold Sponsor	\$1,000.00	GOLD- cc5702 bat
Utility Supply Group	Presenting Sponsor	\$2,500.00	cc1170 batch 361
GAMA SONIC SOLAR LIGHTING	Beer Sponsor	\$1,000.00	cc5019 batch 361
Blackhawk Bank	Show Sponsor	\$5,000.00	ck#026669
Jim's Golf Cars, Inc	Show Sponsor	\$5,000.00	2 golf cars
Campgrounds4sale.com	Show Sponsor	\$5,000.00	ck#52134 Properti
Coverra Insurance Services, Inc.	Show Sponsor	\$5,000.00	19435
Severson & Associates S&H Ad Specialties	Show Sponsor	\$5,000.00	pd ck#588
Holiday Wholesale, Inc.	Bronze Sponsor	\$200.00	ck 296623
Commercial Recreation Specialists, Inc.	Silver Sponsor	\$500.00	cc4855 batch404
ResNexus	Show Sponsor	\$5,000.00	cc1172 batch 406
Mouse Mix, LLC	Beer Sponsor	\$1,000.00	1073
Original Jumping Pillow	Presenting Sponsor	\$2,500.00	TRADE- cc7982 bal
Campground Commander	Auction Sponsor	\$2,500.00	Up to 7500.00-1yr
Campspot	Beer Sponsor	\$1,000.00	cc5761 batch 417
Royalle RV	Show Sponsor	\$5,000.00	
Neuman Pools	Presenting Sponsor	\$2,500.00	CPO CLASS TRADE
Smart Industry Products	Bronze Sponsor	\$200.00	8628
Astra	Gold Sponsor	\$1,000.00	130012016
Klement's Sausage	Evening meal	\$1,500.00	wed meal trade
CSAW Associates LLC	Presenting Sponsor	\$2,500.00	lemonade sponsor
Harris Golf Cars	Show Sponsor	\$5,000.00	Golf Cart
Woodalls Campground Mgt	Bronze Sponsor	\$200.00	Press trade
Biodome LLC	Presenting Sponsor	\$2,500.00	Hand Sanitizer Tra
AccessParks Broadband	Show Sponsor	\$5,000.00	cc8395 batch 433
Taylor Enterprises of WI, Inc.	-	\$0.00	rootbeer float Thur

Save an

Campgrounds & People Registered

WACO 2021 CONVENTION

1 Al's Fox Hill RV Park and Campground

Owner/Manager Aaron & Hailey Eickhorst

Email foxhill@foxhillrvpark.com

1 Aaron Eickhorst

2 Apostle Islands Area Campground

Owner/Manager Zach & Jennifer Krivoshein

Email aiacamping@gmail.com

2 Jennifer Krivoshein

3 Zach Krivoshein

3 Badgerland Campground

Owner/Manager Allison Clark/ Chris Pena

Email info@badgerlandcampground.com

4 Chris Pena

4 Baileys Woods Campground

Owner/Manager Chuck & Ginny Terpstra

Email cvterpstra@gmail.com

5 Chuck Terpstra

6 Ginny Terpstra

5 Baraboo Hills Campground

Owner/Manager Laurie & Greg Adams

Email camp@baraboohillscampground.com

7 Greg Adams

8 Laurie Adams

9 Molly Leatherberry

10 Trinity Sobjinski

6 Beantown Campground

Owner/Manager John Anderson

Email jbench1962@yahoo.com

11 John Anderson

12 Theresa Anderson

7 Bear Lake Campground

Owner/Manager Bridget Conroy-Bailey & Ryan Conroy

Email bearlkcg@wolfnet.net

13 Emily Conroy

14 Ryan Conroy

8 Blue Top Resort

Owner/Manager Reid & Alecia Raschke

Email bluetopresort@gmail.com

15 Reid Raschke

9 Bluebird Family Camp

Owner/Manager Matt Freng

Email bbfamilycamp@gmail.com

16 Lucas Freng

17 Matt Freng

10 Boulder Creek Campground

Owner/Manager Owner: Tom & Joy Levake Manager:

Email joy@bouldercreekcampground.com

18 Joy Levake

19 Tom Levake

20 Samantha Love

11 Brad & Andrea Siegworth

Owner/Manager Brad & Andrea Siegworth

Email andrea.siegworth@cciwi.com

21 Alex Gordon

22 Kelsey Gordon

- 51 Kendra Perea
52 Kara Traxler
53 Rob Traxler
- 22 Dells Camping Resort**
Owner/Manager Bert Davis **Email** bert@campthedells.com
 54 Bert Davis
 55 Brian Davis
 56 Kendra Davis
- 23 Diamond Lake Campground LLC**
Owner/Manager Joe & Jenn Zirbel **Email** camp@diamondlakecampground.com
 57 Jenn Zirbel
 58 Joe Zirbel
- 24 Dilly's Hatfield Resorts**
Owner/Manager Makayla Bean **Email** hatfieldresort@gmail.com
 59 Dillon Bean
 60 Makayla Bean
- 25 Door County KOA**
Owner/Manager Denise Raubaugh **Email** qws@centurytel.net
 61 Denise Raubaugh
 62 Crystal Shumbarger
- 26 Duck Creek Campground**
Owner/Manager Denny Endres & Kristi Mlodzik **Email** duckcrg@frontier.com
 63 Dennis Endres
 64 Kristi Mlodzik
- 27 Duck Creek RV Resort**
Owner/Manager Roger Jourden **Email** rjourden@duckcreekrvresort.com
 65 Casey Jourden
 66 Roger Jourden
- 28 Evergreen Campsites**
Owner/Manager Jim & Dawn Button - Hannah **Email** evergreencampsites@gmail.com
 67 Jim Button
 68 Hannah Piper
- 29 Glacier Valley Campground**
Owner/Manager Richard Chandler & Diane Thomson **Email** diane@glaciervalleycampground.com
 69 Richard Chandler
 70 Pat Morgan
 71 Diane Thomson
- 30 Grand Valley Campground**
Owner/Manager The Stefan Family **Email** info@grandvalleycampground.com
 72 Ben Stefan
 73 Brad Stefan
 74 Jackie Stefan
 75 Joan Stefan
 76 Mark Stefan
 77 Anna Weavers
 78 Hannah Whitney
- 31 Great River Harbor Campground & Marina**
Owner/Manager Eric and Nikki Jandro **Email** greatriverharbor@aol.com

42 Indian Trails Campground

Owner/Manager Myrna, Dave & Tiffany
106 Brittni May
107 Rhandyn Meierdirk
108 Myrna Schneider

Email camp@indiantrailscampground.com

43 Jellystone Park of Fort Atkinson

Owner/Manager Bud Styer
109 Vanessa Krueger
110 Shannon Moungey
111 Bud Styer

Email info@jellystonefort.com

44 Kewaunee RV & Campground, LLC

Owner/Manager Kelly & Michael Remme
112 Kelly Remme

Email kellyremme@gmail.com

45 Lake Arrowhead Campground

Owner/Manager The Malsack Family
113 Adam Malsack
114 Jessica Malsack
115 Alex Truell
116 Emily Truell

Email adam@lakearrowheadcampground.com

46 Lake Chippewa Campground

Owner/Manager Don & Judy Robinson
117 Claire Aubart
118 Don Robinson
119 Kathy Robinson
120 Ian Sanders

Email info@lakechip.com

47 Lake Du Bay Shores Campground

Owner/Manager Dennis Stanek
121 Dawn Rheinschmidt
122 Dennis Stanek
123 Jason Stanek

Email camp@dubayshores.com

48 Lake Lenwood Beach and Campground

Owner/Manager Mike & Mary Dricken
124 Mary Dricken
125 Mike Dricken

Email mmdricken@gmail.com

49 Lake of the Woods

Owner/Manager Kim Floeter
126 Candy Bandt
127 Shane Stahl

Email lakeofthewoods_mgr@equitylifestyle.com

50 Lakeside Fire Campground & Waterpark

Owner/Manager Joseph & Kristen Ledger
128 Joseph Ledger
129 Kristen Ledger

Email lakesidefirecampground@gmail.com

51 Lakeview RV Park and Cabins

Owner/Manager Mike Hooker & Carol Letner
130 Mike Hooker
131 Carol Letner

Email lakeviewrvparkandcabins@gmail.com

52 Lazy Bear Campground

Owner/Manager Steve Austin

Email mary@northcampproperties.com

158 Christopher Ballweg
159 Jennifer Hagen
160 Justin Hagen
161 Pete Hagen
162 Brandon Miller
163 Lloyd Miller
164 Amy Root

64 River Bend RV Resort

Owner/Manager	Bill Miller	Email	gm@rbresort.com
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165 Kerry Beeney
166 Sabrina Bolen
167 Bill Miller
168 Gregg Peirick
169 Cortney Zehren

65 River's Edge Campground

Owner/Manager	Ryan Davis, Troy Clendenning/Sarah	Email	camp@riversedgewisconsin.com
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170 Launa Bliven
171 Troy Clendenning
172 Ryan Davis
173 Sarah Krause

66 Rose's Enchanted Forest Campground, LLC

Owner/Manager	Richard & Kim Rose	Email	rosesefc@hotmail.com
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174 Kim Rose
175 Richard Rose

67 Royal Oaks Legendary Lodging

Owner/Manager	Brian & Julie Handy	Email	jl_handy@yahoo.com
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176 Brian Handy
177 Julie Handy

68 Rustic Acres Campground

Owner/Manager	Bob and Suzie Davis	Email	rusticacres2001@aol.com
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178 BJ Davis
179 Jenn Davis
180 Lisa Wyman
181 Tim Wyman

69 Rustic Ridge Resort

Owner/Manager	Hale, Janet & Clint Evans	Email	htevans0415@gmail.com
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182 Clint Evans
183 Hale Evans
184 Janet Evans
185 Michelle Evans

70 Scenic Ridge Campground

Owner/Manager	Keith & Julie Michaels, Tom & Micky	Email	jmmsrc@gmail.com
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186 Michelle Green
187 Micky Haeft
188 Tom Haeft
189 Aimee Heabler
190 Julie Michaels
191 Keith Michaels

218 Paul Janda
219 Rachel Janda

82 Timber Trail Campground

Owner/Manager Kenny Kaphingst & Keeley Anderson **Email** kenneth.kaphingst@gmail.com
220 Keeley Anderson
221 Kenny Kaphingst

83 Tunnel Trail Campground

Owner/Manager Scott & Julie Grenon **Email** scott@tunneltrail.com
222 Julie Grenon
223 Scott Grenon

84 Two Rivers Campground and Tubing

Owner/Manager Jodi & Dale Spohn **Email**
224 Jodi Spohn
225 Shorty Spohn

85 Vista Royale Campground

Owner/Manager Scott Kollock **Email** skollock@uniontel.net
226 Renee Kollock
227 Scott Kollock
228 Kim Weiss

86 Whiskey Creek Family RV Park

Owner/Manager George & Diana Gilbertson with Mar **Email** whiskeycampspartawi@gmail.com
229 Diana Gilbertson
230 George Gilbertson
231 Kristin Gilbertson
232 Marcus Gilbertson

87 Whispering Pines

Owner/Manager Janell Parche **Email** whisperingpinesholmen@gmail.com
233 Janelle

88 Whistle Stop Campground

Owner/Manager Bud Styer - Dana Voit **Email** camp@whistlestopcampground.com
234 Dana Voit

89 Wild West Campground & Corral

Owner/Manager Jay Adriaenssens **Email** wildwest@wi-net.com
235 Dalton
236 Jay Adriaenssens
237 Allie Baesman
238 Hannah Fields
239 Pam Zinda

90 Wilderness Campground

Owner/Manager The Weiss Family: Bob, Melanie, As **Email** mweiss@wildernesscampground.com
240 DJ Renner
241 Ashley Wegner
242 Myles Wegner
243 Laramie Weiss
244 Melanie Weiss
245 Robert Weiss

91 Wildwood Resort

Owner/Manager Mike & Jenny Hitt **Email** jmhitt17@gmail.com

Trade Members & People Registered

WACO 2021 CONVENTION

Trade Member	Booth Choice Area	Amount Due
1 4Kids Media LLC		
1		\$0.00
2 Abracadabra Entertainment Company		
2		\$0.00
3 AccessParks Broadband		
3		\$0.00
4 Alaskan Ice		
4		\$0.00
5 App My Community		
5		\$0.00
6 Artisans, INC		
6		\$0.00
7 ARVC		
7		\$0.00
8 Astra		
8		\$0.00
9 Badger Amusement		
9		\$0.00
10 Badger Popcorn & Concession Supply		
10		\$0.00
11 Battle Company		
11		\$0.00
12 Best Craft Furniture		
12		\$0.00
13		\$0.00
13 Bills Lemonade		
14		\$0.00
14 Biodome LLC		
15		\$0.00
15 Blackhawk Bank		
16		\$0.00
16 Brakebush Brothers Inc.		
17		\$0.00
17 Brew Pub Lotzza Motzza Pizza "Bernatello's Foods"		
18		\$0.00
18 Brian Loveland Sales		
19		\$0.00

Trade Member	Booth Choice Area	Amount Due
37 Cutting Etch Studios		
44		\$0.00
45		\$0.00
46		\$0.00
38 DMP Engraving		
47		\$0.00
39 DNA Sales		
48		\$0.00
49		\$0.00
50		\$0.00
40 Dura-Bilt Products, Inc		
51		\$0.00
41 Edge One		
52		\$0.00
42 Explore Branson		
53		\$0.00
43 Firebuggz		
54		\$0.00
44 Fireside Lodge Furniture Company		
55		\$0.00
56		\$0.00
57		\$0.00
58		\$0.00
59		\$0.00
45 Frito Lay		
60		\$0.00
46 Full Circle Finance		
61		\$0.00
47 Gaga Ball Pits (Coach Cliff's)		
62		\$0.00
48 GAMA SONIC SOLAR LIGHTING		
63	Corner	\$0.00
49 Gift Pro		
64		\$0.00
65		\$0.00
50 Gift Works Plus		
66		\$0.00
51 Gilbert Brown Foundation		
67		\$0.00
52 Gloworks Inc		
68		\$0.00
69		\$0.00

Trade Member	Booth Choice Area	Amount Due
93		\$0.00
Kindling Cake		
94		\$0.00
73 Klement's Sausage		
95		\$0.00
74 Klinkner Electronics		
96		\$0.00
75 La Crosse Insurance Agency		
97		\$0.00
76 Leap Spirits, LLC. (dba Leap Premium Vodka)		
98		\$0.00
77 Leavitt Recreation & Hospitality Insurance		
99		\$0.00
78 Lee Recreation LLC		
100		\$0.00
79 Leisure Systems, Inc. Yogi Bears Jellystone Park		
101		\$0.00
80 Lynkris Patio Furniture		
102		\$0.00
81 Magical Entertainment Presents- Magic Matt's		
103	NO BOOTH	\$0.00
82 Mass Appeal Specialities, Inc.		
104		\$0.00
105		\$0.00
83 Mobile Adventure Company		
106		\$0.00
84 Mod-U-Dock INC.		
107		\$0.00
85 Mouse Mix, LLC		
108		\$0.00
86 Neuman Pools		
109		\$0.00
87 Northwoods Sewing LLC		
110		\$0.00
88 Original Jumping Pillow		
111		\$0.00
112		\$0.00
113		\$0.00
89 Ouray Sportswear		
114		\$0.00
90 Peak Energy Technology LLC		
115		\$0.00

Trade Member	Booth Choice Area	Amount Due
110 Smart Industry Products		
139		\$0.00
140		\$0.00
111 Smith Southwestern		
141		\$0.00
142		\$0.00
112 Spin-T,LLC		
143		\$0.00
113 Staylist		
144		\$0.00
114 Stefan Technologies LLC		
145		\$0.00
115 Strutz Entertainment		
146		\$0.00
116 Superior Business Systems, Inc.		
147		\$0.00
117 Swank Motion Pictures		
148		\$0.00
118 Taylor Enterprises of WI, Inc.		
149		\$0.00
9 TENGOLnternet Inc.		
150		\$0.00
120 Tent Masters		
151		\$0.00
121 The Jump Pad		
152		\$0.00
122 The Magic of Jim Mitchell		
153		\$0.00
123 Thrivent Financial		
154		\$0.00
124 Trail Mate Inc.		
155		\$0.00
125 TSF Company, Inc.		
156		\$0.00
157		\$0.00
126 TY		
158		\$0.00
127 Utility Supply Group		
159		\$0.00
160		\$0.00
128 Vector & Ink		
161		\$0.00

Trade Members & People Registered

WACO 2021 CONVENTION

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1		\$0.00
2 Abracadabra Entertainment Company		
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4 Alaskan Ice		
4		\$0.00
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17 Brew Pub Lotzza Motzza Pizza "Bernatello's Foods"		
18		\$0.00
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19		\$0.00

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44		\$0.00
45		\$0.00
46		\$0.00
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47		\$0.00
39 DNA Sales		
48		\$0.00
49		\$0.00
50		\$0.00
40 Dura-Bilt Products, Inc		
51		\$0.00
41 Edge One		
52		\$0.00
42 Explore Branson		
53		\$0.00
43 Firebuggz		
54		\$0.00
44 Fireside Lodge Furniture Company		
55		\$0.00
56		\$0.00
57		\$0.00
58		\$0.00
59		\$0.00
45 Frito Lay		
60		\$0.00
46 Full Circle Finance		
61		\$0.00
47 Gaga Ball Pits (Coach Cliff's)		
62		\$0.00
48 GAMA SONIC SOLAR LIGHTING		
63	Corner	\$0.00
49 Gift Pro		
64		\$0.00
65		\$0.00
50 Gift Works Plus		
66		\$0.00
51 Gilbert Brown Foundation		
67		\$0.00
52 Gloworks Inc		
68		\$0.00
69		\$0.00

Trade Member	Booth Choice Area	Amount Due
93		\$0.00
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96		\$0.00
75 La Crosse Insurance Agency		
97		\$0.00
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98		\$0.00
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99		\$0.00
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100		\$0.00
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101		\$0.00
80 Lynkris Patio Furniture		
102		\$0.00
81 Magical Entertainment Presents- Magic Matt's		
103	NO BOOTH	\$0.00
82 Mass Appeal Specialities, Inc.		
104		\$0.00
105		\$0.00
83 Mobile Adventure Company		
106		\$0.00
84 Mod-U-Dock INC.		
107		\$0.00
85 Mouse Mix, LLC		
108		\$0.00
86 Neuman Pools		
109		\$0.00
87 Northwoods Sewing LLC		
110		\$0.00
88 Original Jumping Pillow		
111		\$0.00
112		\$0.00
113		\$0.00
89 Ouray Sportswear		
114		\$0.00
90 Peak Energy Technology LLC		
115		\$0.00

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110 Smart Industry Products		
139		\$0.00
140		\$0.00
111 Smith Southwestern		
141		\$0.00
142		\$0.00
112 Spin-T,LLC		
143		\$0.00
113 Staylist		
144		\$0.00
114 Stefan Technologies LLC		
145		\$0.00
115 Strutz Entertainment		
146		\$0.00
116 Superior Business Systems, Inc.		
147		\$0.00
117 Swank Motion Pictures		
148		\$0.00
118 Taylor Enterprises of WI, Inc.		
149		\$0.00
9 TENGOInternet Inc.		
150		\$0.00
120 Tent Masters		
151		\$0.00
121 The Jump Pad		
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122 The Magic of Jim Mitchell		
153		\$0.00
123 Thrivent Financial		
154		\$0.00
124 Trail Mate Inc.		
155		\$0.00
125 TSF Company, Inc.		
156		\$0.00
157		\$0.00
126 TY		
158		\$0.00
127 Utility Supply Group		
159		\$0.00
160		\$0.00
128 Vector & Ink		
161		\$0.00

	Effect- iveness	Presen- tation	Know- ledge	Use Info	Score Time
Activites from Another Dimension	4.59	4.29	4.82	4.76	4.59
Activities Panel	4.89	4.89	4.95	4.89	4.89
Adult Activities	4.78	4.85	4.89	4.85	4.74
Bar Promotions	4.56	4.67	4.78	4.56	4.67
Basics on Facebook and Instagram	5.00	4.90	5.00	5.00	4.80
Brainstorming & Beer	4.38	4.63	5.00	4.06	4.13
CampersApp	4.54	4.81	4.92	4.62	4.35
Campground Valuation	4.82	4.91	4.91	4.64	4.45
Campgrounds & Lodging	4.91	4.83	4.91	4.83	4.78
Canva	4.58	4.48	4.81	4.55	4.61
Cracker Barrel: Best Office Practices	4.75	4.70	4.95	4.85	4.80
Customer Service	4.93	4.93	4.93	5.00	5.00
Drone Training	4.67	4.67	4.67	4.78	4.67
Electrical Trends and Cracker Barrel Discussion	4.79	4.76	4.93	4.86	4.83
Give Em the Pickle	4.77	4.88	4.96	4.88	4.58
Guest Services	4.64	4.72	4.72	4.60	4.64
Housekeeping	4.05	4.47	4.84	4.37	4.32
How New Treasury Technologies Can Move Your	4.44	4.44	4.44	4.33	4.44
IT Issues - Cracker Barrel	4.29	4.61	4.86	4.36	4.43
It's All About the Stuff	4.77	4.87	4.90	4.70	4.43
Kitchen Talk: Q&A on Food/Menu/Kitchen	4.73	4.77	4.88	4.62	4.69
Leadership	4.74	4.78	4.85	4.70	4.67
Legal Questions from 2020	4.91	4.86	5.00	4.91	4.91
Lessons Learned Through the Years	4.50	4.60	4.80	4.67	4.63
Listening Session	4.83	5.00	5.00	4.67	4.67
Making Decisions with Data & a Goal	4.80	4.80	4.95	4.75	4.70

Effect- iveness	Presen- tation	Know- ledge	Use Info	Save Time
4.68	4.72	4.86	4.67	4.61

Averages Overall

Course Name		Activities from Another Dimension			WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time	
BLCR	Tatum	Ideas and sturcture of activities			4	4	5	5	4	
Jellystone Fort	Shannon Moungey	love hearing other ideas			5	5	5	5	5	
		Great ideas!	If you're presenting in BIG ROOM - know that you can't speak in your everyday voice	Did you notice the back 1/3 couldn't hear?	4	0	4	4	4	
Wild West	Allie	Ideas			4	3	4	5	5	
		A lot of activity ideas	Not any, lots of info got out		5	5	5	5	5	
		Random/different activities to try			5	5	5	5	4	
					4	4	5	5	5	
		Really good vendor website and ideas	none- really good craft/ theme ideas	Great job ladies! Thank you!	4	4	4	4	4	
Dell Pines	Kendra Perea	Got a lot of good ideas to think about for activities/crafts			5	5	5	5	5	
		Great ideas - Thanks			4	4	5	4	4	
Jellystone Fort	Vanessa Krueger	Good ideas!			5	5	5	5	5	
O'Neil Creek Campground	Kaitlyn Lato	Ton of kids activities!	Just better at repeating questions and answers so all can hear!		5	5	5	5	5	
Timber Trail Campground		Great ideas		Thank you!	5	5	5	5	5	
		Lots of good ideas			5	5	5	5	5	
Little Creek	Vicki				5	5	5	5	5	
Course Averages					4.59	4.29	4.82	4.76	4.59	

WACO 2021 CONVENTION

Course Name	Activities Panel	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Ratings				
Campground Name						Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Oakwood						5	5	5	5	5
Oakwood		Michelle				5	5	5	5	5
			All the activities			5	5	5	5	5
			ideas for activities/crafts			5	5	5	5	5
River's Edge		Sarah	Paid crafts	More topics more organized		5	5	5	5	5
			great ideas!			5	5	5	5	5
			samples of projects			4	4	5	4	4
						5	5	5	5	5
Boulder Creek		Samantha Esler	Different ideas for activities and how to run the activities			4	4	4	4	4
			great ideas			5	5	5	5	5
Holiday Shores						5	5	5	5	5
Duck Creek		Dennis Endres				5	5	5	5	5
Duck Creek Campground		Kristi Mlodzik				5	5	5	5	5
						5	5	5	5	5
			Activites ideas			5	5	5	5	5
River Bend						5	5	5	5	5
			Good topics			5	5	5	5	5
			Different activities inside each theme weekend			5	5	5	5	5
Course Averages						4.89	4.89	4.95	4.89	4.89

Course Name		Adult Activities		WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Rose's Enchanted Forest Campground		Great activity ideas		Thank you!	5	5	5	5	5
		Discussions and ideas from other campgrounds	Nice handout		5	5	5	5	5
		Activities that can involve everyone			4	4	4	4	4
		Scenic Ridge crafts and non alcohol activities	Non alochol activities - list of them		4	4	4	4	3
Silver Springs	Becky				5	5	5	5	5
GV	Pat	Fun ideas!			5	5	5	5	5
Timber Trail		Ideas to help engage adults	maybe do a quick craft		5	4	5	5	4
Holiday Shores	Kathy	Ideas for seasonals			5	5	5	5	5
					5	5	5	5	5
Scenic Ridge	Micky Haeft	Other ideas from different campgrounds. I liked the redneck olympics idea			5	5	5	5	5
	Mike Hooker				5	5	5	5	5
Jellystone Fort	Vanessa Krueger	All the stories of each parks experiences			4	5	5	5	4
		Rules for games/ideas	more gmae handouts		4	5	5	5	5
Jellystone Fort	Shannon Moungey	Seeing what other campgroudns are doing			5	5	5	5	5
BLCR	Tatum	Ideas for activities	Should be a cracker barrel/have a presentation		4	4	4	4	4
		So many great ideas			5	5	5	5	5
SRC					5	5	5	5	5
Wild West Campground & Corral	Allie	Ideas			4	5	5	4	5
Great River Harbor					5	5	5	5	5
					5	5	5	5	5

Course Name		Adult Activities		WACO 2021 CONVENTION		Ratings				
Campground Name		Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

Course Name	Bar Promotions	WACO 2021 CONVENTION				Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

Course Name		Basics on Facebook and Instagram		WACO 2021 CONVENTION		Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

Course Name		Brainstorming & Beer		WACO 2021 CONVENTION		Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

WACO 2021 CONVENTION

CampersApp

Course Name

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
BLCR	Tatum	Alerts, Activity reminders	Handout with pricing?		0	5	5	4	4
BLCR	Linda Doudna				5	5	5	5	5
OCC					5	5	5	5	5
O'Neil Creek Campground	Kaitlyn Lato	Everything! Very interesting All - using free trial already!			5	5	5	5	5
					5	5	5	5	5
Course Averages					4.54	4.81	4.92	4.62	4.35

Course Name Campground Valuation WACO 2021 CONVENTION

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Leavitt Rec Ins	Leah Bright	Great information- thanks!			5	5	5	5	5
		Build vs Bulk spreadsheet	Thought there would be more on buying a property instead of just about selling		4	5	5	2	2
Deerhaven Campground	Michael Lewis				5	5	5	5	5
BLCR	Linda				5	5	5	5	5
EVS	Tricia Lombardo	all	none	Perfect presentation - can't wait to get spreadsheets	5	5	5	5	5
Chapparal	Diane				5	5	5	5	5
Chapparal	Dennis Plantenberg				5	5	5	5	5
Glacier Valley	Diane	Analyzing expenses vs capitalizing - what is the end game			5	5	5	5	4
					5	5	5	5	5
					4	4	4	4	3
Baileys Woods Campground	Chuck / Ginny Terpstra			Thank you!	5	5	5	5	5
				Course Averages	4.82	4.91	4.91	4.64	4.45

Course Name			Campgrounds & Lodging		WACO 2021 CONVENTION				Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time			
Stoney Creek					5	5	5	5	5			
Smokey Hollow	Don				5	5	5	5	3			
Baileys Woods Campground	Ginny Terpstra	Great Updates			4	4	5	4	4			
		all	Slowdown speech. Ted's familiar - the rest of us are trying to digest info!	Little better presentation images. Hard to read	5	4	5	5	5			
					5	5	5	5	5			
		Toilet distance and accessory info			5	5	5	5	5			
		Helped with getting informed on keeping things up to code			5	5	5	5	5			
Great River Harbor	Mike Hooker				5	5	5	5	5			
					5	4	4	3	4			
					5	5	5	5	5			
					5	5	5	5	5			
			New codes/notices for changes		5	5	5	5	5			
Great River Harbor	Christopher Ballweg	Great info			5	5	5	5	5			
		The change to allow splitters. Nice to see our conversations moving forward.			5	5	5	5	5			
		Being able to use splitters			5	5	5	5	5			
Great River Harbor					5	5	5	5	5			
Steel Oak	Brad Weirich											
Steel Oak	Lacey Weirich				5	5	5	5	5			

Course Name		Campgrounds & Lodging		WACO 2021 CONVENTION		Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

Course Name		Canva	WACO 2021 CONVENTION				Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time	
O'Neil Creek Camp	Kaitlyn	great information! Very helpful			5	5	5	5	5	
SRC	Julie	Lots of Info - Great Presentation!			5	5	5	5	5	
Little Creek	Vicki L	Never heard of it before so I am pleased to have a new option to play with			5	5	5	4	4	
		Like being able to transfer how to use canva	better viewing (TV distorted colors)		4	5	5	5	5	
		just understand all the features		work session where you create an actual layout	5	3	5	3	4	
					5	5	5	5	5	
Course Averages					4.58	4.48	4.81	4.55	4.61	

Cracker Barrel: Best Office Practices

WACO 2021 CONVENTION

Ratings

Course Name	Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Oasis/River's Edge		Troy				4	4	4	4	4
			Everything, great discussion & input			5	5	5	5	5
			Incentives, post in lobby	More talk on the reservation software	Very hard to hear	4	4	5	5	5
BLCR		Linda Doudna	Staffing perk	Needed Mic's		4	4	5	4	4
Chapparral		Diane	Almost everything discussed was useful			5	5	5	5	5
			So many great ideas: Thanks for showing especially the checklists		Thank you!	5	5	5	5	5
			Things needed in office /softwares			5	5	5	5	5
Wild West Campground & Corral		Allie								
Timber Trail Campground			Setting up email lists	I know we were to be spaciour but most everyone eas super quiet and it was very hard to hear/follow speakers. It's frustrating not to be able to participate when they are so quiet. Not the mention makes you sleepy after eating and hearing a very calm pres	Also would be super cool to have a drink offered in each "classroom" session. No water even for this one?	4	3	5	4	4
						5	5	5	5	5
			Cracker barrel - everyone's feedback			5	5	5	5	5
Little Creek		Vicki & Jamie I								
St. Cloud Clearwater RV Park		Eldon		Need speaker system for Amber Grill B Room	Very hard to hear!	4	4	5	5	4
			Covered pretty much anything and everything			5	5	5	5	5
			Check lists, how to organize			5	5	5	5	5
				Was hard to hear - need microphone in this area		5	5	5	5	5
				Nice job keeping topics moving. Covered a lot of topics		5	5	5	5	5
						5	5	5	5	5
			Lots of helpful tips			5	5	5	5	5
						5	5	5	5	5
						5	5	5	5	5

Course Name

Cracker Barrel: Best Office Practices

WACO 2021 CONVENTION

Course Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
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Course Name		Customer Service		WACO 2021 CONVENTION		Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time

Course Name		Drone Training		WACO 2021 CONVENTION					Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time		

Course Name Electrical Trends and Cracker Barrel Discussion WACO 2021 CONVENTION

Course Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
				Better contrast in slides	5	4	5	5	5
					4	4	4	4	4
			Speak louder. Hold in a larger spave	Don't let Smokey Hollow and Lake Lenwood dominate the session	3	3	5	4	3
				Course Averages	4.79	4.76	4.93	4.86	4.83

Course Name Give Em the Pickle

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time
St. Cloud Clearwater RV Park	Eldon	service/ attitude	customer service		5	5	5	5	5
Deerhaven		the video!			5	5	5	5	5
Timber trail	Keeley Anderson	focusing on the little things that matter to the customer (pickle)	the concept of the pickle video was great, but the video is dated and not very stimulating. Presenter should sit on a high chair if he needs to sit.	no speakers/courses with videos less than 5 minutes. I'm here for presenter, not watch a video. Sorry	3	3	4	3	3
Wild West	Hannah Fields	give money to make money	call move people out. Put them on the spot		5	5	5	5	5
Wild West Campground & Corral		ideas shared to make more money (ROI)	connect video to discussion		5	5	5	5	5
Jellystone - Fort	Vanessa Krueger	Pickle can be small gesture not just a cost			5	5	5	4	4
Jellystone Fort	Shannon Moungey	Other ways to give customers the pickle			5	5	5	5	5
Great River Harbor					5	5	5	5	5
Great River Harbor					5	5	5	5	5
Steel Oak	Brad Weirich, Lacey Weirich	the customer be the boss	not talking about my own issues to the customer		5	5	5	5	5
POA	Amy Root	Always a wonderful presentation			4	5	5	5	5
		attitude is everything			5	5	5	5	5
Evergreen Campsite	Hannah Piper/Ehlen				5	5	5	5	5
Harbour Village Resort	Anne F	how you think about a customer is how you treat them!	empowering stuff with ideas/pickles		5	5	5	5	5
		teaching staff to play the part			5	5	5	5	5
Pineland Camping Park	Valerie	Video			5	5	5	5	0
Stoney Creek					5	5	5	5	5

Course Name	Give Em the Pickle	WACO 2021 CONVENTION							
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time

Course Name		Guest Services		WACO 2021 CONVENTION				Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time		
				Guest speak, love the humor, loved the sotries that fit into his lectures	5	5	5	5	5		
		How to keep customers happy when they get to your place			5	5	5	5	5		
				Course Averages	4.64	4.72	4.72	4.60	4.64		

Course Name		Housekeeping			WACO 2021 CONVENTION			Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-iveness	Presen-tation	Know-ledge	Use Info	Save Time		
Pineland Royal Oaks Pineland Camping Park POA		The sprayer			3	4	4	4	4		
		The differences between chemicals	More Campground oriented		4	5	5	5	5		
		How hotels clean & the types of disinfectant			5	5	5	5	5		
			Did not cover checklists		4	4	4	3	3		
					3	3	4	4	3		
Glacier Valley	Valerie	What they use to clean			3	4	5	4	4		
	Christopher Ballweg	N/A	More lodge area cleaning instead of hotel based		3	4	5	4	4		
		How long cleaners had to sit on a surface	Sheets to hand out on walk they are talking about		5	5	5	5	5		
		Cleaning tips and cleaning cloths materials. Helps to know what works best			4	5	5	5	5		
	Pat	How to clean	Would've loved a handout!		5	5	5	5	5		
BLCR			Cleaning lists, what products are good to use		5	5	5	5	3		
	Linda Doudna	Use of products			3	4	5	4	4		
		Very helpful on cleaning step by step process			5	5	5	5	5		
					5	5	5	5	5		
	Randy Issacson		Relevant especially with COVID		5	5	5	5	5		
Royal Oaks		Electrostatic sprayer for large areas	Specific item recommendations		4	3	5	4	5		
		Electrostatic cleaner			4	4	5	5	5		
					4.05	4.47	4.84	4.37	4.32		
Course Averages											

Course Name How New Treasury Technologies Can Move Your WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-iveness	Presen-tation	Know-ledge	Use Info	Save Time
					5	5	5	5	5
Deerhaven	Michael Lewis				5	5	5	5	5
Sky High	Eric				5	5	5	5	5
	Mike Hooker				5	5	5	5	5
Deerhaven	Nick G	digital payments/payments methods			5	5	5	5	5
River Bend		ACH			0	0	0	0	0
Glacier Valley	Diane	Digital payments - what is coming			5	5	5	5	5
					5	5	5	4	5
Course Averages					4.44	4.44	4.44	4.33	4.44

Course Name

IT Issues - Cracker Barrel

WACO 20z1 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
OCC	Joe				5	5	5	5	5
Dell Pines	Rob t				5	5	5	5	5
Little Creek	Jamie Littlefair				4	4	5	4	4
	Mike Hooker				5	5	5	5	5
Steel Oak	Lacey Weirich				4	5	5	3	4
Steel Oak	Brad Weirich				4	5	5	5	5
					4	5	4	5	5
					4	5	5	4	4
					4	4	4	5	5
Buffalo Lake Camping	Tatum Hoffmann	Flickr.com - charge storage? Full resolution enterprising applications & voice over IP Phone			4	4	4	4	4
	Brad Siegworth				5	5	5	5	5
		Voit	more lists		4	4	5	4	4
Great River Harbor					5	5	5	5	5
Great River Harbor					5	5	5	5	5
Deerhaven Campground	Michael Lewis	we are small campground so most does not applied			3	4	5	3	3
Deerhaven		Wi-Fi information			3	4	5	3	3
Deerhaven	Nick G	internet. Email, picture sharing	more directed pertinent conversation		2	3	5	3	3
		file sharing			5	5	5	5	5
REFC	R Rose	great communicating			5	5	5	5	5
		how to get/use better internet service	just a smudge to casual for me. Could have made more structure		3	3	4	2	3
Timber Trail					4	5	5	5	5
					4	5	5	3	3

Course Name	IT Issues - Cracker Barrel	WACO 2021 CONVENTION							Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time		

Course Name	It's All About the Stuff			WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-iveness	Presen-tation	Know-ledge	Use Info	Save Time
		All of it			5	5	5	5	5
		The machines that bring in money well	I don't have any		5	5	5	4	5
Whiskey Creek Campground	Diana Gilbertson				5	5	5	5	5
Deerhaven	Nick	Stuff! Best class yet	None	Do more of this. Thanks Bud!	5	5	5	5	5
Deerhaven					5	5	5	5	5
WI Riverside Resort	Mackenzie	A lot of great topics! Creative ideas	Overall, great presentation		5	5	5	5	5
River Bend		Stuff			5	5	5	5	5
Course Averages					4.77	4.87	4.90	4.70	4.43

Course Name

Kitchen Talk: Q&A on Food/Menu/Kitchen

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
SRC	Keith				5	5	5	5	5
Great River Harbor	Nikki Jandro				5	5	5	5	5
		Maximize what I'm already using!			5	5	5	3	5
Rustic Ridge	Janet Evans				5	5	5	5	5
		Maximize what I'm already using!			5	5	5	3	4
River Bend					5	5	5	5	5
River Bend			Seemed like a recap of a trade show		5	3	4	4	3
BLCR	Gary Doudna		Handout in room - Not lobby		4	4	5	4	4
Rustic Acres	Tim W	Food			5	5	5	5	5
St. Cloud Clearwater RV Park	Eldon	different options for use			4	4	5	4	4
					3	5	5	4	4
		All			5	5	5	5	5
					5	5	5	5	5
					4	5	5	5	5
Wildwood	Ryan Ramaley	Ice Cream Ideas			5	5	5	5	5
		Nice finding out what works and what doesn't in the food industry			3	3	3	3	3
					5	5	5	5	5
Boulder Creek	Joy	Turbo Chef			5	5	5	5	5
					5	5	5	5	5
Whiskey Creek	Kristin				5	5	5	5	5
			Have handouts in seminar		5	5	5	5	5
Duck Creek Campground	Kristi				5	5	5	5	5
Duck Creek Campground	Dennis Endres				5	5	5	5	5
Whiskey Creek	Diana Gilbertson				5	5	5	5	5

Course Name	Kitchen Talk: Q&A on Food/Menu/Kitchen			WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

WACO 2021 CONVENTION

Leadership

Course Name

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
		Gen Y characteristics - very helpful - inspired new ideas for us			5	5	5	5	5
Silver Springs	Becky	Employee evaluation tools, important of understanding individual needs			5	5	5	5	5
O'Neil Creek Campground		Differences between generations			5	5	5	5	5
O'Neil Creek Campground	Kaitlyn Lato	Personal life vs work life			5	5	5	5	5
		all			5	5	5	5	5
Jellystone Fort Atkinson	Shannon Moungey				5	5	5	5	5
Wild West Campground & Corral	Allie	How to connect with employees	More on finding employees, other ideas than just contests		5	5	5	5	5
Jellystone Fort	Vanessa Krueger	Gen Y details for personality	More time		5	5	5	5	5
Oakwood	Michelle			We do not have employees and are not planning on getting any. So the class didn't help. But it was fun to listen to. Thank you	5	5	5	5	5
					0	0	0	0	0
					3	5	5	3	3
					4	2	4	5	5
					5	5	5	5	5
					4	4	5	4	4
					5	5	4	5	5
		Ideas on how to be a good leader			5	5	5	5	5
					5	5	5	5	5

Course Name		Leadership		WACO 2021 CONVENTION				Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time	

Course Name	Legal Questions from 2020			WACO 2021 CONVENTION			Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen- tation	Know- ledge	Use Info	Save Time	
Holiday Shores	Jill Ward	Abandon Trailer form MV281			4	5	5	5	5	
Course Averages					4.91	4.86	5.00	4.91	4.91	

Course Name

Lessons Learned Through the Years

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time
		Rental units - do's and don'ts			5	5	5	5	5
		what to do with rentals			5	5	5	5	5
Dilly's Hatfield Resort	Dillon Bean	transfer tank ideas	better seating, bigger room		5	5	5	5	5
					4	5	4	5	4
Stoney Creek	Brian				5	5	5	5	5
Chapparal					5	5	5	5	5
OCC	Joe				5	4	5	5	4
				Great! Wish it was longer	5	5	5	5	5
Skilllet Creek	Chris	sharing of knowledge from veterans all of this information in the class rental units	specifically making rental units solid and comfortable		5	5	5	4	4
					5	5	5	5	5
Steel Oaks	Brad Weirich				5	5	5	5	5
Steel Oak	Lacey Weirich				4	4	5	5	4
Rustic Acres	Tim Wyman				3	3	5	5	5
Deerhaven					5	5	5	5	5
					2	3	5	3	4
Deerhaven	Nick G	Rental information all of them very informative	was not on topic - heavy rental focus	more time for this	5	5	5	5	5
					5	5	5	5	5
Oakwood Campsite	Richard Paulsen				3	4	4	4	4
					5	5	5	5	5
		preventative maintenance to keep things from breaking							
St. Cloud Clearwater RV Park	Eldon	Don't skimp on things			5	5	5	5	5
Coon's Deep Lake					3	3	4	3	4
Rustic Acres	BJ Davis				4	5	5	4	4
					4	4	4	4	4

Course Name		Lessons Learned Through the Years		WACO 2021 CONVENTION		Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

Course Name		Listening Session		WACO 2021 CONVENTION					Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time		

Course Name Making Decisions with Data & a Goal

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time
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Course Name		Making Work Fun		WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-iveness	Presen-tation	Know-ledge	Use Info	Save Time
River Bend	Gregg	Chose your attitude= make their day! Great tool and info			5	5	5	5	5
					4	4	5	4	4
				really helped provoke my imagination! Thanks!	5	5	5	5	5
					5	5	5	5	5
Silver Springs	Becky				5	5	5	5	5
Pineland					5	5	5	4	4
Holiday Shores - Wis Dells	Kathy				4	5	5	5	5
Course Averages					4.58	4.79	4.88	4.75	4.71

Course Name Man Cave Cracker Barrel

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Pineland					5	5	5	5	5
SRC	Keith				5	5	5	5	5
Stoney Creek	Brian				5	5	5	5	5
Rustic Acres	Tina W				5	5	5	5	5
Skilllet Creek	Chris	Lots of great additional information Electrical and internet futures			5	5	5	5	5
Whiskey Creek RV					4	4	4	4	4
Whiskey Creek					4	4	4	4	4
Steel Oak	Lacey Weirich				5	5	5	5	5
St. Cloud Clearwater RV Park	Eldon				5	5	5	5	5
Steel Oak	Brad Weirich				5	5	5	5	5
Oakwood		Septic drainage			4	4	5	4	4
			Make it longer		5	5	5	5	5
					5	5	5	5	5
		Internet ideas			5	5	5	5	5
Deerhaven	Nick G				5	5	5	5	5
Great River Harbor					5	5	5	5	5
Great River Harbor					5	5	5	5	5
POA	Christopher Ballweg				5	5	5	5	5

Course Name		Man Cave Cracker Barrel		WACO 2021 CONVENTION					Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time		

Course Name ~ Man Cave Topics Panel

WACO 2021 CONVENTION

Ratings

Course Name	Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time
			electrical, meters	narrow down the topic, run on topics	more talk on how to do the little things- weed eat, mow	4	4	4	4	4
	Little Creek	Jamie Littlefair	how to save money, what is a good tool to save time			5	5	5	5	5
						5	5	5	5	5
		Mike Hooker				4	4	5	5	4
		Joe				0	4	4	4	4
	OCC					5	5	5	5	5
	Blue top Resort		meters- have to see if ours need to be replaced	it was very helpful		3	3	3	3	3
						5	5	5	5	5
						4.47	4.34	4.59	4.41	4.47
					Course Averages					

Course Name Managing Employees and Campers with Calm & WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Baileys Wood Campground	Ginny/Chuck Terpstra			Always a wealth of info. No questions stumps this guy. Very good info!	5	5	5	5	5
Chapparal	Dennis P				5	5	5	4	5
Lake Lenwood	Mike	Pay campers workers like regulat employees			5	5	5	5	5
		what nights you have as an owner			4	5	5	4	4
					5	5	5	5	5
Dell Pines	Kendra Perea				5	4	5	4	3
					4	5	5	4	5
					4	4	4	4	4
Whiskey Creek Family RV Park	George Gilbertson				5	5	5	5	5
		Legal topics on certain claims, hear say	More time	hit bigger topics or issues	5	5	5	5	5
		all of the discussion			5	5	5	5	5
		the good communication about people tips			5	5	5	5	5
Rustic Acres	Tim Wyman				5	5	5	5	5
					5	5	5	5	5
		when to use "force" or not			4	5	5	5	5
Oakwood	Richard R				5	5	5	5	5
Oakwood	Michelle				5	5	5	5	5
Stoney Creek	Brian				5	5	5	5	5
					4	4	4	4	4
Whiskey Creek	Diana Gilbertson				5	5	5	5	5
					5	5	5	5	5
					4	4	5	5	5
					5	5	5	5	5
					5	5	5	5	5

Course Name Managing Employees and Campers with Calm & WACO 2021 CONVENTION

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Ratings				Save Time
					Effect- ivness	Presen- tation	Know- ledge	Use Info	

Course Name	Marketing to Diversity	WACO 2021 CONVENTION				Ratings			
		Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info

Course Name		Mastermind		WACO 2021 CONVENTION			Ratings				
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time		
Scenic Ridge	Mickey Haeft	Getting other ideas on how to accomplish tasks or goals			5	5	5	5	5		
		Learning about Mastermind groups-how to find one			5	5	5	5	5		
Whiskey River					5	5	5	5	5		
Champions Riverside Resort					5	5	5	5	5		
Jellystone Calendonia					5	5	5	5	5		
Course Averages					4.72	4.84	4.92	4.60	4.56		

Course Name Maximize Your Park's Revenue: Marketing Expos WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-iveness	Presen-tation	Know-ledge	Use Info	Save Time
Chapparral	Diane				5	5	5	5	5
Wild West Campground	Allie	Statistics/Ideas			4	4	5	4	4
					4	4	5	4	4
Skillet Creek	Chris	Use of texting/ AirBnB/ Social Media			4	5	5	4	4
					4	5	5	4	5
GV	Pat				5	5	4	5	5
					5	5	5	5	5
					5	5	5	5	5
Great River Harbor					5	4	5	4	4
					5	5	5	5	5
					5	4	5	4	5
			Went thru it way too fast and slides hard to read		4	3	5	4	5
					5	5	5	5	5
					5	5	5	5	5
					5	5	5	5	5
Deerhaven	Nick G	ResNexus			4	5	5	3	4
Timber Trail Campground					4	4	5	4	4
Wildwood RV Park and Campground					5	5	5	5	5
Course Averages					4.63	4.63	4.95	4.47	4.68

WACO 2021 CONVENTION

New Food Code

Course Name

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Jellystone Caledonia	Theresa				5	5	5	5	5
River Bend					4	3	5	3	4
Smokey Hollow	Don				4	4	5	5	0
OCC					5	5	5	5	5
					3	3	4	3	3
O'Neil Creek Campground	Kaitlyn Lato	The needed license			5	4	5	5	5
BLCR	Gary				4	4	5	5	3
Duck Creek Campground	Dennis Endres				5	5	5	5	5
Duck Creek Campground	Kristi Mlodzik	New Food Codes			5	5	5	5	5
SRC	Keith				5	5	5	5	5
			Like the presentaion		5	5	5	5	5
					3	4	4	3	3
		Updates			5	5	5	5	5
			In Person		3	4	5	3	3
				Course Averages	4.36	4.36	4.86	4.43	4.00

Course Name		P&L for Food Service			WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time	
		New ideas - menu planning and ideas - specials etc. One day week offer	Math of cost etc. Only briefly covered		5	5	5	5	5	
	Randy Issacson			Great speaker	5	5	5	5	5	
Boulder Creek Campground	Joy Levake		more examples		4	4	5	3	0	
OCC	Geri	Best ever - love kitchen topics			5	5	5	5	5	
Whiskey Creek	Kristin			More menu ideas and how to prep recommendations	5	5	5	5	5	
		Profit and menu placement			5	5	5	5	5	
					5	5	5	5	5	
Camping in the Clouds		condiment costs, menu layouts			5	5	5	5	5	
River Bend		Fryer oil			5	5	5	5	5	
Wildwood	Ryan Ramaley	menu	more grab and go talking	more information on how to food cast. Maybe soft wake operation	5	5	5	4	4	
					5	5	5	5	5	
River Bend RV Resort	Gregg	Reducing waste/ reusing coffee	more interactive course		5	4	5	5	5	
Duck Creek Campground	Kristi Mlodzik	Cost of condiments and profits			5	5	5	5	5	
Duck Creek	Dennis Endres				5	5	5	5	5	
Course Averages					4.94	4.81	5.00	4.69	4.63	

Course Name

Panel on Rental Units:Q&A with Experts

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
		that you could call Jerry vs going through county/state zoning/building permits		pictures	4	4	5	5	5
Rivers Edge/Oasis	Troy				4	4	5	5	5
Dell Pines	Rob T	Pre-existing - nailed it!	make the distinction that this sps 327 is a separate code		5	5	5	5	5
POA	Christopher Ballweg	mobile units don't have to be on wheels	visual aids		5	5	5	4	3
		400 sq ft that can be built	stay more on topic		5	5	5	5	5
Whiskey Creek	Kristin	code, application, Q&A time			4	3	4	5	5
		how to build a company unit to meet code	none		5	5	5	5	5
		what is covered in the inspection		what happens if inspection of grandfathered unit fails	3	4	5	4	2
		he clarified a lot of grey Andrew, very helpful			5	5	5	5	5
		code difference for various units	more time		5	0	0	0	0
St. Cloud Clearwater RV	Eldon	egress size - Minnesota codes are different			4	3	4	3	3
Lakeside Fire	Joe	Inspect timeline one POC with DSPS	tourist lodging info what about units larger than 400 sq ft		4	4	4	3	4
					5	5	5	0	5
Diamond Lake	Joe	difference between local and state	was all good info	more on yurts and tents	4	4	5	5	4
		all - it varies somewhat from county info;provided in way I could understand			5	5	5	5	4
		codes			4	5	5	4	4
			slides/pictures of do's & don'ts time/cost saves		5	5	5	5	5

Course Name	Panel on Rental Units:Q&A with Experts			WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

Course Name		Personality Styles		WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presen- tation	Know- ledge	Use Info	Save Time
Little Creek					5	5	5	5	5
Oakwood	Michelle				5	5	5	5	5
Dell Pines	Kendra Perea	Understanding more about everyone's personality and better understanding why people do what they do			5	5	5	5	5
Jellyston	Theresa	Lori is always great		Thank you	5	5	5	5	5
Jellystone Caledonia					5	5	5	5	5
Pineland					5	5	5	5	5
					5	5	4	5	5
Pine Grove	Todd Pszanka			Awesome!	5	5	5	5	5
O'Neil Creek Campground	Kaitlyn Lato	Personality differences! Very great			5	5	5	5	5
GM	P	Fun		Awesome!	5	5	5	5	5
Course Averages					4.94	5.00	4.97	4.85	4.81

Course Name

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time
Lake Lenwood		good info		do it again next year	5	5	5	5	5
		helpful discussion			5	5	5	5	5
		links to templates			5	5	5	5	5
	Mike				4	5	5	5	5
					5	5	5	4	4
					5	5	5	5	5
Stoney Creek		storm discussion			5	5	5	5	5
		disaster plan	none		5	5	5	5	5
					5	5	5	5	5
					5	5	5	5	5
					5	5	5	5	5
					5	5	5	5	5
Whiskey Creek Family RV Park				Thank you	5	5	5	5	5
					5	5	5	5	5
					5	5	5	5	5
	SRC	Keith			5	5	5	5	5
		Mike Hooker			5	5	5	5	5
					4	4	5	4	5
River Bend		Sample Emergency Action Plan			5	5	5	5	5
		Need to plan for the worse	none		5	5	5	4	5
		All of it was very informational			5	5	5	5	5
					4	4	5	4	4
Course Averages					4.86	4.90	5.00	4.81	4.90

Course Name		Playground Panel Discussion			WACO 2021 CONVENTION		Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time	
Skilllet Creek	Chris	Insurance issues	Good ideas	Good!	5	5	5	5	5	
		Maintatinign safe equipment	Very nice course		5	4	5	5	5	
		Ponds, Blow ups			5	5	5	4	5	
		Natural play	State inpout- very vague		5	5	5	5	4	
		Different type of equipment	video conference/ volume from computer		5	5	5	5	5	
Little Creek	Vicki L	Good discussion		Maybe more ideas for actually purchasing for small parks because they are so expensive	5	5	5	5	5	
					5	5	5	5	5	
Oakwood Campsites	Richard Paulsen	All somments by owners	Maybe have playground equipment supplier here		5	5	5	5	5	
Wildwood					5	5	5	5	5	
					5	4	5	5	5	
Whiskey Creek Family RV Park	George Gilbertson	Checklist			4	4	4	4	3	
Timber Trail					4	4	4	4	4	
St. Cloud Clearwater RV Park	Eldon	Safety	Some repairs		0	4	5	5	4	
					5	5	5	5	5	
Course Averages					4.56	4.69	4.88	4.81	4.69	

Course Name

Politics & Government

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Smokey Hollow	Don	License signs, DHS, emergency plans how to reach your officials	examples		5	5	5	5	5
Deerhaven	Michael Lewis	using resources who to contact for resolving a matter			5	5	5	5	5
Pineland Camping	Valerie				5	5	5	5	5
SRC	Keith				5	5	5	5	5
Little Creek	Jamie Littlefair	where to get info - relationship			5	5	5	5	0
Harbour Village Resort	Anne F	Having a relationship with your local & state gov't & push for answers!			4	4	4	5	4
Great River Harbor	Jeff Brandt	Info on FEMA and CO officials contacts how to start talking to government relationships Q & A	signage		5	5	5	5	5
Timber trail					5	5	5	5	5
Deerhaven			nothing		5	5	5	5	5
River Bend					5	5	5	5	5
Deerhaven	Nick G	Names of people to know knowledge to talk with	n/a	do more of this 10/10 A+	5	5	5	5	5
REFC	R Rose				4	5	5	5	4
					5	5	5	5	5
					4.88	4.94	4.94	5.00	4.24

Course Averages

Course Name		Pool Code	WACO 2021 CONVENTION				Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Present-ation	Know-ledge	Use Info	Save Time	
Jellystone	Theresa				4	4	5	4	4	
					5	5	5	5	5	
					5	5	5	5	5	
Timber trail		Update Code in 2021	Be in Person		4	4	5	4	4	
POA	Christopher Ballweg	Was great to get all update info	documentation on certified pool test kits		5	5	5	5	5	
BLCR	Gary				5	5	5	5	5	
					4	4	5	5	4	
					5	5	5	4	4	
River Bend					5	5	5	5	5	
Course Averages					4.70	4.70	5.00	4.70	4.60	

Ratings

Course Averages

Course Name Renovating your park on a limited budget

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Deerhaven		great example	more detail on how to		4	4	0	3	5
		little things to make curb appeal better	he gets side tracked easily		5	5	5	5	4
		IDEAS!			5	5	5	5	5
	Rob T				5	5	5	5	5
	Michael Lewis				5	4	5	5	5
Pine Grove	Todd	Septic			5	5	5	5	4
					4	5	5	4	4
					5	5	5	4	5
					3	3	3	3	3
		Yes			5	5	5	5	5
					5	5	5	5	5
Dilly's Hatfield Resort	Dillon Bean	Sewer Solutions (Transfer tanks)			4	5	5	4	4
Rustic Acres	Tim Wyman				5	5	5	5	5
		Really important to do preventative maintenance			5	5	5	5	5
					5	5	5	5	5
Log Cabin Resort	Dwight Griffith	Good tops of freshening up a resort	More about what projects should cost		4	4	4	4	4
					5	5	5	5	5
				Wish it was longer!	5	5	5	5	5
		Bud has a wealth of knowledge	Practical precise solutions to problems less storytelling		4	5	5	4	3
					3	3	3	3	3
Deerhaven	Nick	All of it		More courses for campgrounds on a budget	5	5	5	5	5
		How to make things look nice without spending a lot			5	5	5	5	5
Little Creek	Jamie Littlefair				3	3	4	3	4

Course Name Renovating your park on a limited budget

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
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WACO 2021 CONVENTION

Sales Tax Questions

Course Name

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen- tation	Know- ledge	Use Info	Save Time
Whiskey Creek RE/Oasis	Diana Gilbertson Troy		difficult to hear		5	5	5	5	5
					5	5	5	5	5
					5	5	5	5	5
					5	5	5	5	5
					4	5	5	5	5
Course Averages					4.71	4.92	4.96	4.83	4.71

Course Name		Social Media		WACO 2021 CONVENTION				Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time		
Boulder Creek	Eric				4	5	5	4	4		
Sky High					5	5	5	5	5		
Sky High Camping Resort		Instagram Information			4	5	5	5	4		
					5	5	5	5	5		
					4	4	4	4	4		
					5	4	5	5	4		
Baraboo Hills Campground		All of the topics very helpful	Need handouts - with "kindergarten" instructions	Next time - everyone bring computer and go thru a post together! Come back 2022!	5	5	5	5	5		
Chapparral Campground	Diane				5	5	5	5	5		
O'Neil Creek Campground	Kaitlyn Lato	what not to do on social media. Insights on facebook			5	5	5	5	5		
BLCR	Tatum H	tools, hashtags, giveaways and contests, insights great class	music licensing		5	5	5	5	5		
Deerhaven	Nick G	Instagram and backbook	more geared towards camping not teenage viewers		5	5	5	5	5		
		everything - they did an awesome job!			4	5	5	4	4		
					5	5	5	5	5		
Boulder Creek	Samantha Esler	the different tools used to create content	The one girl said I'm not sure what a colior story is and it was on the presentation she put together and was presenting from!		3	3	3	4	5		
		Wish they could have walked us through some of the content so we could "see" what it looks like. This is for the novice user			4	4	5	4	5		
Jellystone Fort	Vanessa Krueger	Copyright laws and proper posting techniques			4	3	4	4	4		
Jellystone Fort	Shannon Moungey	How to utilize instagram			4	4	4	4	4		
Wild West Campground and Corral	Allie				5	5	5	5	5		

Course Name	Social Media	WACO 2021 CONVENTION					Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time

Course Name

Stores from Another Universe

WACO 2021 CONVENTION

Ratings

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time
		DIY shelving ideas with ladders, Walmart-dollar tree	confused on the tax exempt for resale? New campground owner		5	4	5	5	4
		curb appeal, displays, different vendors	the presentation was great, very informative and had a great flow		5	5	5	5	5
Log Cabin	Dwight Griffith	how to create eye catching displays	more on best selling products		5	5	5	5	5
Little Creek FC	Vicki Littlefair	what people sell, how to display, where to buy			5	5	5	5	5
		interior display-how to dress up displays & make it look different	nothing		5	5	5	5	5
Rivers Edge	Sarah Krause	displays, purchasing	better flow through topics	interactive was fun	5	5	5	5	5
Scenic Ridge	Tom & Micky Haefl	loved all the ideas for displaying items			5	5	5	5	5
		the display ideas using baskets, bricks, ladders, etc.	using wooden crates for displaying clothing	in the presentation use more examples in a campground setting	4	4	4	3	4
		a lot of great tips for the store	overall great session		5	5	5	5	5
		store design, layouts, ideas from others		thank you!	5	5	5	5	5
Royal Oaks		Color			5	5	5	5	5
Whiskey Creek	Diana Gilbertson				5	5	5	5	5
					5	5	5	5	5
Baraboo Hills Campground	Laurie	Store organization, eye catching ideas			5	5	5	5	5
Great River Harbor	Janet Evans				5	5	5	5	5
Course Averages					4.68	4.68	4.90	4.58	4.58

Course Name Success up; Stress Down-Project Management WACO 2021 CONVENTION

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
LCR	Tim Davis	Good data, Solid Sheets to work from			5	5	5	5	5
OCC	Joe				4	5	5	5	5
Bailey's Woods Campground	Ginny/Chuck Terpstra	organization		very good!	5	5	5	5	5
					5	5	5	5	5
Coon's Deep Lake	Lisa Bignell	time management	bring swot up other time		5	5	5	5	5
Sky High	Eric	it really helped to see the components of a project broken down. Got me thinking of areas where we can improve our planning & execution			5	5	5	4	4
					4	4	5	4	4
					5	4	5	4	5
Jellystone Fort	Shannon Mougney				5	5	5	4	4
Jellystone - Fort	Vanessa Kruger	great ways to stay organized during a project			5	5	5	5	5
Silver Springs	Becky				5	5	5	5	5
O'Neil Creek Campground	Kaitlyn Lato	Keeping track of time, staffing, cost, and overall everything and communicating with your team to make sure you can complete on timeline.			5	5	5	5	5
Little Creek	Vicki L	gave me a way to organize and plan for new projects			4	4	5	4	4
Boulder Creek	Samantha Esler	The thought processes & steps to take with project management			5	5	5	4	5

Course Name		Success up; Stress Down-Project Management		WACO 2021 CONVENTION		Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time

Course Name	Twilight Trivia	WACO 2021 CONVENTION					Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

WACO 2021 CONVENTION

Voice of the Camper

Course Name

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Duck Creek	Kristi				5	5	5	5	5
Rivers Edge	Sarah	info	more voice of the camper		5	5	5	5	5
Scenic Ridge	Julie				5	5	5	5	5
Jellystone Fort	Vanessa Kruger				5	5	5	4	4
St. Cloud Clearwater	Eldon	interesting facts and numbers			5	5	5	5	5
Little Creek	Vicki L	just very informative			5	5	5	5	5
River Bend					5	5	5	5	5
Jellystone- Fort	Shannon				4	5	5	5	5
Wilderness	Ashley				5	5	5	5	5
R/E Oasis	Troy	statistics			4	4	4	5	5
OCC					5	5	5	5	5
Course Averages					4.81	4.84	4.91	4.74	4.70

Course Name What is Broadband Wi-Fi, and how does it drive re WACO 2021 CONVENTION

Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time
Crazy Horse	Roxanne	EVERYTHING!			5	5	5	5	5
		All about park wi-fi			5	5	5	5	5
		What to get your bandwidth to per person			5	5	5	5	5
		Limiting bandwidth & charging			4	5	5	5	5
Lake Lenwood	Mike				5	5	5	3	3
Wildwood	Dominick				5	5	5	5	5
		Definitions, Lingo Comparisions	Bring a real park example - costs, benefits		4	3	5	5	4
Wildwood	Ryan Ramaley				5	5	5	5	5
POA					5	5	5	5	5
Boulder Creek					4	5	5	5	5
		Educational component	For those new to industry, sometimes jargon can be confusing. Presenter did a pretty good job explaining as the presentation progressed		5	4	5	5	0
					5	5	5	5	5
					5	5	5	4	4
					3	3	3	3	3
					5	5	5	5	5
		Seems like a viable option			5	5	5	5	5
Coon's Deep Lake	Lisa Bignell				5	5	5	5	5
Chapparal Campground					4	4	5	5	0
					4	4	4	5	4
Course Averages					4.65	4.65	4.85	4.75	4.15

Course Name			Workload Management Panel		WACO 2021 CONVENTION		Ratings			
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effect-ivness	Presen-tation	Know-ledge	Use Info	Save Time	
LCR	Tim	Very informal but very real information		Good work	5	5	5	5	5	
		Loved hearing about useful apps and tools for delegating and managing employees and tasks! Good to have a diverse panel.			5	5	5	5	5	
		Good app suggestions			5	5	5	5	5	
Sky High	Erie		Needed some material - one page not enough - visuals on screen would help too		4	5	4	5	5	
					5	5	5	5	5	
					5	4	4	5	5	
Glacier Valley	Diane	Time management apps for doing tasks	Have a few cards to pass out with app names or programs	Walk through on a screen how to use said app/website	5	5	5	5	5	
			More info on how to get out of "overload mode"		4	4	5	4	4	
		List of apps various campgrounds use to manage communication and schedule employee scheduling apps etc.			5	4	4	4	5	
Pineland	Brain Davis	Apps and employee management			4	4	5	4	4	
					3	3	4	3	3	
		Have more structure and organization			4	4	3	4	4	
DCR					5	5	5	5	5	
Great River Harbor					5	5	5	5	5	
					5	5	5	5	5	

Course Name	Workload Management Panel			WACO 2021 CONVENTION			Ratings		
Campground Name	Participant Name	Topics Helpful	Areas For Improvement	Recommendations	Effectiveness	Presentation	Knowledge	Use Info	Save Time

Camp and Evaluations for WACO 2021 CONVENTION

Most compelling reason you attend convention	What could be done to make the experience more enjoyable?	How could the WACO Staff improve?	How important is Kids Kamp to you?	How could we attract more campgrounds?	What one thing did you learn that will make a difference?	Campground Name	Comments
The education classes and being able to buy from different vendors	Not sure	I think they are doing a great job	NA		The ability to talk to other owners and state representatives to solve problems.		The WACO Staff does an amazing job. Lori does an awesome job. We love her.
Networking	More nightly entertainment	All excellent	NA				Less Fundraising crap. Zoom doesn't work in rooms with speaker in next room (Woodland).
Education sessions	Better speakers		Not at all			Glacier Valley Campground	Consider letting more vendors to speak on their business niche. Reservations, pond toys, toys in store, etc. - not as a sales tool but as informational
Vendor/Trade Show	Shorter length - 5 days is 1 day too long		NONE		Banking/Valuation - what to do/plan ahead of time	Glacier Valley Campground	If no Saturday entertainment - cut guarantee meals by 1.2
Buying, Networking			N/A	Mentor/Buddy System	Better WIFI - 4th Utility	BLCR	
WACO family, Networking	Classes are good topics, but some need to be broken down and more specific	Campground owners lol - What forms will you need (register, visitor, car passes, waivers, job descriptions, etc.... new owners don't know...)	Not so much now - kids are grown		Compassion, kindness are important - not everyone agrees with the next person	Geri - OCC	More active campgrounds calling them
Networking	More cracker barrels				How Not to Fly a Drone - Best session ever!		The WACO family is so valuable to us. Knowledge is power, and we learn so much every year. It shocks me that there are campgrounds that don't join WACO or come to convention. We are not competitors, everyone works together to better our industry. Thank you Lori, WACO board, Severson & Associates for everything you do!
Seminars, Trade Show, Networking	Mic volume in the banquet room is so loud sometimes	The WACO staff is amazing!	N/A	Not sure?? Education is key	Only one thing?! Gosh too many to name. Every seminar I went to was great. Great motivation to get back to work	Silver Springs	

Most compelling reason you attend convl	What could be done to make the experience more enjoyable?	How could the WACO Staff improve?	How important is Kids Kamp to you?	How could we attract more campgrounds?	What one thing did you learn that will make a difference?	Campground Name	Comments
Total Responses: 15							
Average Ratings (0 values treated as "No Answer" and not included)							
	Seminar Portion		4.214285714				
	Saturday Night Entertainment		3.214285714				
	Sunday Round Tables		4.307692308				
	Trade Show		4.8				
	Overall Program		4.642857143				
	Player Presence		4.230769231				
	Hotel Experience		4				
	Value for Registration Fee		4.466666667				

Vendor Evaluations for WACO 2021 CONVENTION

What could we do to continue to have you join us every year?	How would you rate WACO's Communication on the show?	What ideas do you have for improvement?	Do you plan on attending next year?	Would you like to be considered for the Pref Vendor prog?	Comments
More campgrounds	Good	No competing activities during the vendor time	Yes	No	
	Good	Try to keep the doors closed to campground owners to make setting up easier	Yes	No	We offer out items to them at a discount all year.
Total Responses	2				
Total who thought communication was					
#	% of Total	Attending next year?	#	% of Total	
Poor	0	Yes	2	100%	
OK	0	No	0	0%	
Good	2	No Answer	0	0%	
Very Good	0				

Want to be considered for Preferred Vendor Program?	#	% of Total
Yes	0	0%
No	2	100%
No Answer	0	0%

Company Name	Name	Contact Phone (OPTIONAL)	Contact Email (OPTIONAL)	How would you rate WACO's communication on the show?	Will you plan on attending again next year?	What could we do to continue having you join us every year?	What ideas do you have for improvement of our show?	Any additional comments or con
Peak Energy Technology LLC	Carol Weideman	(888) 613-7775	oweideman@peakenergytech.com	Great! Couldn't have asked for more!	Yes, definitely!	WACO was a great show and the campground owners were so excited about our product. We loved the opportunity to show and explain how Peak Energy Savers recycle and reuse electricity in person. It is going to be a great 2021 camping season!	When the drawings are done at the end, the speaker is ooooooooooooooooooooo loud we could not have a conversation while the drawing announcements were done. I know that there is a lot of enthusiasm and well should be. But it was piercingly loud. Suggestion: Do a sound check next year and have someone stand in the trade show floor to help adjust sound to be clearly heard, but not in the next town, haha!	
Sound Marketing Inc./It's All About Satellites	Barry Conley	(505) 296-9423	barry@itsallaboutsatellites.com	Great! Couldn't have asked for more!	Yes, definitely!	Provide pre-qualified access to attendees who are interested in our services	Provide pre-qualified access to attendees who are interested in our services. Perhaps you could sell these pre-qualified appointments as an additional package?	Yes, first of all, thanks for having us this year. It is very apparent that you folks are great at raising money for the community and obviously your show is a well oiled machine with lots of vendors for the park owners to interact with. I applaud you and your staff, again this year. Having shared my feelings on the all the great things associated with the show, I want to share a part of our experience that left us unsure of what to think: Not a single person from the WACO show staff greeted us, "thanked us or even acknowledged us? I know for a fact that it was the same experience for each of the vendors that were in our area because we all talked about it. By the way this was our 5th show this year and we have 7 more coming up. We typically do as many about 15 a year and have never had that same experience prior to this show. I have a few more details or comments around this but I am not trying to be overly critical. I personally look at honest feedback as a gift and hope you accept ours as such.
Blackhawk Bank	Phil Whitehead	(608) 290-9227	pwhitehead@blackhawkbank.com	Great! Couldn't have asked for more!	Yes, definitely!	Keep holding great conventions like this year!	No	No
Cold River Mining Corp	Ryan Houchens	(216) 466-2968	ryan@coldrivermining.com	Great! Couldn't have asked for more!	Not sure yet.	good communication.	Needs something to draw more campgrounds. We see the same old faces each year.	
Candyman On Main	Bill Laufer	(920) 923-4321	info@fishybakery.com	Great! Couldn't have asked for more!	Yes, definitely!	We would like our same booth space - #48	I cannot think of anything! You did a great job getting owners to attend!	
Campground Commander	Campground Commander	(816) 835-9571	mary@campgroundcommander.com	Could use some improvement.	Yes, definitely!	Overall it was a very nice conference and we were happy we made the 9 hr trek to come. I liked the way the booths were set up, and that no vendor was able to confiscate the majority of space. It was very disappointing the conference and motel didn't require masks. It was in the literature that Masks would be required. Some of us for health reasons are not able to be vaccinated and since there isn't that high of a percentage who have been vaccinated yet, it seemed the motel and conference would've stood by the information sent out.	Shorten the conference and have the vendors open at least one day at the same time the speakers are speaking. I would also suggest having a few hours as you had that is allocated to just the vendors. I'm certain a number of campgrounds went to their rooms during the presentations as they may not have been interested in the talks at that time and could've had a quieter one on one time with vendors they were interested in talking to. Allow vendors close down earlier on the last day when there is no traffic. We all sat there for at least 3 hours with only a handful if that of campgrounds moving through the vendor area from 1-4:30. All of the vendors around us were frustrated with the fact we were just wasting our time Saturday afternoon.	It seemed everywhere one turned we were being asked to pay money for something. Everything supposedly had a good cause but there were absolutely too many times attendees were asked to put more money in for yet another item that was to be sold or raffled off, or special thing the money was to go to. Many were commenting about that also.

Premier Golf & Utility Vehicles	Ben Rudolph	(608) 712-2945	ben@premiergu.com	Could use some improvement.	Not sure yet.	The Vendor trade show was good however I felt the traffic was a little less than in previous years. Also the hotel was unable to open the overhead door to move in vehicles which made us have to try and curb hop the vehicles in through another door. Also the dinner portion on Friday night was not entertaining or good for networking. We ate the meal, but after that it seemed like we were just watching the auction and getting yelled at. It did not really add any value, I would have rather gone off property to eat with maybe a few select customers.	The trade show on Saturday seems very long. By noon on Saturday it seems as if most people have already stopped by your booth and no real new business occurs. At 2 pm if you book down the aisles at the show either its vendors talking to vendors or customers carrying products out from other booths.		
Water Wars	Tommy Woog	(218) 568-4099	tommy@waterwars.com	Great! Couldn't have asked for more!	Yes, definitely!	I really appreciate how you recommend that your buyers support the suppliers and that you allow and encourage both parties to have dinner together.	Maybe have the show only go till 6:30 on Friday, then have a 30 minute happy hour before dinner starts at 7:00?	Nope! :)	
HDI Wholesale Inc	Kimberly Damp	(262) 334-1095	kimberly@hdi4foru.com	Great! Couldn't have asked for more!	Yes, definitely!	This was our first year and we were VERY impressed by the organization and the helpfulness of the WACO staff and the Holiday Inn staff.	On your registration form, it would be great if you gave a field allowing suppliers to list potential competitor companies to not be placed too close together. I know this isn't always logistically possible, but many shows do ask for this info and try to take it into consideration when assigning.	Nothing right now. Now that we've attended once, we have a better understanding of what all the sponsorships and donations opportunities are about. Great Show!	
Bernatello's Brew Pub Lotza Motzza	Denny Terrance	(920) 883-7851	dterrance@bernateilus.com	Great! Couldn't have asked for more!	Yes, definitely!	Electrical always seems to be an issue. I've been attending for 5 years now and it's always the same issue. Please talk with the conversation center about upgrading.	The trade show really does not need to be as long as it is. I would say 1-6 on Friday and 10-3 at the latest on Saturday! I think if you ask the other vendors they will agree.	It was nice to be in person. You brought a sense of normalcy back into everyone's lives. Congratulations to Lori and crew for making this happen.	
Vector & Ink	Brandon Raimer		brainer@yahoo.com	Great! Couldn't have asked for more!	Yes, definitely!	Invite me	The best success I've had in 14 years of this show was when we did the speed networking. We have a large portfolio of products and service and the booth doesn't always capture the attention a short story could tell.	I had unresolved electrical issues I would need to make sure not to encounter in the future.	
Winter Woods, Inc	Shelly BeBeau	(715) 264-4892	shelly@winterwoods.com	Great! Couldn't have asked for more!	Yes, definitely!	my booth location has been excellent the last couple of years. I bring orders with me for pickup and the easy access to the back warehouse works great for me.	It is great! don't change a thing!!		



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 1100 Amber Avenue Stevens Point WI 54482
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 WEB: www.hiexpress.com/stevenspoint

GROUP AGREEMENT

WI Assn of Campground Owners - WACO Express

03/16/2021 - 03/21/2021

This Agreement is made and entered into as of March 27, 2019 by and between the Holiday Inn Express & Suites and WI Assn of Campground Owners - WACO Express. Group agrees that the terms of this Agreement are based upon the information provided by Group below. If information provided by Group materially changes or is incorrect, this Agreement may be terminated pursuant to Section 5.

Post As:	WI Assn of Campground Owners - WACO Express	Status:	Tentative
Account Name:	WI Assn of Campground Owners - WACO	Event Number:	-
Contact:	Lori Severson	Today's Date:	March 27, 2019
Title:		Salesperson:	Michelle Sedlak
Address:	PO Box 228	Catering Contact:	Chris Jackson
City, State Zip:	Eltrick, WI 54627	Contract Due Date:	03/10/2019
Telephone:	800-843-1821 Ext:		
e-mail Address:	lori@seversonandassociates.com	On-site Contact:	Lori Severson

GROUP ROOM RESERVATIONS

GUEST ROOM ACCOMMODATIONS: Hotel will hold the following block of rooms for Group's use but does not guarantee any particular rooms nor does it guarantee that rooms will be in proximity to each other.

ROOM TYPE	RATE	03/16/2021	03/17/2021	03/18/2021	03/19/2021	03/20/2021		
		Tuesday	Wednesday	Thursday	Friday	Saturday		
Std King	\$83.00	10	15	15	15	10		
Std Double	\$83.00		5	25	30	10		
Suite	\$111.00				5			
Total		10	20	40	50	20		

- ❖ Hotel room rates are subject to applicable state and local taxes. All rates are net and non-commissionable.
- ❖ Any "No Shows" are subject to the fee of one night's lodging plus the applicable taxes.
- ❖ Specific room types and special accommodations may be requested but are not guaranteed.
- ❖ One complimentary room will be provided for every 50 rooms paid and actualized.
- ❖ Guests are responsible for all charges.
- ❖ Guest room reservations require a two-night minimum stay.

RESERVATION METHOD: Guests will call for reservations. Rooming List or Individual Call-In

CUT OFF DATE: 02/07/2021

After this date, rooms not covered by rooming list and/or individual reservations will be released. This means we will not be able to guarantee that your group rate will be available after this cutoff date. Please encourage your guests/attendees to reserve their rooms early. Once the block is full, even if the cutoff date has not yet been reached, we will not be able to guarantee that your group rate will still be available.

RESERVATION METHOD

ROOMING LIST: Group must submit a rooming list to Hotel by 02/07/2021. Your Salesperson will provide you with a template to submit your list. If guests on the rooming list do not check in, Group's Master Account will be charged for the first night of all "No Shows."

WI Assn of Campground Owners - WACO Express

Arrival Date: 03/16/2021 Departure Date: 03/21/2021

banquet/meeting rooms by the patron, or any of the patrons' guests without a signed Liability Waiver Form. Holiday Inn Hotel holds a liquor license granted by the City of Stevens Point and is held responsible for complying with its regulations. To ensure the compliance of regulations, no alcoholic beverages may be brought into the hotel function areas. The hotel reserves the right to close bar service at any time at the discretion of management staff and to verify age of guests requesting to purchase alcohol. All applicable federal, state and local taxes and a service charge will be applied to all food and beverage purchased through the Holiday Inn Hotel. Our chef has created menus with variety for your group; however, we can create special menus tailored for your requirements. Printed menu prices are not subject to discount and are subject to change due to market conditions. Guaranteed prices will be given 45 days prior to the event. For the comfort of all our guests, all functions must be completed by 12:00 AM.

7. Security: Hotel is not responsible for any loss or damage to Organization's property. If required, in Hotel's sole judgment, in order to maintain adequate security measures in light of the size and/or nature of Organization's function, Organization will provide, at its expense, security personnel supplied by a reputable licensed guard or security agency doing business in the city or county in which Hotel is located, which agency will be subject to Hotel's prior approval. Organization agrees to comply with all applicable federal, state and local laws, including health and safety codes and federal anti-terrorism laws and. Organization agrees to cooperate with Hotel and any relevant governmental authority to ensure compliance with such laws.

8. Indemnification & Insurance: To the extent permitted by law, Organization shall protect, indemnify, defend and hold harmless Hotel and its officers, directors, partners, agents, members, and employees from and against any and all demands, claims, damages to persons or property, losses and liabilities, including reasonable attorney's fees. (collectively "Claims") to the extent arising out of or caused by Organization's negligence or negligence of Organization's guests, employees or contractors in connection with the use of Hotel facilities. Organization represents and warrants that its activities conducted at the hotel and in connection with the function shall not infringe the patent, copyright or trademark rights or violate rights of privacy or publicity of any third party. Organization further agrees to obtain and keep in force general liability insurance covering the event described in this agreement with limits of not less than \$1,000,000 per occurrence and to provide Hotel with a certificate of insurance. Hotel may, at its discretion, require Organization to include Hotel, its Owner, and its Manager in such policies as additional insureds or may require additional coverages based up on the nature of Organization's function.

9. Damage Clause: Group agrees to assume all liability and indemnify Hotel for expense of any damage to Hotel caused by its members. Hotel may charge Group's Master Account or directly bill Group for all such charges. Group shall indemnify, defend and hold harmless Hotel and its officers, directors, partners, affiliates, members and employees from and against all demands, claims, damages to persons and/or property, losses and liabilities, including reasonable attorney fees (collectively "Claims") arising out of or cause by Group's negligence or intentional misconduct.

10. Auxiliary Aids: The Hotel represents and Organization acknowledges that the Hotel's facilities being rented for Organization including guest rooms, common areas and transportation services will be in compliance with our public accommodation requirements under the American Disabilities Act. Organization agrees that one week in advance of Organization will furnish a list of any auxiliary aids needed by Organization's attendees in meeting or function space. Organization agrees to pay all charges associated with the provision of such aids. When Organization's attendees make room reservations, please ask them to notify us of their auxiliary aid needs so that Hotel may notify Organization as to the names of businesses with which Organization may contract to obtain those aids.

11. Promotional Considerations: Hotel has the right to review and approve any advertisements or promotional materials in connection with Organization's function that specifically reference any name or logo of Hotel or Hotel's franchisor.

12. Force Majeure: The performance of this agreement is subject to termination without liability upon the occurrence of acts of God, war within the borders of the United States, government regulations, disaster, strikes (except those involving the employees or agents of the party seeking the protection of this clause), civil disorder, or curtailment of transportation facilities to the extent that such circumstance makes it illegal or impossible to provide or use the Hotel's facilities.

13. Collection/Attorney's Fees: If Hotel retains the services of a collection agency or attorney to assist in the collection of any amounts due under this agreement, Organization will pay all expenses incurred by Hotel in such collection efforts, including attorney fees, collection charges, and expenses.

Holiday Inn Express & Suites

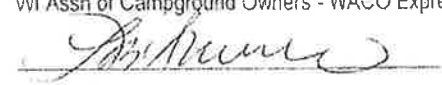
By: 

Name: Michelle Sedlak

Title: Regional Director of Sales

Date: 4-1-19

WI Assn of Campground Owners - WACO Express

By: 

Name: Lori Severson

Title:

Date:

WI Assn of Campground Owners - WACO

Arrival Date: 03/16/2021 Departure Date: 03/21/2021

After this date, rooms not covered by rooming list and/or individual reservations will be released. This means we will not be able to guarantee that your group rate will be available after this cutoff date. Please encourage your guests/attendees to reserve their rooms early. Once the block is full, even if the cutoff date has not yet been reached, we will not be able to guarantee that your group rate will still be available.

RESERVATION METHOD

ROOMING LIST: Group must submit a rooming list to Hotel by 02/07/2021. Your Salesperson will provide you with a template to submit your list. If guests on the rooming list do not check in, Group's Master Account will be charged for the first night of all "No Shows."

INDIVIDUAL CALL-IN: All attendees must identify themselves as a member of the Group to receive the group rate by 02/07/2021 and to have their reservation credited to your block. Any reservations made outside of the group block will not be considered for purposes of complimentary allocations, attrition, meeting room rental, or any other provision of this agreement contingent on room pick-up.

FUNCTION SPACE

WI Assn of Campground Owners - WACO

Arrival Date: 03/16/2021 Departure Date: 03/21/2021

Room and Tax:	Direct Bill- Room, Tax, and Meeting Charges
Restaurant:	
Incidentals:	
Other Instructions:	

Method of Payment:	Direct Bill- Room, Tax, and Meeting Charges CC Auth? DB?
Tax Exempt:	Request a Copy of Certificate if TE
NON-REFUNDABLE DEPOSIT:	
\$ by	
Any subsequent charges must be settled by credit card at conclusion of function. All deposits are non-refundable.	

TERMS AND CONDITIONS

1. Reservations: Reservations will be made by no later than **02/07/2021**. After that date, Organization agrees that Hotel may offer unused rooms held in Organization's block to other customers to reduce Hotel's losses and Organization's obligations under the performance clause. Reservations requested by your attendees after this date will be accepted based upon availability at the hotel's prevailing rate.

2. Commission / Third Party Payments: The Hotel will pay (\$ or % of minimum room rate as noted above) for each consumed revenue room night as part of the established group block at the group rates contained in this agreement. Any change in the recipient of this payment after the agreement is signed will require notification, signed by both Organization and the recipient. Payment will be made after receipt by the Hotel of full payment for the event. Organization will take full responsibility for determining whether disclosure of payments is required and for making disclosure of all such payments, and defend and indemnify Hotel in any claims arising out of or related to disclosure.

3. Cancellation and Performance: The rates offered by us are based in part upon the total gross revenue anticipated by Hotel from Organization's agreement to use and pay for the rooms and events listed above. It is understood that Hotel loses substantial revenue upon the unexpected cancellations of an event. The amount of those losses is often difficult or impossible to determine. Hotel has set forth the following fee schedule in the event of cancellation. The parties agree that these fees are a fair and reasonable estimation of Hotel's loss as a result of cancellation. Organization shall pay the cancellation fee as liquidated damages, plus applicable taxes, if Organization's event is canceled. *All cancellations must be submitted in writing.

<u>Date of Cancellation</u>	<u>Percentage owed</u>
6 months - 1 year prior	25% of total anticipated revenue
3 months - 6 months	50% of total anticipated revenue
30- 90 days	75% of total anticipated revenue
Under 4 weeks	100% of total anticipated revenue

4. Attrition: If the event is held, but Hotel does not realize the total estimated revenue from sleeping rooms, room rental, food and beverage and any additional contracted items anticipated from the event, Organization agrees to pay liquidated damages. The damages owed will be in the amount necessary for Hotel to receive no less than 90% of each minimum expected revenue, plus applicable taxes and service charge.

5. Payment Arrangements: Unless Organization has established credit in advance with Hotel, Organization will pay the entire contract price in cash or by certified check at least seven (7) business days prior to your function or by personal bank check 14 days prior to function. Hotel may terminate this agreement and retain the portion of Organization's deposit or seek additional amounts necessary to equal the Cancellation Fee if payments are not made as agreed. If Organization has established credit, payment in full will be due within thirty (30) days of Organization's function. If preferred, all charges can be paid by credit card. Hotel accepts American Express, Diners Club, Discover Card, JCB International, Master Card or Visa. If credit has not been approved for Organization's function, Organization will provide Hotel with the credit card to which all estimated Master Account charges will be charged no later than 72 hours prior to arrival. If credit has been approved, Organization will provide Hotel with its credit card information at the time of Organization's function.

6. Outside Food and Beverage: All food and beverage items must be purchased through Holiday Inn Hotel and Convention Center with the exception of wedding cakes which must be made at a state licensed bakery. Additionally, food may not be taken from the premises. Due to state health code standards, no food or beverage will be permitted to be brought into the banquet/meeting rooms by the patron, or any of the patrons' guests without a signed Liability Waiver Form. Holiday Inn Hotel holds a liquor license granted by the City of Stevens Point and is held responsible for complying with its regulations. To ensure the compliance of regulations, no alcoholic beverages may be brought into the hotel function areas. The hotel reserves the right to close bar service at any time at the discretion of management staff and to verify age of guests requesting to purchase alcohol. All applicable federal, state and local taxes and a service charge will be applied to all food and beverage purchased through the Holiday Inn Hotel. Our chef has created menus with variety for your group; however, we can create special menus tailored for your requirements. Printed menu prices are not subject to discount and are subject to change due to market conditions. Guaranteed prices will be given 45 days prior to the event. For the comfort of all our guests, all functions must be completed by 12:00 AM.

7. Security: Hotel is not responsible for any loss or damage to Organization's property. If required, in Hotel's sole judgment, in order to maintain adequate security measures in light of the size and/or nature of Organization's function, Organization will provide, at its expense, security personnel supplied by a reputable licensed guard or security agency doing business in the city or county in which Hotel is located, which agency will be subject to Hotel's prior approval. Organization agrees to comply with all applicable federal, state and local laws, including health and safety codes and federal anti-terrorism laws and. Organization agrees to cooperate with Hotel and any relevant governmental authority to ensure compliance with such laws.

8. Indemnification & Insurance: To the extent permitted by law, Organization shall protect, indemnify, defend and hold harmless Hotel and its officers, directors, partners, agents, members, and employees from and against any and all demands, claims, damages to persons or property, losses and liabilities, including reasonably attorney's fees, (collectively "Claims") to the extent arising out of or caused by Organization's negligence or negligence of Organization's guests, employees or contractors in connection with the use of Hotel facilities. Organization represents and warrants that its activities conducted at the hotel and in connection with the function shall not infringe the patent, copyright or trademark rights or violate rights of privacy or publicity of any third party. Organization further agrees to obtain and keep in force general liability insurance covering the event described in this agreement with limits of not less than \$1,000,000 per occurrence and to provide Hotel with a certificate of insurance. Hotel may, at its discretion, require Organization to include Hotel, its Owner, and its Manager in such policies as additional insureds or may require additional coverages based up on the nature of Organization's function.

9. Damage Clause: Group agrees to assume all liability and indemnify Hotel for expense of any damage to Hotel caused by its members. Hotel may charge Group's Master Account or directly bill Group for all such charges. Group shall indemnify, defend and hold harmless Hotel and its officers, directors, partners, affiliates, members and employees from and against all demands, claims, damages to persons and/or property, losses and liabilities, including reasonable attorney fees (collectively "Claims") arising out of or cause by Group's negligence or intentional misconduct.

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WI Assn of Campground Owners - WACO

03/15/2022 - 03/20/2022

This Agreement is made and entered into as of March 28, 2019 by and between the Holiday Inn Express & Suites and WI Assn of Campground Owners - WACO. Group agrees that the terms of this Agreement are based upon the information provided by Group below. If information provided by Group materially changes or is incorrect, this Agreement may be terminated pursuant to Section 5.

Post As:	WI Assn of Campground Owners - WACO	Status:	Tentative
Account Name:	WI Assn of Campground Owners - WACO	Event Number:	-
Contact:	Lori Severson	Today's Date:	March 28, 2019
Title:		Salesperson:	Michelle Sedlak
Address:	PO Box 228	Catering Contact:	Chris Jackson
City, State Zip:	Eltrick, WI 54627	Contract Due Date:	04/04/2019
Telephone:	800-843-1821 Ext:	On-site Contact:	
e-mail Address	lori@seversonandassociates.com		

GROUP ROOM RESERVATIONS

GUEST ROOM ACCOMMODATIONS: Hotel will hold the following block of rooms for Group's use but does not guarantee any particular rooms nor does it guarantee that rooms will be in proximity to each other.

ROOM TYPE	RATE	03/15/2022	03/16/2022	03/17/2022	03/18/2022	03/19/2022		
		Tuesday	Wednesday	Thursday	Friday	Saturday		
Std King	\$85.00	10	15	15	15	15		
Std Double	\$85.00		5	25	30	5		
Suite	\$113.00							
Total		10	20	40	45	20		

- ❖ Hotel room rates are subject to applicable state and local taxes. All rates are net and non-commissionable.
- ❖ Any "No Shows" are subject to the fee of one night's lodging plus the applicable taxes.
- ❖ Specific room types and special accommodations may be requested but are not guaranteed.

RESERVATION METHOD: Individual Call-In

CUT OFF DATE: 02/13/2022

After this date, rooms not covered by rooming list and/or individual reservations will be released. This means we will not be able to guarantee that your group rate will be available after this cutoff date. Please encourage your guests/attendees to reserve their rooms early. Once the block is full, even if the cutoff date has not yet been reached, we will not be able to guarantee that your group rate will still be available.

RESERVATION METHOD

INDIVIDUAL CALL-IN: All attendees must identify themselves as a member of the Group to receive the group rate by 02/13/2022 and to have their reservation credited to your block. Any reservations made outside of the group block will not be considered for purposes of complimentary allocations, attrition, meeting room rental, or any other provision of this agreement contingent on room pick-up.

WI Assn of Campground Owners - WACO

Arrival Date: 03/15/2022 Departure Date: 03/20/2022

7. **Security:** Hotel is not responsible for any loss or damage to Organization's property. If required, in Hotel's sole judgment, in order to maintain adequate security measures in light of the size and/or nature of Organization's function, Organization will provide, at its expense, security personnel supplied by a reputable licensed guard or security agency doing business in the city or county in which Hotel is located, which agency will be subject to Hotel's prior approval. Organization agrees to comply with all applicable federal, state and local laws, including health and safety codes and federal anti-terrorism laws and. Organization agrees to cooperate with Hotel and any relevant governmental authority to ensure compliance with such laws.

8. **Indemnification & Insurance:** To the extent permitted by law, Organization shall protect, indemnify, defend and hold harmless Hotel and its officers, directors, partners, agents, members, and employees from and against any and all demands, claims, damages to persons or property, losses and liabilities, including reasonably attorney's fees (collectively "Claims") to the extent arising out of or caused by Organization's negligence or negligence of Organization's guests, employees or contractors in connection with the use of Hotel facilities. Organization represents and warrants that its activities conducted at the hotel and in connection with the function shall not infringe the patent, copyright or trademark rights or violate rights of privacy or publicity of any third party. Organization further agrees to obtain and keep in force general liability insurance covering the event described in this agreement with limits of not less than \$1,000,000 per occurrence and to provide Hotel with a certificate of insurance. Hotel may, at its discretion, require Organization to include Hotel, its Owner, and its Manager in such policies as additional insureds or may require additional coverages based up on the nature of Organization's function.

9. **Damage Clause:** Group agrees to assume all liability and indemnify Hotel for expense of any damage to Hotel caused by its members. Hotel may charge Group's Master Account or directly bill Group for all such charges. Group shall indemnify, defend and hold harmless Hotel and its officers, directors, partners, affiliates, members and employees from and against all demands, claims, damages to persons and/or property, losses and liabilities, including reasonable attorney fees (collectively "Claims") arising out of or cause by Group's negligence or intentional misconduct.

10. **Auxiliary Aids:** The Hotel represents and Organization acknowledges that the Hotel's facilities being rented for Organization including guest rooms, common areas and transportation services will be in compliance with our public accommodation requirements under the American Disabilities Act. Organization agrees that one week in advance of Organization will furnish a list of any auxiliary aids needed by Organization's attendees in meeting or function space. Organization agrees to pay all charges associated with the provision of such aids. When Organization's attendees make room reservations, please ask them to notify us of their auxiliary aid needs so that Hotel may notify Organization as to the names of businesses with which Organization may contract to obtain those aids.

11. **Promotional Considerations:** Hotel has the right to review and approve any advertisements or promotional materials in connection with Organization's function that specifically reference any name or logo of Hotel or Hotel's franchisor.

12. **Force Majeure:** The performance of this agreement is subject to termination without liability upon the occurrence of acts of God, war within the borders of the United States, government regulations, disaster, strikes (except those involving the employees or agents of the party seeking the protection of this clause), civil disorder, or curtailment of transportation facilities to the extent that such circumstance makes it illegal or impossible to provide or use the Hotel's facilities.

13. **Collection/Attorney's Fees:** If Hotel retains the services of a collection agency or attorney to assist in the collection of any amounts due under this agreement, Organization will pay all expenses incurred by Hotel in such collection efforts, including attorney fees, collection charges, and expenses.

Holiday Inn Express & Suites

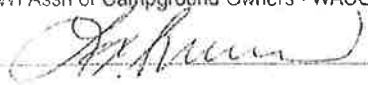
By: 

Name: Michelle Sedlak

Title: Regional Director of Sales

Date: 4-1-19

WI Assn of Campground Owners - WACO

By: 

Name: Lori Severson

Title:

Date:

WI Assn of Campground Owners - WACO

Arrival Date: 03/15/2022 Departure Date: 03/20/2022

FUNCTION SPACE

DAY	DATE	START	END	FUNCTION	ROOM	SETUP	ATTD	RENTAL
Tuesday	3/15/2022	07:00 AM	11:30 PM	Registration	East Commons	Registration	500	
Tuesday	3/15/2022	07:00 AM	11:50 PM	Office	Pointer Room	Classroom	4	
Tuesday	3/15/2022	08:00 AM	03:00 PM	Setup	Sands/Frontier	Ovals	20	
Tuesday	3/15/2022	08:00 AM	11:30 PM	Office	Wisconsin Room	Rounds	12	
Tuesday	3/15/2022	08:00 AM	11:30 PM	Office	Bayba Boardroom	Conference	15	
Tuesday	3/15/2022	08:00 AM	04:00 PM	Pre Convention	Spruce	Conference	14	
Tuesday	3/15/2022	08:00 AM	11:30 PM	Setup	Northwoods Expo	Vendor/Expo	175	
Tuesday	3/15/2022	04:00 PM	11:59 PM	Setup	Sand/Spru/Front/Ever	Banquet	100	
Wednesday	3/16/2022	06:00 AM	11:30 PM	Setup	Northwoods Expo	Vendor/Expo	175	
Wednesday	3/16/2022	06:00 AM	11:40 PM	Setup	Sand/Spru/Front/Ever	Vendor/Expo	175	
Wednesday	3/16/2022	06:00 AM	11:30 PM	Registration	East Commons	Registration	500	
Wednesday	3/16/2022	07:00 AM	11:30 PM	Office	Wisconsin Room	Rounds	12	
Wednesday	3/16/2022	07:00 AM	11:30 PM	Office	Bayba Boardroom	Conference	15	
Wednesday	3/16/2022	07:00 AM	11:59 PM	Break Out	Harv/Stone/Wood/Trill	Crescent Ovals	500	
Wednesday	3/16/2022	07:00 AM	11:59 PM	Office	Pointer Room	Classroom	4	
Thursday	3/17/2022	06:00 AM	11:30 PM	Setup	Northwoods Expo	Vendor/Expo	175	
Thursday	3/17/2022	06:00 AM	11:30 PM	Registration	East Commons	Registration	500	
Thursday	3/17/2022	07:00 AM	11:30 PM	Office	Wisconsin Room	Rounds	12	
Thursday	3/17/2022	07:00 AM	11:30 PM	Office	Bayba Boardroom	Conference	15	
Thursday	3/17/2022	07:00 AM	11:59 PM	Office	Pointer Room	Classroom	4	
Thursday	3/17/2022	08:00 AM	05:00 PM	Break Out	Harvest	Crescent Ovals	40	
Thursday	3/17/2022	08:00 AM	05:00 PM	Break Out	Stonefield	Crescent Ovals	40	
Thursday	3/17/2022	08:00 AM	05:00 PM	Break Out	Woodland	Crescent Ovals	40	
Thursday	3/17/2022	08:00 AM	05:00 PM	Break Out	Trillium	Crescent Ovals	40	
Thursday	3/17/2022	08:00 AM	05:00 PM	Break Out	Point Brewery Room	Theater	25	
Thursday	3/17/2022	08:00 AM	05:00 PM	Break Out	Top Shelf	Crescent Ovals	25	
Thursday	3/17/2022	08:00 AM	05:00 PM	Breakfast	Sand/Spru/Front/Ever	Ovals	200	
Thursday	3/17/2022	05:00 PM	11:00 PM	Banquet	Prairie Ballroom	Banquet	500	
Friday	3/18/2022	06:00 AM	11:30 PM	Registration	East Commons	Registration	500	
Friday	3/18/2022	07:00 AM	11:30 PM	Office	Wisconsin Room	Rounds	12	
Friday	3/18/2022	07:00 AM	11:30 PM	Office	Bayba Boardroom	Conference	15	
Friday	3/18/2022	07:00 AM	11:59 PM	Office	Pointer Room	Classroom	4	
Friday	3/18/2022	08:00 AM	12:00 PM	Break Out	Harvest	Crescent Ovals	40	
Friday	3/18/2022	08:00 AM	12:00 PM	Break Out	Stonefield	Crescent Ovals	40	
Friday	3/18/2022	08:00 AM	12:00 PM	Break Out	Woodland	Crescent Ovals	40	
Friday	3/18/2022	08:00 AM	12:00 PM	Break Out	Trillium	Crescent Ovals	40	
Friday	3/18/2022	08:00 AM	12:00 PM	Break Out	Top Shelf	Crescent Ovals	25	
Friday	3/18/2022	08:00 AM	11:00 AM	Break Out	Sand/Spru/Front/Ever	Rounds	25	
Friday	3/18/2022	08:00 AM	10:00 PM	Vendor Exhibits	Northwoods Expo	Vendor/Expo	175	
Friday	3/18/2022	09:30 AM	12:00 PM	Break Out	Point Brewery Room	Theater	25	
Friday	3/18/2022	12:00 PM	11:00 PM	Meal Room	Prairie Ballroom	Banquet	500	
Saturday	3/19/2022	06:00 AM	11:30 PM	Registration	East Commons	Registration	500	
Saturday	3/19/2022	07:00 AM	12:00 PM	Office	Wisconsin Room	Rounds	12	
Saturday	3/19/2022	07:00 AM	12:00 PM	Office	Bayba Boardroom	Conference	15	
Saturday	3/19/2022	07:00 AM	11:59 PM	Office	Pointer Room	Classroom	4	
Saturday	3/19/2022	08:00 AM	11:30 PM	Vendor Exhibits	Northwoods Expo	Vendor/Expo	175	
Saturday	3/19/2022	08:00 AM	11:30 PM	Dinner	Prairie Ballroom	Banquet	0	
Sunday	3/20/2022	7:00 AM	02:00 PM	Office	Bayba Boardroom	Conference	15	
Sunday	3/20/2022	7:00 AM	12:00 PM	Office	Wisconsin Room	Rounds	12	
Sunday	3/20/2022	7:00 AM	12:00 PM	Office	Pointer Room	Conference	4	
Sunday	3/20/2022	6:00 AM	12:00 PM	Meeting	Expo 1, 2, 3A, 3B	Banquet	175	

FOOD & BEVERAGE ARRANGEMENTS

WI Assn of Campground Owners - WACO

Arrival Date: 03/15/2022 Departure Date: 03/20/2022

credit has not been approved for Organization's function, Organization will provide Hotel with the credit card to which all estimated Master Account charges will be charged no later than 72 hours prior to arrival. If credit has been approved, Organization will provide Hotel with its credit card information at the time of Organization's function.

6. Outside Food and Beverage: All food and beverage items must be purchased through Holiday Inn Hotel and Convention Center with the exception of wedding cakes which must be made at a state licensed bakery. Additionally, food may not be taken from the premises. Due to state health code standards, no food or beverage will be permitted to be brought into the banquet/meeting rooms by the patron, or any of the patrons' guests without a signed Liability Waiver Form. Holiday Inn Hotel holds a liquor license granted by the City of Stevens Point and is held responsible for complying with its regulations. To ensure the compliance of regulations, no alcoholic beverages may be brought into the hotel function areas. The hotel reserves the right to close bar service at any time at the discretion of management staff and to verify age of guests requesting to purchase alcohol. All applicable federal, state and local taxes and a service charge will be applied to all food and beverage purchased through the Holiday Inn Hotel. Our chef has created menus with variety for your group; however, we can create special menus tailored for your requirements. Printed menu prices are not subject to discount and are subject to change due to market conditions. Guaranteed prices will be given 45 days prior to the event. For the comfort of all our guests, all functions must be completed by 12:00 AM.

7. Security: Hotel is not responsible for any loss or damage to Organization's property. If required, in Hotel's sole judgment, in order to maintain adequate security measures in light of the size and/or nature of Organization's function, Organization will provide, at its expense, security personnel supplied by a reputable licensed guard or security agency doing business in the city or county in which Hotel is located, which agency will be subject to Hotel's prior approval. Organization agrees to comply with all applicable federal, state and local laws, including health and safety codes and federal anti-terrorism laws and. Organization agrees to cooperate with Hotel and any relevant governmental authority to ensure compliance with such laws.

8. Indemnification & Insurance: To the extent permitted by law, Organization shall protect, indemnify, defend and hold harmless Hotel and its officers, directors, partners, agents, members, and employees from and against any and all demands, claims, damages to persons or property, losses and liabilities, including reasonable attorney's fees. (collectively "Claims") to the extent arising out of or caused by Organization's negligence or negligence of Organization's guests, employees or contractors in connection with the use of Hotel facilities. Organization represents and warrants that its activities conducted at the hotel and in connection with the function shall not infringe the patent, copyright or trademark rights or violate rights of privacy or publicity of any third party. Organization further agrees to obtain and keep in force general liability insurance covering the event described in this agreement with limits of not less than \$1,000,000 per occurrence and to provide Hotel with a certificate of insurance. Hotel may, at its discretion, require Organization to include Hotel, its Owner, and its Manager in such policies as additional insureds or may require additional coverages based up on the nature of Organization's function.

9. Damage Clause: Group agrees to assume all liability and indemnify Hotel for expense of any damage to Hotel caused by its members. Hotel may charge Group's Master Account or directly bill Group for all such charges. Group shall indemnify, defend and hold harmless Hotel and its officers, directors, partners, affiliates, members and employees from and against all demands, claims, damages to persons and/or property, losses and liabilities, including reasonable attorney fees (collectively "Claims") arising out of or caused by Group's negligence or intentional misconduct.

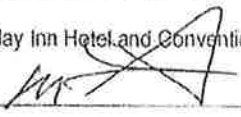
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12. Force Majeure: The performance of this agreement is subject to termination without liability upon the occurrence of acts of God, war within the borders of the United States, government regulations, disaster, strikes (except those involving the employees or agents of the party seeking the protection of this clause), civil disorder, or curtailment of transportation facilities to the extent that such circumstance makes it illegal or impossible to provide or use the Hotel's facilities.

13. Collection/Attorney's Fees: If Hotel retains the services of a collection agency or attorney to assist in the collection of any amounts due under this agreement, Organization will pay all expenses incurred by Hotel in such collection efforts, including attorney fees, collection charges, and expenses.

Holiday Inn Hotel and Convention Center

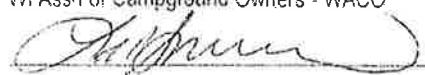
By: 

Name: Michelle Sedlak

Title: Regional Director of Sales

Date: 4-1-19

WI Assn of Campground Owners - WACO

By: 

Name: Lori Severson

Title:

Date:



Holiday Inn

Holiday Inn Hotel & Convention Center

1001 Amber Avenue Stevens Point WI 54482

PHONE: (715) 344-0200 FAX: (715) 254-9944

WEB: www.holidayinn.com/stevenspointwi

GROUP SALES AGREEMENT

WI Assn of Campground Owners - WACO HICC

03/14/2023 - 03/19/2023

This Agreement is made and entered into as of March 29, 2021 by and between the Holiday Inn Hotel and Convention Center and WI Assn of Campground Owners - WACO HICC. Group agrees that the terms of this Agreement are based upon the information provided by Group below. If information provided by Group materially changes or is incorrect, this Agreement may be terminated pursuant to Section 5.

Post As:	WI Assn of Campground Owners - WACO HICC	Status:	Tentative
Account Name:	WI Assn of Campground Owners - WACO	Event Number:	-
Contact:	Lori Severson	Today's Date:	March 29, 2021
Address:	PO Box 228	Salesperson:	Michelle Sedlak
		Catering Contact:	Chris Jackson
City, State Zip:	Eltrick, WI 54627		
Telephone:	800-843-1821 Ext:	Contract Due Date:	08/14/2020
e-mail Address:	lori@seversonandassociates.com		
Fax:		On-site Contact:	

GROUP ROOM RESERVATIONS

GUEST ROOM ACCOMMODATIONS: Hotel will hold the following block of rooms for Group's use but does not guarantee any particular rooms nor does it guarantee that rooms will be in proximity to each other.

ROOM TYPE	RATE	03/14/2023	03/15/2023	03/16/2023	03/17/2023	03/18/2023		
		Tuesday	Wednesday	Thursday	Friday	Saturday		
Std King	\$88.00	30	45	60	60	40		
Std Double	\$88.00	33	53	60	60	53		
Suite	\$118.00	5	5	13	15	5		
Hospitality	\$138.00	2	2	2	4	2		
Total		70	105	135	139	100		

- ❖ Hotel room rates are subject to applicable state and local taxes. All rates are net and non-commissionable.
- ❖ Any "No Shows" are subject to the fee of one night's lodging plus the applicable taxes.
- ❖ Specific room types and special accommodations may be requested but are not guaranteed.

RESERVATION METHOD: Rooming List and Individual Call-In?

CUT OFF DATE: 2/14/2023

After this date, rooms not covered by rooming list and/or individual reservations will be released. This means we will not be able to guarantee that your group rate will be available after this cutoff date. Please encourage your guests/attendees to reserve their rooms early. Once the block is full, even if the cutoff date has not yet been reached, we will not be able to guarantee that your group rate will still be available.

RESERVATION METHOD

ROOMING LIST: Group must submit a rooming list to Hotel by 2/14/2023. Your Salesperson will provide you with a template to submit your list. If guests on the rooming list do not check in, Group's Master Account will be charged for the first night of all "No Shows."

INDIVIDUAL CALL-IN: All attendees must identify themselves as a member of the Group to receive the group rate by 2/14/2023 and to have their reservation credited to your block. Any reservations made outside of the group block will not be considered for purposes of complimentary allocations, attrition, meeting room rental, or any other provision of this agreement contingent on room pick-up.

WI Assn of Campground Owners - WACO HICC

Arrival Date: 03/14/2023 Departure Date: 03/19/2023

- ❖ 180 room nights are being held for a rooming list at the Holiday Inn Hotel & Convention Center.
- ❖ 10 one-night gift certificates will be provided to Lori Severson for the WACO auction.
- ❖ 3 complimentary Kids Kamp Suites will be provided for 5 nights each..
- ❖

FOOD & BEVERAGE REQUIREMENTS

- ❖ With reference to meetings/food and beverage functions, group will be charged for the contracted attendance indicated on the *Booking Confirmation Agreement* unless we receive your guarantee five (5) business days prior to your event date. You will also be responsible for any additional guests served over and above the guaranteed number.
- ❖ Due to licensing and insurance requirements, all food and beverage to be served on Hotel property must be supplied and prepared by Hotel. In addition, no remaining food or beverage shall be removed from the premises.
- ❖ At the conclusion of the function, such food and beverage becomes the property of the Hotel.

BILLING/CREDIT PROCEDURES

BILLING INSTRUCTIONS	
Room and Tax:	
Restaurant:	
Incidentals:	
Other Instructions:	

METHOD OF PAYMENT OF MASTER ACCOUNT	
Method of Payment:	CC Auth? DB?
Tax Exempt:	Request a Copy of Certificate if TE
NON-REFUNDABLE DEPOSIT:	
\$ by	
Any subsequent charges must be settled by credit card at conclusion of function. <i>All deposits are non-refundable.</i>	

TERMS AND CONDITIONS

1. Reservations: Reservations will be made by no later than . After that date, Organization agrees that Hotel may offer unused rooms held in Organization's block to other customers to reduce Hotel's losses and Organization's obligations under the performance clause. Reservations requested by your attendees after this date will be accepted based upon availability at the hotel's prevailing rate.

Commission / Third Party Payments: The Hotel will pay (\$ or % of minimum room rate as noted above) for each consumed revenue room night as part of the established group block the group rates contained in this agreement. Any change in the recipient of this payment after the agreement is signed will require notification, signed by both Organization and the recipient. Payment will be made after receipt by the Hotel of full payment for the event. Organization will take full responsibility for determining whether disclosure of payments is required and for making disclosure of all such payments, and defend and indemnify Hotel in any claims arising out of or related to disclosure.

3. Cancellation and Performance: The rates offered by us are based in part upon the total gross revenue anticipated by Hotel from Organization's agreement to use and pay for the rooms and events listed above. It is understood that Hotel loses substantial revenue upon the unexpected cancellations of an event. The amount of those losses is often difficult or impossible to determine. Hotel has set forth the following fee schedule in the event of cancellation. The parties agree that these fees are a fair and reasonable estimation of Hotel's loss as a result of cancellation. Organization shall pay the cancellation fee as liquidated damages, plus applicable taxes, if Organization's event is canceled. *All cancellations must be submitted in writing.

<u>Date of Cancellation</u>	<u>Percentage owed</u>
6 months – 1 year prior	25% of total anticipated revenue
3 months – 6 months	50% of total anticipated revenue
30- 90 days	75% of total anticipated revenue
Under 4 weeks	100% of total anticipated revenue

4. Attrition: If the event is held, but Hotel does not realize the total estimated revenue from sleeping rooms, room rental, food and beverage and any additional contracted items anticipated from the event, Organization agrees to pay liquidated damages. The damages owed will be in the amount necessary for Hotel to receive no less than 90% of each minimum expected revenue, plus applicable taxes and service charge.

5. Payment Arrangements: Unless Organization has established credit in advance with Hotel, Organization will pay the entire contract price in cash or by certified check at least seven (7) business days prior to your function or by personal bank check 14 days prior to function. Hotel may terminate this agreement and retain the portion of Organization's deposit or seek additional amounts necessary to equal the Cancellation Fee if payments are not made as agreed. If Organization has established credit, payment in full will be due within thirty (30) days of Organization's function. If preferred, all charges can be paid by credit card. Hotel accepts American Express, Diners Club, Discover Card, JCB International, Master Card or Visa. If credit has not been approved for Organization's function, Organization will provide Hotel with the credit card to which all estimated Master Account charges will be charged no later than 72 hours prior to arrival. If credit has been approved, Organization will provide Hotel with its credit card information at the time of Organization's function.

6. Outside Food and Beverage: All food and beverage items must be purchased through Holiday Inn Hotel and Convention Center with the exception of wedding cakes which must be made at a state licensed bakery. Additionally, food may not be taken from the premises. Due to state health code standards, no food or beverage will be permitted to be brought into the banquet/meeting rooms by the patron, or any of the patrons' guests without a signed Liability Waiver Form. Holiday Inn Hotel holds a liquor license granted by the City of Stevens Point and is held responsible for complying with its regulations. To ensure the compliance of regulations, no alcoholic beverages may be brought into the hotel function areas. The hotel reserves the right to close bar service at any time at the discretion of management staff and to verify age of guests requesting to purchase alcohol. All applicable federal, state and local taxes and a service charge will be applied to all food and beverage purchased through the Holiday Inn Hotel. Our chef has created menus with variety for your group; however, we can create special menus tailored for your requirements. Printed menu prices are not subject to discount and are subject to change due to market conditions. Guaranteed prices will be given 45 days prior to the event. For the comfort of all our guests, all functions must be completed by 12:00 AM.

Security: Hotel is not responsible for any loss or damage to Organization's property. If required, in Hotel's sole judgment, in order to maintain adequate security measures in light of the size and/or nature of Organization's function, Organization will provide, at its expense, security personnel supplied by a reputable licensed guard or security agency doing business in the city or county in which Hotel is located, which agency will be subject to Hotel's prior approval. Organization agrees to comply with all applicable federal, state and local laws, including health and safety codes and federal anti-terrorism laws and. Organization agrees to cooperate with Hotel and any relevant governmental authority to ensure compliance with such laws.