

# SCHEDULE

WEDNESDAY, MARCH 14<sup>TH</sup>

Please note that there will be three different daylong classes available. *Must preregister\**

- 8:30am – 4:00pm ServSafe – Harvest Room
- 8:30am – 4:00pm CPO Pool School – Cyndi Robertson – Stonefield Room
- 8:30 am -4:00 pm NFPA 1194 – Barb Youmans – Banquet Room

\*Pre-register Free without certification, \$300 with certification

	Harvest Room	Woodland Room	Stonefield Room	Banquet Room	Trillium Room
8:30 am – 9:30 am	<b>ServSafe</b> (8:30am–4:15pm) <b>**NEW Programing</b> Kama Teske	<b>Adult Crafts</b> Julie Michaels <i>Hands on activity</i>	<b>CPO – Pool School</b> Cyndi Robertson (8:30am-4:15pm)  <b>**Please note that lunch will be from 12:00pm – 12:30pm if you registered for this course.</b>	<b>NFPA 1194</b> (8:30am–4:15pm) Barb Youmans  <i>Learn the standard for Recreational Vehicle Parks &amp; Campgrounds</i>  <i>Ask about insurance benefits of going through this course</i>	<b>Paid Facebook Ads or Organic Growth - How to Get A Return on Your Social Media</b> Renee Sommer
9:45 am – 10:45am	<i>Participants should bring their own devices with internet access capability.</i>				<b>Work-Life Balance - How to Rock Your Business AND Still Have a Life</b> Renee Sommer
11:00am – 12:00pm					<b>Outdoor Weather Safety for Campgrounds</b> Tim Kleckbushch
12:00pm - 1:30pm	<b>Lunch &amp; Learn - Banquet Room Charity Begins At Home</b> Learn how to raise money, raise awareness, gain community & seasonal support. We will discuss various ways to maximize your charity event to help grow your business & your charitable donations. Understand how raffles work and what you need to comply. Understand how to use the press for maximum exposure & how to make it FUN! Comments from campgrounds who have done this program successfully. Leave with a step by step outline. Lunch Sponsored by: Gilbert Brown – Pizza Donated by: Brew Pub Lotzza Motzza Pizza –Firehouse Pizza Presentation by Lori Severson				
2:00pm - 3:00pm	<b>ServSafe</b> (8:30am–4:15pm) Kama Teske	<b>Software Cracker Barrel</b> Resnexus	<b>CPO – Pool School</b> Cyndi Robertson (8:30am-4:15pm)  <b>**Please note that lunch will be from 12:00pm – 12:30pm if you registered for this course.</b>	<b>NFPA 1194</b> (8:30am–4:15pm) Barb Youmans	<b>A Deal for YOU: Drugs &amp; Campgrounds</b> Mike Lucas
3:15pm - 4:15pm		<b>Activity Scheduling &amp; Staffing</b> Tia Anderson & Marley Behnke			<b>Security &amp; Safety</b> Mike Lucas
4:00pm	<b>Cash Bar Opens - Fill your mug for the trip</b>				
5:00pm	<b>Bus Trip to Bull Heads \$25 Per Person</b> Bus Bull – contest for the Best Bus Idea! <i>Bus will be back by 8:00pm latest – More information on the next page!</i>				
8:00pm	<b>Meet in the Little Bar for some socializing and “Get-to-know-you” New Owners</b> <b>WELCOME &amp; Cracker Barrel! Networking Bingo</b> <b>Meet and Greet – Match up new owners with experienced owners!</b>				

**For information on seminars and speakers, please look in the back.**

# **BUS TRIP TO BULLHEADS**

WEDNESDAY, MARCH 14<sup>TH</sup> 5:00PM – 8:00PM

**\$25/ Person Please Pre-register!**

**Earn 20 Golf Cart tickets  
by attending this event!**

*Sign up early!  
Limited to two  
buses only!*

**Socialize and idea exchange with your favorite WACO family!**

**Raffles**

**Your \$25 Ticket includes:**

- Dinner at Bullheads, transportation on the bus, and a personal drinking glass  
Dinner: Chicken, coleslaw, mashed potatoes, dinner roll & coffee.

**Schedule:**

5:00pm (*sharp*) Depart Holiday Inn

5:45pm – 6:00pm Introductions and Mentoring assignments

6:00pm Chicken Dinner

6:30pm– 7:00pm

- Best Ideas with Adam Malsack
- Best Bus Idea presentation
- WACO – DID YOU KNOW Bud Styer – game to win Golf cart tickets
- Benefits – Trivia for Golf Cart Tickets

**WACO  
Fundraiser &  
Educational  
Event!**

**Live Auction**

- ▶ Everyone who brings a list of 20 best ideas will be awarded 20 Golf Cart tickets! All ideas will be combined on the WACO website. Group will vote on the best idea presented –
  - ▶ Best idea wins 50 Golf Cart tickets.

## **BULLHEADS**

*3368 Campsite Drive, Stevens Point, WI 54482*  
**715-344-5990**

River's Edge Campground has a bar adjacent to the campground...

**Bullheads Bar & Grill** will be our host for this event & will provide the meal that is included in your ticket. Jerry's 30+ years experience with bars will make this educational.



**Holiday Inn Stevens Point - Convention Ctr**  
1001 Amber Ave, Stevens Point, WI 54482

- ↑ Head south on Amber Ave toward Woodland St  
48 s (0.2 mi)
- > Take I-39 N/US-51 N to Casimir Rd in Hull. Take exit 163 from I-39 N/US-51 N  
7 min (6.2 mi)
- > Take N 2nd Dr and N Sunset Dr to Campsite Dr N in Dewey  
9 min (5.7 mi)

**Bullheads Bar & Grill Restaurant**  
3368 Campsite Dr, Stevens Point, WI 54482