




SCHEDULE

FRIDAY, MARCH 16th

	Harvest Room	Woodland Room	Stonefield Room	Banquet Room	Trillium Room	Little Bar
8:00am - 9:30am	What's Your Campground Worth? John Jaszewski <i>Developing your 3 year plan, Preparing your margins, books & money!</i>	Septic Systems Q&A HighCliff Consulting Emery Palmer <i>Well issues such as low pressure or volumes will also be covered. Along with basic septic issues.</i>	Astra by Campground Manager Peter Kearns	Building a Cabin Jerry Anderson <i>Building Inspector for State of WI.</i>	Navigating North: The Path to Effective Leadership Larry Brownfield	Themed Weekend Ideas Panel: Lori Severson, Judy Butcha, Tia Anderson, Hannah Piper & Dawn Rehwinkel
9:45am - 10:45am	Bed Bugs Ted Tuchalski	Running Your Kids Program Krystal Pracki	Abandonment of Property To A Landlord Kristina Boardman	Cyber Risk: Covering Your Assets Rex Dachenbach	When to Build a Board Amy Wirtz, C.E.P.A., J.D.	Store Merchandising Kari Buffalo
11:00am - 12:00pm	Zoning Robert Welch	Getting the Shot! Photography Tips and Tricks Carla Brown Bonnie Wood	Current Electrical Code Update Wade Elliott	No Seminar Meal preparation	RV Industry Perspectives Amy Bliss	
12:00pm - 1:00pm	<div> Lunch served in the Banquet Room Stephanie Klett Secretary of Tourism Sarah Klavas Deputy Secretary David Ross Secretary of Transportation Holiday Inn Steven's Point Convention and Visitors Bureau Jennifer Hess UWL Stevens Point </div> <div> Awards & Words    </div>					
	Trade Show Open <i>More information on the next page!</i>					

BEER SPONSORS
COVERRA INSURANCE
JIM'S GOLF CARS

YOUR ELECTRICAL SOLUTIONS YES

For information on seminars and speakers, please look in the back.



TRADE SHOW

FRIDAY, MARCH 16th 1:00PM – 7:00PM

Keep your registration costs low by shopping with these vendors!

Appearance by the:

Wisconsin Badgers Marching Band

to kick off the Trade Show at 1pm!

Win a total of \$2000 to spend at the Expo just for purchasing at the TRADE SHOW.

We pick until a campground matches a vendor!



Earn 5 extra Golf Cart tickets by visiting booths in the hallway!

Packed with New Booths!

Win \$1000 A DAY

If you have purchased from that booth you will be in the drawing for \$1000.00 EACH DAY to purchase items at the trade show.!

Beer starts at 5:00pm

Located at stations in the EXPO AREA

Shop & enjoy your favorite beverage at

- Coverra Insurance
- Jim's Golf Cars
- Your Electrical Solutions YES

LIVE AUCTION AT 7:30PM

Live Auction Items... *Just a preview!*

- Autographed items
- Vacation Packages
- Booze Basket
- Aaron Rodgers Print



****Basket Raffle closes after Live Auction – check signs**

DINNER BUFFET AT 7PM:

\$1000.00 Vendor/Campground Drawing

Vendors join for Dinner – Free Booth Drawing

Must be present to win!

Get \$1000 to spend at the trade show on Saturday just for shopping Friday!

BUY.... BUY... BUY....WHY...WHY...WHY?

Our suppliers need to take orders back to their offices to make the business piece work! They are the reason we have a great show with amazing opportunities. Please help our show be the best we can be by asking any supplier you work with to show you their WACO TRADE MEMBER Card – Please thank our suppliers by buying at the show!



SCHEDULE

Check out the trade show for a competitive advance!

FRIDAY, MARCH 16th
(Following the Auction)

Friday Night Entertainment

Also Starring The WACO Wonders from Kids Kamp!

The Price is Right Starring Mr. Bud Barker



Dress Crazy to get a chance to get on stage!

Tickets just \$5 each or 20 for \$50! Get your chance to be on the Price is right! Check out the vendors at the trade show before tonight so you are ready with who has what and the prices! Win valuable prizes and get your chance to be in the showcase! How it works:

Contestants Row

Contests will be chosen by picking a ticket out of the bucket. 3 Contestants are chosen out of the bucket to auction their way in! One crazy dresser will be also be chosen! The six contestants guess the retail price of a chosen item. Whoever is closest to the actual retail price without going over wins the item and the right to go on stage.

Play games that lead you to the showcase!

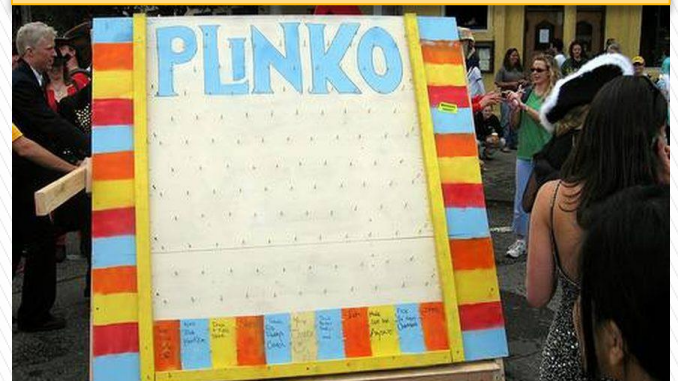
Win your way into the showcase valued at over \$1500.00

SPIN THE WHEEL



Get in the Showcase!

Prizes valued at over \$1,000!
Some....not so much!



Check out the silent auctions! Some tables closing tonight!