

FALL TOURS/WORKSHOP

September 19 & 20, 2017

Host Campground: Indian Shores

Your Host: Janet and Richard Giebel

Address: 7750 Indian Shores Road, Woodruff Wi. 54568

Phone: 715-356-5552

Email: info@indian-shores.com

Website: www.indian-shores.com

Lodging available call
Indian Shores for rates

AmericInn

700 Old Hwy 51

Minocqua, Wi. 54548

Call by Sept 11, 2017

2 Queen beds = 80.99

King beds = 89.99

Queen sofa = 74.69

(715) 356-3730

Microwave & Fridge

Coffee walking distance to
downtown.



INDIAN SHORES
RV RESORT

Speed Limit is 5 MPH
"Please Watch For Children"

LEGEND

- VR Vacation Home
- Sold Sites
- Long-Term Rental Agreement
- Model Sites
- Future Sites
- Playground
- Volleyball
- Basketball
- Tennis
- Horseshoes
- Mini Golf
- Shuffleboard
- Pool
- Prepane
- Dump Station
- Restrooms/Showers
- Laundry
- Parking
- WiFi

Follow us on Facebook

911 EMERGENCY

GPS
N 45° 50.754, W 89° 38.356
7750 Indian Shores Rd.

Your Site # is _____

Southeast Publications
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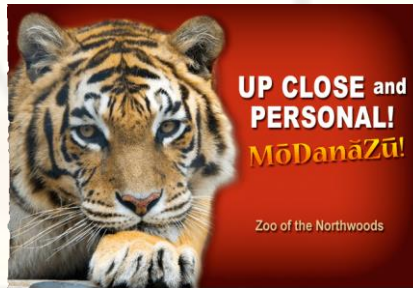
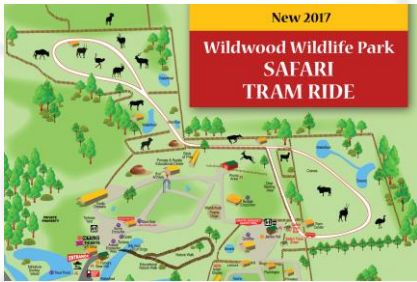
FALL TOURS/WORKSHOPS

Schedule: Tuesday,
8:30am – 9:00am
9:00am – 10:30am

September 19
Registration
Meet and greet @ Indian Shores
Coffee and Donuts served
Cracker Barrel – Insurance –Legal- Selling issues
Advertising options and announcements

10:30am – 11:30am **Tour Indian Shores**

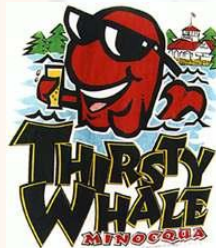
12:00pm - 4:00pm **North Park Manufacturing**
Subway Sandwich Lunch sponsored by North Park Manufacturing.
Followed by a tour of Wild Wood Wildlife Zoo – all sponsored by North Park Manufacturing! No charge thanks to North Park!



Updates from Mark Hazelbaker during and following lunch.....Cracker Barrel
<http://www.wildwoodwildlifepark.com/>

4:30pm - 5:30pm Patricia Lake Campground & RV Park
Very Limited Parking – let's carpool from North Park

5:00 pm Drinks & Dinner at
PHONE
(715) 356-7108
453 W. Park Avenue
Minocqua, WI 54548



John Jaszewski – Properties Plus
Building your buyer - and your business
Lori Severson – Building the team
Getting people to work – resources & options

6:00pm Dinner at Thirsty Whale on the water! Pot Roast Dinner
Garlic Mashed Potatoes, Veg, Salad, Bread & Dessert
\$20.00 including tip & Tax!
Eric Haun – Covera Insurance
Jeff Sims - ARVC
Cracker Barrel during dinner

FALL TOURS/WORKSHOPS

Schedule:

Wednesday September 20, 2017

8:30am - 9:30am: **Lynn Ann's Campground**
1597 South Shore Drive
St. Germain, Wisconsin 54558
Phone: 715-542-3456
Registration – Meet & Greet
Coffee & Donuts
Tour Lynn Ann's Campground
Mike & Heather Davidson

10:00am -11:00am **Arbor Vitae Campground**
10545 Big Arbor Vitae Drive
Arbor Vitae, Wi. 54568
Phone: 715-356-5146
Don Allen & Mary Watson

11:30am **Chain O Lakes Campground**
3165 Campground Road
Eagle River Wi. 54521
Phone: 715-479-6708
Mike Tinstman

12:00pm --- LUNCH Sponsored by **Secura & Covera Insurance**

1:00pm – 2pm **Hi-Pines Eagle River Campground**
1919 Hwy 45N
Eagle River Wi. 54521
Phone: 715-479-9124

Drive Safe - See you in October!

FALL TOURS/WORKSHOP

October 3 & 4, 2017

Host Campground:
Lake Arrowhead

Your Host: The Malsack Family

Address: W781 Fox Ct, Montello WI 53949

Phone: 920-295-3000

Email: campingfun@lakearrowheadcampground.com

Website: www.lakearrowheadcampground.com

Lodging Options

Lake Arrowhead

Providing 14 cabins & campsites for free.

920-295-3000

Wilderness Campgrounds

Cabins and campsites. *Campsites no fee for members.

608-297-2002

Heidel House Resort & Spa

\$79.00 plus tax per night (need a minimum of 10 to keep this room rate)

920-294-3344

Tween the Lakes Motel in Montello

2 queens \$79 plus tax per night, King Suite \$99 plus tax

(608) 297-8715

Acorn Ridge Motel in Princeton

\$69 1 queen or 2 double \$79 2 queen beds, Online reservations available acornridgemotel.com

(920) 295-6533

Best Western in Portage

\$98 2 queens

(608) 742-2200



FALL TOURS/WORKSHOPS

October 3, Tuesday

8:30am - 9:00am **Lake Arrowhead**

Malsack Family

Coffee/Donuts

Registration

9:00am - 10:30am **Mini sessions:**

Hidden Land Mines to selling – John Jaszewski

Seasonal Agreements – Mark Hazelbaker

Acquiring Seasonals - Joyce Stenklyft

Shoulder Season ideas – Lori Severson

Pricing strategies – Bud Styer, Adam Malsack, Lori Severson

10:30am - Noon **Lake Arrowhead Tours**

Noon **Lunch by Covera & Secura Insurance**

1:00pm -3:30pm **Malsack Properties Tour**

4:00pm **Reilly's Pub** – Owners Randy & Connie Sondalle

N4111 Lake Shore Dr, Markesan, WI 53946

(920) 295-0656

Cracker Barrel & Social Hour

5:00pm

Dinner at Reilly's Pub

Stump The Panel – industry leaders are asked questions you can use in your business! These are the questions we all want to ask but don't have the courage to say it out loud!



GREEN LAKE, WISCONSIN

FALL TOURS/WORKSHOPS

October 4, Wednesday

8:30am -9:00am **Grand Valley Campground**
W5855 Country Road B/H
Dalton, Wi. 53926
Phone: 920-394-3643
Registration – Coffee & Donuts

9:00am - 10:30am **Grand Valley Tour**

11:00am - Noon **Wilderness Campground**
N1499 State Road 22
Montello, Wi. 53949
Phone: 608-267-0220
Tour

Noon **Lunch at Wilderness sponsored by:**
Sponsored by: Covera Insurance

1:30pm -2:30pm **Glacier Valley Campground**
N8129 Larson Road
Cambria, Wi. 53923
Phone: 920-348-5488

Golf Cart Drawing Cracker Barrel, Advertising committee
presentation for Advertising Opportunities.WACO
Update

FALL TOUR/WORKSHOP

Please pre-register:

Phone: 608-525-2327, Fax: 608-525-2328, or
Carrie@seversonandassociates.com

Campground Name: _____

of people attending (Sept): _____

of people attending (Oct): _____

Bring family & employees. The fee is the same if you have 1 or 20 members from your campground.

WACO Member Fee:

- \$40.00 (Sept. or Oct.)
- \$75.00 (Both)

Non-member Fee:

- \$55 (Sept. or Oct.)
- \$100 (Both)

September only	\$40.00	\$ _____
October only	\$40.00	\$ _____
September & October	\$75.00	\$ _____
Total Due		\$ _____

Send payment & registration to please.

WACO

PO Box 228

Ettrick, WI. 54627

CC # _____ Expires _____

Zip code _____ 3 digits on back _____

Deadline for September Workshop: **September 11th, 2017**

Deadline for October Workshop: **September 25th, 2017**

